

Israeli Voters Threaten Likud With Worst Ballot In Years, Exit Poll Finds

By Jackson Diehl ton Post Service

JERUSALEM - Israel's opposition Labor Party appeared likely to emerge with a substantial lead in the general elections for parliament held Tuesday, according to par-tial returns and an exit poll released by Isra-el's state television.

The television poll, released after the end of voting across the country, projected that Labor and its leader, Yitzhak Rabin, would win 47 seats in the 120-member Knesset, or parliament, while the ruling Likud party of Prime Minister Yitzhak Shamir would receive only 33 seats, its lowest total in more than 20 years. Both Labor and Likud leaders said that if

the actual vote count were similar to that of the poll. Mr. Rabin and Labor would have the chance to remove Likud from Israeli government for the first time in 15 years,

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forming a purely leftist government. "It's going to be a Labor Party govern-ment," said party secretary-general Micha Harish.

The poll suggested that Labor and the leftist Meretz alliance would together control 60 seats in the Knesset - enough to block another Likud-led government - while Arab parties would hold another four seats. The overall rightist block of Likud and small nationalist and religious parties would be reduced from 66 seats in the current partiament to 56 seats, the poll suggested. Analysts cantioned that the reliability of

the exit poll was uncertain. The television said it polled 20,200 voters at 54 polling stations around the country. It later reported that results from the first 7 percent of the votes counted tonight were consistent with the poll

Substantial returns from the vote count were not expected ontil later Wednesday. Israelis voted by scaling slips of paper in

By Craig R. Whitney New York Times Service

BONN - With the Cold War over and the

Soviet Union gone, Germany sometimes seems

unsure whether it needs an army at all any

The political consensus that made setting, as a member of NATO, a bulwark against the Soviet threat for more than 35 years, this been

fraying at the edges since the threat disap-peared. For some of those in uniform, many of

them draftees, the question is why they have to.

envelopes, and the ballots were being counted by hand.

Labor Party leaders and their supporters erupted into cheers in a Tel Aviv hotel ballroom Tuesday night when the television projection was announ

"It's the biggest and best thing that could happen to the state of Israel, to the Jewish people, to peace, to employment," the senior party leader, Shimon Peres, told Israel televi-

Mr. Harish indicated that Mr. Rabin might consider forming a government including the Likud, but only if the rightist party accepted him as prime minister for a full four-year

Leftist leaders said they hoped Labor would have enough seats to exclude the right. There is a chance to form a peace govern-

ment," said Yair Tsaban of the Meretz Party. Moshe Nissim, a leader of Likud's campaign, said he believed Likud had no chance to form a new government, and could only hope that it would be included in a "national

unity" government headed by Labor. Likud's projected poor showing would rep-resent a major blow to Mr. Shamir, 76, who has led the party since the retirement of former Prime Minister Menachem Begin in 1983. Mr. Nissim said Mr. Shamir was "disappointed with the results," but gave oo indication of whether be would remain as head of the party, or resign. Likud's projected seat total of 33 would

63.3

represent a loss of 7 seats from its showing in 1988 and would be its lowest total since 1969. Labor's projected 47 seats is the same it held after the 1981 and 1984 elections, but eight more than it won in 1988.

The television poll showed a gain of three seats for the leftist Meretz bloc, and a tripling in strength to six seats of the small, rightist Tzomet Party, which like Meretz attracted See ISRAEL, Page 2

DIA TRID

ANC Quits Talks, Accusing de Klerk **Of Taking Nation to 'Brink of Disaster'**

By David Ottaway

Washington Past Service JOHANNESBURG - The African National Coogress said Tuesday it was breaking off its constitutional negotiations with the govern-ment of President Frederik W. de Klerk until it took "practical steps" to end worsening violence in the country. The ANC said Mr. de Klerk, whom it has

long regarded as a sincere reformer and negoti-ating partner, had brought South Africa to "the brink of disaster" and was "determined to block any advance to democracy."

It said his government was directly responsible for the Boipatoog massacre in which at least 40 died and that it should oot escape culpability

before world opinion. It also took the first steps to involve the international community in the conflict here, calling upon the UN Security Council to con-vene "as a matter of urgency" to discuss measures to curb the violence.

The decision to break off talks, taken at a five-bour emergency meeting of the ANC Na-tional Executive Committee, effectively puts on hold, probably for months, any progress toward reaching a peaceful settlement

The ANC is the main black political organization bere and the chief partner of the government in the constitutional talks aimed at establishing a new nonracial, multiparty democracy. Its withdrawal from the talks sets the scene

for a prolonged confrontation in both the streets and on the diplomatic front between the ANC and the government. The ANC has al-ready launched a "mass action" campaign of strikes, stay-aways and demonstrations, and the government has promised new security measures in response.

The government's deputy minister for constitutional affairs, Tertius Delport, said he was "stunned" at the news of the ANC decisioo to withdraw from the talks. But be said that the fact it had listed conditions for returning suggested to him that it would eventually come

A faller government reaction is expected Wednesday after Mr. de Klerk returns from Spain to bead a cabinet meeting to consider the latest political developments bere.

Mr. de Klerk hinted Saturday that he might reimpose a state of emergency, a step that President Nelson Mandela of the ANC immediately warned would bring on a nationwide defiance campaign that he would personally

of demands that the "de Klerk regime" would have to meet before the ANC would return to constitutional talks.

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Present at the press conference were also epresentatives of eight other delegations involved in the constitutional talks, including the Communist Party and four self-governing or "independent" homeland governments. Also supporting the ANC decisioo was the Congress of South African Trade Unions, the country's

biggest black labor movement. Chief among the ANC's demands was the closing down of single men's hostels such as the KwaMadala, near Vanderbijlpark, 50 miles (80 kilometers) south of bere. ANC supporters blame Zub input the for any f blame Zulu inmates there for carrying out the massacre Wednesday of at least 40 residents in nearby Boipatong township.

ft was that massacre and the subsequent ship by enraged youths - that have caused this country's most serious political crisis since the reform process began in February 1990.

The iscor steel company, owner of KwaMa-dala hostel, announced it would shut down the housing complex as soon as alternative accom-

nousing complex as soon as an ermative accom-modation could be found for its residents. Amoog the ANC's other demands were that the government disband all its special forces units, end its alleged "hit squad" activities, repeal "repressive" legislation, prosecute all po-lice involved in fomenting the violence and ban the carrying of dangerous weapons. It also insisted that the government agree to

both an elected constituent assembly and an interim government of national unity, issues that are already under discussion in the constitutional talks. The government has already agreed to both, but role and powers are still disputed. The ANC also called for the establishment of

an international commission of inquiry into the Boipatong massacre as well as outside monitoring of the violence which has taken more than 1,500 lives so far this year.

The ANC also said it would be "reviewing" South Africa's forthcoming engagements in in-ternational sports, a clear reference to its first participation since 1960 in the Olympic Games. being held in Barcelona oext month.

The ANC also said that the crisis went beyond the negotiations process. "The fundamental reason for the deadlock," it said, "is whether there is to be democratic change or white minority veto powers. There is only one way

have replaced the old Soviet threat - civil war and millions of refugees in the Balkans, and disorder in parts of the old Communist bloc. "The soldiers don't know what their duty is

Germany Wonders Whether It Still Needs an Army

ty more," said Manfred Opel, a former officer who is a member of the Social Democratic opposition in parliament. territory of the communication in parliament. opposition in parliament.

The uncertainty is shaped by German history. The victorious allies of World War II disarmed the Germans completely after 1945. But

threat of armed attack by the Warsaw Pact. Now, after reunification, that threat is gone, and so is the only postwar rationale for defense forces.

"Our mission was defense of the national commander of the armed forces' leadership center in Koblenz "We now have to define our national interests in a new way and understand

but politicians have not yet decided how the amended to allow "forces for defense," whose Soviet era, from 500,000 to 370,000 by the end of 1994, a process that poses its own problems for morale.

The military budget has been frozen at its current level of about \$34 billion a year, with a goal of \$28.4 billion in savings over the next 12 years. Many officers fear the cutbacks will deprive the armed forces of the supersoni European-built "Fighter 90" aircraft they had hoped would replace Germany's aging fleet of American F-4 Phantoms, although they recognize that their neighbors, too, are reducing their

An ultraorthodox sectarian who did not want to be photographed, blocking his face with his hand as he ran to a polling station in Jerusalem during Tuesday's election.

serve at all German military leaders are trying to define Germany to join NATO in 1955, and rearm. new missions now that the old threat is gone,

with the Cold War, the allies encouraged West The 1949 West German constitution was Britain's, are being reduced in the new, post-

how our army helps to defend those interests Germany's armed forces, like America's and

But in Germany, there is a qualitative differ-See GERMANY, Page 2'

The ANC general secretary, Cyril Ramaphosa, read out to a press conference a long list a democratic South Africa."

EUTES

Paris and Europe: Smooth Going, Except on Roads

forward. It is a road which must unmistakably and unequivocally lead to the establishment of

The Voters Keep On Expressing **Disapproval of Bush and Clinton**

By Robin Toner New York Times Service

NEW YORK - The two major-party presi-dential candidates show remarkable weakness in the latest New York Times/CBS News Poll. George Bush's handling of the economy is now as impopular as finning Carter's ever was, while only a third of U.S. voters see strong leadership qualities in Governor Bill Clinton of Arkansas. Ross Perot, the all but declared independent candidate, is faring better with the disgrantled electorate, but even his allure is showing its limits.

Mr. Perot is now essentially tied with Mr. Bush in first place when voters are offered a choice among the three. But the percentage of voters who view the Texas billionaire negatively has more than doubled in six weeks.

Last week's poll showed nearly all politicians facing a landscape filled with peril four and a half months before the election.

Kiosk

Libya Says Only UN Or Arabs Can Try 2

NICOSIA (Combined Dispatches) --Libya's legislature decreed Tuesday that two men sought for the bombing of Pan Am Flight 103 can be tried only by a "fair and just court" under UN or Arab League anspices, Libyan television announced.

The decision was announced during a Libyan TV broadcast of the General People's Congress, the BBC said in Cyprus. Britain and the United low Close States previously have rejected suggestions that the suspects be tried in a

Up neutral court. 4.82 In London, the For-eign Office reacted with skepticism saying: "The bottom line is what the The Dollar Libyans do, not what they say," an official said. "It's action that we want, 1,5863

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General News

John Gotti, a U.S. Mafia leader, was scutenced to life in prison for murder. Page 2. M.F.K. Fisher, who created a genre of Page 7. food writing, died.

not words."

(AP. Reuters)

Bueiness / Finance

| bid for URI | Broadcasting's was approved. | S3.95 million Page 13. |
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| Crossword | | Page 8. |

Four in 10 registered voters said they were still not satisfied with the candidates, and wanted more choices. Almost half said the government might work better if the people voted in to the Congress and the White House were all

The survey also gave new insight into the demographics of Mr. Perot's support. His back-

Why Clinton has retreated from one of his most highly debated proposals: an income tax cut for the middle class. Page 3.

ers tend to be younger, to have higher incomes and to come from the West.

Discontent with Mr. Bush runs throughout the poll, which was based on telephone interviews with 1,315 adults. Only 34 percent approved of the way he was doing his job, down from 39 percent in early May. Seventy-eight percent disapproved of the way he was han-dling the economy; 74 percent disapproved of Mr. Carter's economic stewardship in June

Mr. Bush gets better marks on foreign policy, with an approval rating of 46 percent. And in the afterglow of last week's visit of President Boris N. Yeltsin to Washington, 69 percent said they approved of Mr. Bush's handling of relations with the Russians.

In a three-way race, 32 percent of the regis-tered voters said they preferred Mr. Bush, 30 percent Mr. Perot and 24 percent Mr. Clinton. In a head-to-head race, Mr. Bush and Mr. Perot would be essentially field, 42 percent to 43 percent. Head-to-head with Mr. Clinton, Mr. Bush is ahead but not significantly, given the survey's margin of sampling error of plus or minus 3 percentage points. Mr. Bash is at 45 percent, and Mr. Clinton at 40 percent.

either a Dane or a Dutchman. It was miss, and I can't change that."

With the teams tied, 2-2, after a scoreless overtime Monday night, the shoot-out began. The second Dutchman to face the Danish goale, van Basten struck his right-foot shot with precision, though insufficient force, toward the hardest place for a goalkeeper to save, the base of a post.

But Peter Schmeichel, the Danish goalie, has enormous reach. By reading van Basten's mind or by simply taking a gamble, be finng himself to his left to get a hand on the ball and keep it from the net. It was the only shot missed, and Denmark won the shoot-out, 5-4.

With 37,450 fans watching in the Ullevi Stadium and millions peering at their television sets in 120 countries, it surely had to be the

Van Basten dismissed the thought. "I am more concerned that the Dutch team

as a whole made the same mistake in this match that the previous Dutch generation made in Germany in 1974 and, given our mentality, the next generation will probably make in 2002," be said.

"I tried against Denmark to concentrate, to give the same attitude as we had against the Germans," whom the Dutch beat, 3-1 - the biggest margin in their 68 years of competing against each other.

"But in the field it didn't work," he continued. "We could not come down from the euphoria of that match. It was not only I who had a problem, every player in the group says the Same

The players are professionals. They live or die, metaphorically, on the ability of the mind, the eye, the movement. But the circus around

sports is apt to overreact, to judge van Basten's club, AC Milan, and from sponsors attracted mability to beat a goalie from a spot 12 yards by his usually unerring accuracy around the away as if he were a pilot who, despite all the goal. weaponry that modern warfare can devise, still presses the button a fraction early or late and misses a largel.

It is an analogy that makes van Basten, a down-to-earth multimillionaire, squirm, He, like anybody else, cares more about his two infant daughters than about the mass hysteria of sports, which places him on the highest pedestal and shakes him down in an instant.

Yet, he accepts the emotions invested in soccer. He plays, more often than not, with ankles kicked black and blue by defenders who hope to debilitate his scoring edge. He sits down to dinner with ice packs around those ankles, hoping to stave off the inevitable sur-

gery. The \$6 million salary comes from his Italian By Alan Riding New York Times Service

PARIS -In a display of France's conflicting feelings toward Europe, French legislators on Tuesday approved constitutional changes needed to implement a treaty on European union, while angry French farmers blocked highways around Paris to protest a reduction of Europe-an Community subsidies. Endorsement of the constitutional changes

by a rare joint session of the legislature in the Palace of Versailles set the stage for a referendum in late summer on the Maastricht treaty, which commits the Community to create a single currency and to adopt common foreign

and security policies. With 592 legislators voting in favor, only 73 against and 216 abstaining, the result was an important boost for President François Mitterrand just days before he meets other EC leaders to debate the implications of Denmark's rejec-tion of the treaty in a referendum oo June 2. Yet, the attempt by several thousand farmers

to blockade the capital also was a reminder that, to some Frenchmen at least, plans to transfer greater sovereignty to the Brusselsbased Community represent a potential threat to their way of life. P. 1、法法正法:1、法法式、法学生、法学校体验学校会和

The farmers, who were only partially successful in disrupting traffic going to and from Paris, are unhappy about the Community's decision last month to revise its agricultural pobcy by cutting subsidies and lowering guaranteed prices for cereals and beef.

The change is aimed at reducing buge food stocks, bringing down food prices in Europe and facilitating a resumption of global talks on trade liberalization that have been deadlocked by disagreements between the Community and the United States over farm supports. France's 1 million farmers, though, fear it

See FRANCE, Page 2

In the season just ended, van Basten became

the only man in a quarter of a century, very

nearly his entire lifespan, to score 25 goals in

the Italian first division in one season. His

Milan goals included nine successful penalty

kicks last season, but be also missed twice from

"Marco Golo" struck 8 of the 17 goals that qualified the Netherlands for the European

Championship. During the 1988 European

Championship he devastated England with a

hat trick of three goals, the last of which was hit

from an angle oo other striker would think up.

Yet, in Gothenburg, this man who is one of

See MISSED, Page 18

the spot.

let alone deliver.



Riot policemen heading through a wheat field Tuesday southeast of Paris, toward farmers' vehicles that were blocking an autoroute.



By Rob Hughes International Herald Iribume GOTHENBURG, Sweden --- Why should a man who carns \$6 million a year for his ability to put a small ball into a huge net be the one to.

fail at the crucial moment? How could Marco van Basten - the highest paid soccer goalscorer in history, the man with perhaps the coldest eye and, if need be, the meanest retaliation in the game - miss a penalty shot and, in effect, cost the Netherlands a place in the European Championship final on Friday?

"We are human beings," explained van Bas-ten on Tursday as he and his Dutch teammates waited at Gothenburg airport to fly home to Amsterdam, "I'm not disturbed because I missed," he continued calmiy, "The penalty most embarrassing miss of van Basten's life. Or shoot-out is a lottery, and someone had to miss, was it?

INTERNATIONAL HERALD TRIBUNE

INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, JUNE 24, 1992

Croats Begin Shelling the Serbs Who Are Besieging Sarajevo

By Blaine Harden Washington Post Service

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SARAJEVO, Bosnia - Croatian forces have moved modern German-made artillery within range of the Serbian tanks and beavy artillery that are shelling and besieging this capital, according to senior advisers to the government.

Croatian artillery began shelling the Serbian command center in the mountains outside Sarajevo over the weekend, according to lizet Serdarevic, an adviser to the Bosnian president, Alija Izetbegovic.

The Croats moved over the weekend to make the Serbs "a little scared," Mr. Serdarevic said. Croatian artillery, he said, fired from southwest of the city toward Serbian headquarters in Pale, a distance of about 24 kilometers (15 miles).

Another Bosnian adviser said that the advancing Croatian forces would soon be in a position to knock out many Serbian

Compiled by Our Staff From Dispatches

WASHINGTON - Secretary of

State James A. Baker 3d said Tues-

day he would recommend addition-

al sanctions against Serbia because

of its "barbaric" and "inhuman"

military behavior in Bosnia-Herze-

United Nations peacekeeping offi-

cials in Sarejevo gave up bope of

quickly arranging a cease-fire to airlift supplies to 300,000 starving

Fighting raged on in the Bosnian capital. The Sarajevo radio said

Serbian paramilitary units renewed

mortar attacks after a night of

beavy shelling, artillery and tank

fire that a UN spokesman de-

Mr. Baker, appearing at a hear-ing by the Senate Foreign Rela-

tions Committee on arms control

agreements with the former Soviet

Union, said he would recommend

the following sanctions to Presi-

longer accept Belgrada's ambassa-

dor in Washington. This action amounts to a break in relations.

Chicago, the only Yugoslav consul-

ate still open in the United States,

• The United States would

broaden its push for suspension of

Serbia and Montenegro from inter-

national organizations and institu-

Mr. Baker's announcement fol-

lowed the earlier imposition of U.S.

sanctions against Belgrade in re-

sponse to what Mr. Baker called "a

He said Tuesday that the night-

"It is hard to believe really in this day and age," he said, "that armed

forces will fire artillery and mortars

indiscriminately into the heart of a

city. flushing defenseless men,

women and children out into the

streets and then shooting them."

umanitarian nightmare."

mare was continuing.

would be closed at once.

• The United States would no

• The Yugoslav Consulate in

civilians in the city.

scribed as "all-out war."

dent George Bush:

The announcement came as

Baker to Propose

Stiffer Serbia Curbs

artillery and tank positions that have been Croatian soldiers there told The Associ-Western governments have refused to help pounding Sarajevo from nearby hills for ated Press last week that 114 Croatian their fight against Serbian forces, who have nearly 11 weeks. Croatian forces are within artillery pieces routed emplacements on 48 kilometers of Sarajevo, according to Orlovac Hill, the strategic position from Bosnian advisers and Western journalists. An adviser who is a specialist in artillery and devastated Mostar for more than two months. weapons said the Croats were equipped with self-propelled 205mm Messerschmidt howitzers, which be described as "the best

in the world." He said that 150 of the howitzers, mounted on tracked vehicles and aimed by computerized targeting systems, were bought in Germany four months ago by the Croatian government. The howitzers, he said, are accurate up to a range of about 27 kilometers.

Croatia's new-found artillery dominance last week allowed its forces to blast Serbian artillery out of the hills around Mostar, Bosnia-Herzegovina's second largest city.

UN peacekeeping force for use in

such crises as Yugoslavia needed

more study. Such as force was pro-

posed last week by the UN secre-

tary-General, Butros Butros Ghali.

"With respect to whether there's a need, 1 think that there is a need

for enhanced peacekeeping efforts and one way to enhance peacekeep-

ing efforts is to construct some

lot of careful consideration, I think,

before you say, well, bere are 1,500

or 2,000 or 5,000 people that we're

going to commit to an international

army." Mr. Baker said that the U.S. ef-

fort to broaden Serbia's exclusion

from international organizations

included a requirement that Serbia

and Montenegro would have to re-apply for membership in those

bodies after Belgrade had complied

Earlier this month. President

Bush acted to bring the United

States into conformity with UN

Security Council sanctions against

Belgrade by banning all exports

ity rights are respected."

tracts.

with UN resolutions on the war.

"But it needs a lot of study and a

peacemaking efforts," he said.

which the Serbs had controlled, besieged

in southern Bosnia, using artillery against Trebinje. Serbian artillery has been using Trebinje to shell the Croatian port of Dubrovnik.

two-thirds of its territory to the attacking Serbs, announced a military alliance last week with Croatia, a border nation. The Bosnian president said then that the alliance would provide his government with

bodan Milosevic. Croatian brigades are also on the attack provide, there is widespread concern anything is better than what is happening

The Bosnian government, which has lost

access to Croatian weapons. Bosnian officials say they turned to the

ing Sarajevo. been armed and are being supplied by the hard-line regime of the Serbian leader, Slo-Although Bosnia has requested whatever

military help the Croatian government can among officials in Sarajevo that the ultranational regime of President Franjo Indjman of Croatia will demand a high political price for any military help it renders.

"Sarajevo could be quickly liberated by the use of Croatian artillery," said an adviser to the Bosnian Foreign Ministry. third of its territory last year in a ground "The political problem is what is going to war against Serbia." happen when Croatia bberates us."

Officials here say they expect that Bos- and equipped 80 brigades of 12,000 mennia's Crosts, who constitute about 17 per- each. They say that Croatia has two arcent of the republic's population, would Croats because the United States and other demand increased representation in the cluding German-made Leopards.

vernment as the quid pro quo for liberat-Mr. Serdarevic, the political adviser to

Bosnian president, said that "the influence of the Croats will certainly be bigger" if their guns save Sarajevo.

"We will have to be very grateful. But now, anything is better than the Chetniks, said Mr. Serdarevie, referring to the Serb fighters by a name commonly used during World War II.

Croatia began large weapons purchases in the past six months, after losing about a

Bosnian advisers say Croatia has armed mored brigades, with about 150 tanks, in-

Scrap Fighter, Bonn Minister Urges

BONN (Reuters) - Defense Minister Volker Rühe said Tuesday that the European fighter aircraft should be scrapped and replaced by a cheaper plane.

But in London, the British Defense Ministry said Britain remained committed to the Enrofighter project and hoped Germany would not pill

WORLD BRIEFS

Mr. Rube said Germany and its contract partners - Britain, Laivin Spain — should pull out of the costly program together and us the development funds to design a new plane. The Germans on Mandae postponed until June 30 a decision on entering the preproduction structure. of the project ...

Baker Urges START Pact Approval

WASHINGTON (Renters) - Secretary of State James A. Baker urged the Senate on Tuesday to ratify the treaty entiting U.S. and Rin ong-range nuclear weapons, saying the pact was critical to the end of the nuclear anns race.

Opening the ratification process for the accord, Mr. Baker toki a Foreign Relations Committee that the Strategic Arms Reduction Tarts treaty was "the foundation of a safer world" with "the prospect of nuclear Armageddon safely locked away." The panel is to vote on the resolution next week; it would then would go on to the full Senate, where have approval would put it into effect.

under START, the United States and Russia, each with white the area nuclear warheads, would reduce their arsenals to about 8,500 An accord signed last week by Presidents George Bush and were Yeltsin would reduce U.S. warheads to 3,500 and Russian with a 3,000 by 2003.

Civil War Feared After Ethiopia Vol

ADDIS ABABA, Ethiopia (AP) - Ethiopia's first multipart were marred by widespread abuses, and diplomats said Tae prospects for a resumption of civil war were high

Government troops and the militia of the second-largest party, the Oromo Liberation Front, which boycotted the

Despite the abuses, the secret balloung on Sunday for regional agent blies, with an 80 percent namout in the districts that voted, represented in improvement over centuries of rule by feudal emperors and thereas M Marxist dictatorship. The election was part of a series to produce democracy by 1994.

262 Saved on Burning Ship Off Italy BRINDISL, Italy (Reuters) - Rescuers lifted 262 passagers off a

Cyprus-registered vessel on Tuesday after fire broke out in the engine ... room while it was in southern Italian waters, officials said.

The Brindisi harbormaster's office said the passengers on the Saturnus, most of them Italian tourists, were taken off by other vessels as it sailed. off Otranto. The 50-member crew put out the fire and the Saturnus was taken in tow to the Greek island of Corfu.

Eruption Is Linked to U.S. Cooldown

HAMPTON, Virginia (AP) - Particles from a volcanic cruption a year ago at Mount Pinatubo in the Philippines have spread worldwide in the upper atmosphere, and scientists say the impact could range from the cool weather in the Eastern United States this week to changes in the ozone laver.

But a NASA scientist who has studied satellite photographs of the clouds of fine volcanic ash and other material in the stratosphere said Tuesday the changes caused by the eruption should fade:

"Based on previous experience, it takes three to four years for the stratosphere to cleanse itself," said Lamont Poole, a researcher at the NASA Langley Research Center.

TRAVEL UPDATE

Nice-Côte d'Azur Airport opened a second international terminal on Tuesday, which is expected to cope with more than 5 million more passengers a year. The airport's 70,000 international flights in 1991 accounted for 42 percent of its total traffic. (Reuters) Scores of Dutch marines mounted a midnight vigilante action to clear Rotterdam's central railroad stabion of drug addicts, the police said

Tuesday. The police said 18 marines were arrested. Striking Portuguese customs workers blocked about 2,000 trucks on the

Portuguese-Spanish frontier to protest EC plans to abolish border controls. Union officials said the strike could last until Monday and will paralyze all controls at Vilar Formoso, a major crossing from Portugal The four largest U.S. airtimes will pay \$412.5 million in cash and ticket vonchers to settle a lawsuit charging they conspired to fix prices by using computerized listings to control fares. Almost anyone who flew with Delta, American, United or USAir to prime or hub cities after Jan. 1. 1988, may be eligible for vouchers. (Reuters) North Korea expects to receive more than 100,000 tourists this year, the State General Guidance Bureau of Tourism reports. Mud cures, climbing and traditional dance top the list of attractions. (Renters) A coast-to-coast U.S. railroad strike loomed with contract talks deadlocked. President George Bush said he was not optimistic that an accord would be reached by midnight Tuesday and urged Congress to enact legislation swiftly to end any walkout that might occur. Amtrak, the publicly owned railroad system, was bracing for a strike by dropping runs and refusing to take reservations. Many main roads in Spain were blocked and rail traffic disrupted Tuesday as heavy rain struck northeast Spain. Forecasters expect more rain Wednesday but said it would then gradually die out. (Reuters)

and imports, revoking airliner Graves dog in advance in Sarajevo to prepare for the expected dozens of compses each day from shelling and sniper fire. landing rights and suspending con-

The United States has also with-**GERMANY:** Nation Finds a Legion of Reasons to Do Without an Army drawn its ambassador and made clear that it will not recognize the federation of Serbia and Montene-

army chief of staff, put it in an interview. "Here, the question isn't how much is enough," he said. "Here, the question is if, or if

This political disorientation may be caused by a larger question that has not yet been clearly answered: What is Germany's post-uni-fication national purpose? Chancellor Helmut Kohl has attempted to define it as the integration of Europe, and the preservation of free, democratic values in close cooperation with its partners, now seeking to develop a clearer de-

Most Germans support the abstract idea of Europe, but many do not seem to understand how their own armed forces fit into the picture. 1984, 75 percent West Ger

Vietnam War. It is no clearer to soldiers than it is to other citizens what their mission should be now that

> Martin Schneider, a 22-year-old tank gunner in the 15th Armored Brigade, said: "I volunteered because I think it's simply essential that there should be soldiers who will defend the fatherland. A lot of my friends say they are objectors only because they make more money alternative service than soldiers."

traumas the U.S. Army went through after the the Warsaw Pact until reunification in 1990, the population saw the armed forces as the underpinning of the old regime.

> the local population have to be transformed. The number of people bearing arms in the East has been sharply reduced, with only about 6,000 of the 65,000 "National People's Army" officers and noncommissioned officers being taken into the federal armed forces.

According to General Hansen, many profes-sional soldiers are still nursing the wounds last year over whether and how Germany should come to the aid of the United States. Britain, and France in the Gulf War.

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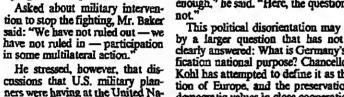
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cussions that U.S. military plan-ners were having at the United Nations concerned only ways to get relief to starving people. fense identity as well.

In London, a spokesman for the European Community's mediator, Lord Carrington, said the presi-

(Continued from page 1) gro as the successor to Yugoslavia ence, as Lientenant General Helge Hansen, until all forces are withdrawn from neighboring states and minor-

population was convinced that Germany need-

d the armed forces, but in the beginning of the

'90s, only 47 percent are," said Renate Köcher,

from the Allenshach public opinion institute, at

there is no more overt threat.

Asked whether be thought Germany could ever become involved in UN peacekeeping missions in the Balkans, Sergeant Thomas Krautk-

'Here, the question isn't

As a result, relations between the army and

inflicted by the long political hesitation in Bonn

For the first time since unification, Germany's principal allies were looking for support in A Wish List

By Dan Ball a server and and a

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He said that more needed to be done to impose sanctions against Belgrade, and the United States would consult on additional steps - including moves to ensure that relief operations were no longer blocked in Sarajevo.

On another issue, Mr. Baker said that the concept of a permanent

FRANCE: A 'Yes' and a 'No'

(Continued from page 1)

will drive many of them out of business and accelerate the exodus from the countryside. Jacques Laigneau, president of Rural Coordination, the group that organized the protest, accused the government of committing "farmer geno-

The protesters asserted that they had cut off 15 highways in a 40-kilometer (25-mile) radius from posedly harmful to French intercentral Paris. At Ablis, south of the capital, six policemen and one makes no reference to agriculture, but French opponents of the agree-ment have also insisted that it infarmer were burt during a clash in which policemen fired tear gas. The Interior Minister, Paul Quilès said traffic disruption was minor. On volves excessive surrender of

Nunn Urges Use Of Military for **Domestic Needs**

The Associated Press WASHINGTON - Sam Numn, chairman of the Senate Armed Ser-

vices Committee, said Tuesday that this year's defense bill should be used to launch a broad program of military-civilian cooperation to address pressing domestic problems. The Georgia Democrat said

there were 1,600 boarded-up public housing units in Atlanta that could be used by the city's 12,000 homeless people if combat engineering

day. Mr. Chirac justified his position by asserting that a referendum should have been called to approve units rehabilitated the units. He said that in the post-Cold War era the armed forces could the changes, which will permit France to adopt a single currency, meet many training needs while negotiate a common visa policy with its EC partners and allow naparticipating in community service projects. tionals of other EC countries who

Mr. Nunn said that military units could provide emergency medical transportation in rural arcas and help prepare and distribute food for inner-city hunger programs.



through parliamentary votes. For Work, Liss and Academic Experience - No Classroom Alterdance Required (310) 471-0306 FAX: (310) 471-6456 enter into effect after ratification by all 12 signatories. At a meeting to be held in Lisbon on Friday and Saturday, EC leaders are expected

Call or write for information of research for Free Evaluation Y Sind detailed Pacific Western University 600 N Seculveda Bird, Dept. 23 Los Angeles, CA 80049 chance to ratily the treaty.

his and Croatia had accepted an invitation to talks this week. General Lewis MacKenzie of Canada, the chief UN negotiator in Sarajevo, said he had lost hope of establishing a truce soon that

dents of Bosnia-Herzeen

a military seminar organized by Welt am Sonn-tag in Berlin earlier this month. In the latest poll that her organization took would last at least 48 hours, a conon the question, 42 percent thought Germany dition for opening the airport. coold get along without armed forces, and 11 (Reiders, AP)

The Maastricht treaty in fact

Within the French National As-

sembly and Senate, ontright oppo-

sition to the treaty has so far come only from the small Communist

Party and the extreme-rightist Na-

tional Front, as well as from some

dissidents in the governing Social-

ist Party and the conservative op-

thrown the main opposition party, the neo-Gaullist Rally for the Re-

public, into disarray. With the par-ty bitterly divided between sup-porters and opponents of the

treaty, its leader, former Prime

Minister Jacques Chirac, abstained

on the constitutional vote on Tues-

are resident in France to vote in

Maastricht treaty, however, Mr. Mitterrand decided to call a refer-

endum on it, probably in Septem-

ber. Ireland approved the treaty in

After Denmark rejected the

local elections.

But the debate about Europe has

French sovereignty.

position

percent were undecided. About 20 percent are opposed in principle to armed forces, about the same proportion as 30 years ago.

One consequence of this change is that the Tuesday night, the protest was called off amid charges that the number of draft-age young men who claim the constitutional right to alternative civilian sergovernment had resorted to "brutal vice - 151,212 last year - is about the same as the number who must be taken in to keep the The publicity that preceded and armed forces at planned levels.

"When I joined the army," one young privata at the 15th Armored Brigade's base in Koblenz accompanied the action nonethe-less achieved one of Rural Coordisaid the other day, "three-quarters of the gradunation's objectives --- that of drawating class in my high school were going to do ing national attantion to the growing power of the 12-nation Community to take decisions supalternative service instead."

Talks with commanders and ordinary soldiers, both professionals and draftees, produce an impression of confusion, sometimes mixed with resentment, that is not unlike some of the

how much is enough. Here, the question is if, or if

not.'

Lieutenant General Helge Hansen, army chief of staff.

rämer answered: "Why should German soldiers intervene in another country's civil war? If we battle with the Serbs in Bosnia, they'll just think we're their enemies. That won't help establish peace at all.

But Staff Sergeant Volker Göller, 32, objected to the idea that German soldiers would be unwelcome in the Balkans because they had been there before, as aggressors and occupiers in Slovenia and Croatia during the war.

"I think the world should stop harping on the notion that Germany caused two world wars." he said.

"There's another generation now. People should not keep pushing us down with this charge.'

In the eastern part of the country, which as the German Democratic Republic belonged to

Gotti Gets Life for a Murder

Compiled by Our Staff From Dispatches

NEW YORK - John Gotti, the bead of one of the most powerful crime families in the United States, was sentenced to life in prison on Tuesday for the murder of his predecessor. The sentencing touched off a melee as 1,000 supporters tried to storm the courthouse.

Mr. Gotti, 51, smiled wanly and refused to speak during the federal sentencing hearing. Supporters reacted anguly outside tha Brooklyn courthouse, forcing the authorities to lock the building and spirit Mr. Gotti out a back entrance.

The sentence capped a six-year effort by the U.S. government to bring down the Mafia boss who has been nicknamed "the Teflon Don" because previous trials had ended in acquittals.

Judge I. Leo Glasser, sentencing Mr. Gotti on racketeering charges and for ordering the murders of his mob predecessor and five others, told him that the federal sentencing guidelines "require the imposition of the sentence of life."

"Nobody expected any different," Peter Gotti, the mobster's brother, said afterward.

After hearing the sentence, Mr. Gotti's supporters outside exploded in anger, overturning a car and smashing windows of other vehicles. The crowd charged the courthouse but was turned

away by U.S. marshals and police in riot gear. The supporters had been brought to the courthouse in about a dozen buses from neighborhoods

in Queens and Brooklyn, where Mr. Gotti is considered something of a hero. The melee ended with the protesters reboarding their buses.

Mr. Gotti was convicted of murdering his predecessor, Paul Castellano, in 1985 to take over the Gambino crime family, the largest of New York's five Mafia families. Under Mr. Gotti, the Gam-bino family dominated the gambling, loansharking, union and extortion rackets.

Mr. Gotti's co-defendant, Frank Locascio, a Gambino underboss, also was sentenced to life.

Mr. Locascio, 59, told the judge in a voice quaking with emotion: "I am innocent. My only crime is being friends with John Gotti. If there were more men like John Gotti, this country would be a better place."

Prosecutors had pursued Mr. Gotti since the early 1980s. But a state assault case was thrown out, and a federal racketeering trial ended in an acquittal in 1987.

The government indicted him again in Decem-ber 1990 and charged him with the Castellano killing and five other murders. Also charged was his underboss, Salvatore (Sammy the Bull) Gravano, 47. But within a year Mr. Gravano turned informant, pleaded guilty to racketeering and agreed to testify. On the witness stand, he recounted years of mob violence that he tied to Mr. Gotti. (Reuters, AP)

a referendum last week, but all oth-Slovaks Plan to Declare Sovereignty in July er member states intend to ratify it In theory, the treaty can only

BRATISLAVA, Czechoslovakia reporters at the opening session of The Slovak leader, Vladimir Me-the Slovak National Council, or reciar, said Tuesday that Czechosloto study legal mechanisms that vaka's eastern region would de-would either permit the other 11 clare its sovereignty next month, members to move ahead without but be insisted that this did not slovakia." mean proclaiming independence. Mr. Meciar took an oath of alle- Mr. Meciar's proposed confedera-Denmark or give Denmark another

are not the same thing," he told tion that he has promised to disreporters at the opening session of mantle. Czech politicians, who are at loggerheads with Mr. Meciar over all basic issues about Czechoslovakia's gional parliament. "There is no need to write epitaphs for Czecho-

future, say they cannot see any dif-Taking his seat in the council. ference between independence and "Sovereignty and independence giance to the Czechoslovak federa- tion of two sovereign republics.

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itary operations that were clearly NATO area.

The German government provided billions of dollars, and the army provided considerable logistical support for American troops who were transferred with their equipment from

Germany to Saudi Arabia. But Mr. Kohl and most other political leaders decided that German soldiers could not take part in the military operations, because there was no constitutional basis for participation.

"Subjectively, our allies had the feeling that we were looking for reasons not to participate," General Hansen said. "They diagnosed our attitude as malingering or even cowardice before the enemy, and of course for a military force, that is very damaging. But we have to live with it, and to make clear that these were political decisions that we had to support, and work on the weaknesses which they revealed."

From the experience of the Gulf War, he said, it is clear to military leaders that if they are to be sent off on peacekeeping missions in the future, the constitutional basis for them has to be clear. A military mission, he said, "can be politically disputable, but not constitutionally douhtful; otherwise, people would say that the constitution was being violated, and the German armed forces were taking part in it."

ISRAEL: Likud Threatened

(Continued from page 1) the support of many voters disenchanted with the traditional parties. At the same time, it indicated that religious parties would have 14 seats in the next parliament instead of 18 now, while one rightist party, Tehiya, would be eliminated from the legislature.

Election officials initially reported a slightly lower turnout than in Algerve Amsterden Artens Berokone Berin Berse Berin Brosse Budapeet Costa Del S Dutsin Edmburgh Forence the last general elections, in 1988, despite sunny temperate weather and a national holiday. Reports said immigrants to Israel from the

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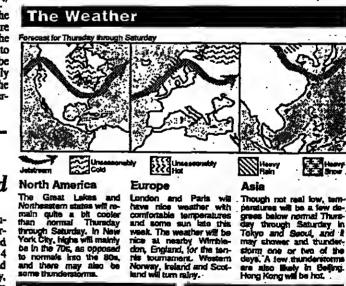
Jerusalem

Soviet Union voted in greater numbers than expected, but that the turnout among Israel's Arab population was down. Scattered incidents of violence

Florenza Franklurt Genera Heidnis Jeton Landon Madrid Milan Moscow Munich and vandalism at polls were reported around the country, and Israel Radio said 15 persons were arrested, including two election officials suspected of fraud. The Army scaled off the occupied West Bank Nice Osta Paris and Gaza Strip, preventing their 1.7 million Palestinian residents Pregue Prytienti R me S. Peters from entering Israel for the day. The vote came after a campaign

that was remarkable mainly for its relative lack of passion and grassroots public interest. Both Mr. Rabin and Mr. Shamir sought to appeal to centrist voters by promising to advance ongoing Arab-Israeli peace talks and playing down their parties' more extreme positions.

Mr. Rabin, who replaced Mr. Peres as the Labor Party leader in February after a party primary election, staked his campaign on his own personal popularity among Israelis



Though not real low, tem-paratures will be a few de-grees below normal Thurs-day through Saturday in Tokyo and Seoul, and it may shower and thunder-storm one or two of the days. A low thunderstorms are also likely in Belling. Hong Kong will be hot.

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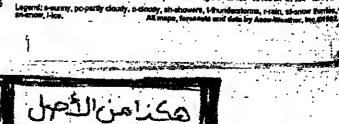
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Bill Clinton hugging the actress Blair Brown at a fund-raiser for his presidential campaign at New York's St. James Theater. With a program of excerpts from Broadway shows, the evening included political one-liners and plugs for AIDS research and unfettered government support of the arts.

A Wish List and the Short List

By Dan Balz egton Post Service

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LITTLE ROCK, Arkansas - Advisers to Governor Bill Clinton are beginning background investigations on a short list of potential vice-presidential candidates, but aides say an announcement of Mr. Clinton's . running mate is not likely to come until the eve of the Democratic National Convention in New York next month.

Compared with past Democratic presidential nominees, Mr. Chinton has conducted his search almost completely in private. So far, he has avoided tipping his hand. He said on a CNN talk show that he was down to a relatively small number of people. Democrats familiar with the selection process say he has pared a long preliminary list to perhaps five or so finalists.

With Mr. Clinton running behind President George Bush and Ross Perot in most polls, the choice of a vice president is an important decision that will help define him to voters.

A consensus of the likeliest candidates, developed through conversations with Democrats who have been in contact with the campaign, includes Senators John D. (Jay) Rockefeller 4th of West Virginia, Bill Bradley of New Jersey, Hamis Wolford of Pennsylvania, Bob Kerrey of Nebraska, Joseph L Lieberman of Connecticut and Tom Harkin of Iowa: Representatives Lee H. Hamilton of Indiana, Richard A. Gephardt of Mis-. souri and John Lewis of Georgia; Governor Ann Richards of Texas, Mayor Maynard Jackson of Atlan-

said he and Vernon Jordan, a Washington lawyer, and Madeleinc Kunin, former governor of Vermont, have carried on "very intensive" research for weeks to provide Mr. Chinton with the widest possible choice. Democrats who have spoken to Mr. Clinton in the

last two weeks believe he is more likely to select an elected official as his running mate, despite the cam-paign's interest in considering an unconventional choice.

One reason is that some of those on the campaign's wish-list simply are not available. General Powell, for example, has told friends he would be laughed out of town if he abandoned President Bush for the Clintoo ticket. Others may lack national standing, might not survive background checks or might not hold up in the campaign.

But Mr. Clinton has hinted that he wants his choice to be atypical. That could point to Governor Richards, but Texas friends of hers say she is focused on her own 1994 re-election and is not eager to run for vice president.

Mr. Clinton admires the two Georgians on his list, Representative Lewis, a veteran of the civil-rights movement, and Mayor Jackson. They appear to be the likeliest choices if he decides to select a black running mate, even though they, too, are Southerners like Mr. Chinton. It is unclear how Mr. Chinton's dispute with the Reverend Jesse L. Jackson may affect that equation.

One Democrat working with the campaign said

Clinton Thinks Again on a Middle-Class Tax Cut

By Steven Greenhouse New York Times Service WASHINGTON- In putting forward a major new economic blueprint to help pull his campaign out of third place, Bill Clinton has retreated from one of his most highly debated proposals: an income tax cut for the middle class.

His new economic program fo-cuses on ways to rebuild the U.S. economy, but its most significant change was that he scaled back on the tax cut, which he had long insisted was a matter of fairness.

Paul E. Tsongas of Massachusetts, a rival in the early Democratic primaries, had accused Mr, Clinton of pandering to voters in calling for the tax cut. Some campaign experts said he had altered his position to solidify Mr. Tsongas's support and forestall such accusations. Mr. Chinton had offered middle-

class taxpayers both a children's tax credit and a lower income tax rate, worth about \$350 per family, but in his new plan he is offering one or the other. The original plan would have cost about \$26 billion, the new plan about half that, campaign officials say.

With economic growth beginning to pick up, a middle-class tax also aims to force his two main devil of a time defending it,"

cut is no longer as necessary to spur the economy. Mr. Clinton's plan aims to speed growth by investing \$200 billion in stepped-up spending to improve education and job training to give industry better workers and workers better jobs. He vows to reduce class sizes, to

INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, JUNE 24, 1992

set up a national examination sys-NEWS ANALYSIS

tem in math and science and io develop a national apprenticeship program to teach trades to students not going to college.

It also calls for a 21st-century transportation and communications system, with 200-mile-anhour trains linking major citics and a computer network linking every home, business and classroom. Mr. Clinton's package, notwithstanding a few conservative flour-

ishes, is very much in the Democratic tradition: seeing an active role for government to supplement the free market. His blueprint, far more specific

and comprehensive than any economie plan offered by President George Bush or Ross Perot, seeks to do far more than outline his vision of a reborn U.S. economy. It

shift the campaign's focus onto the just another tax-and-spend Demo- stay in place. While taxes fall and area where he feels most comfortable: issues,

وكنامز الأجل

He vowed to cut the federal budget deficit io half in four years. To year. He said he would eliminate raise revenues, he said he wanted to 100.000 jobs in the federal governincrease taxes for the richest 2 percent of the population.

The Arkansas governor argued that it was time to move on from year for four years. the Reagan-Bush era's policies, His plan also called for cutting which he said cut taxes for the rich the White House and congressional in the hope that they would invest staffs by 25 percent and would save and create jobs for the less well-off. S2 billion a year by asking for the line-item veto "to chiminate pork-He said that this trickle-down approach had failed, and he instead barrel projects and cut government waste." He also said he would cut backed what some call a trickle-up approach. His bope is that by the military budget by \$37 billion more than Mr. Bush plans to over strengthening workers' skills and by creating modern infrastructure the next four years. in which to do business, his program will keep and attract indus-tries that provide high-paying jobs. To help reduce the deficit, he

But his plan quickly drew critiover four years. One Clioton cam-paign official said the income tax cism from many Republicans. "His investment plan just sounds rate for this group would be in-creased to about 36 percent from like it's high tax, high spend," said Lawrence Kudlow, a Reagan administratioo economist who is now the chief economist with Bear Stearns. "I think he will have a

opponents to replace their vague Still, in his program, Mr. Clintoo said: "Millions of Americans are thetoric with specific plans and to took pains to show that he was not running harder and harder just to crat. He pledged to cut the federal incomes rise for those at the top of budget deficit to \$141 billion in the totem pole, middle-class fam-1996 from close to \$400 billion this ilies pay more and earn less."

Mr. Kudlow responded: "it's a blatant effort at an upper-income ment and would order government tax hike, and it's not going to playdepartments to reduce their admin- I think people who start out talking istrative expenses by 3 percent a about higher taxes, regardless of the high income target, will be viewed as high taxers.

Page 3

Page דו:

Clinton Cites Deficit

Mr. Clintoo said Tuesday oo the ABC-TV program "Good Morning America" that he scaled back his carlier proposal for middle class tax relief because the deficit had worsened since last winter and "everybody is going to have to make some contribution" to reducing it. The Associated Press reported would raise taxes on the riebest 2 from New York. perceot by a total of \$83 billion

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the current level of 31 percent. Using language that the Repub-licans are bound to attack as promoting class warfare. Mr. Clinton



BEAU-RIVAGE PALACE

Bush Aides Portray Perot as Dictatorial

New York Times Service

WASHINGTON - Seeking to weaken a rival who has sometimes Der. seemed immune to criticism, the Bush campaign is starting to emphasize what it sees as a trait in Ross Perot that most concerns voters --- an authoritarian streak that threatens their liberties.

In comments in the past few days, White House and campaign aides assailed Mr. Peroi's practice of investigating the private and business lives of rivals.

We made a decision a couple of weeks ago that it would be fine for the surrogates to dust him up a little bit," Charles Black, a senior official of President George Bush's campaign, said this week.

The, effort is being conducted largely through White House aides president ' and loval Republicans who can speak out more frequently than the president - and with far more bite about Mr. Perot's past and his positions.

[Mr. Perot's top aide described as "distortion" on Tuesday reports that the Texas billionaire often hired private detectives, The Associated Press reported from New York.

The aide. Tom Luce, acknowledged that in the 1980s his employer had a law firm look into a tax that the Post report was "beyond

break for a company headed by the pale." Portions of the interview Mr. Bush's former business part-were released Monday. "I am sick about it if it's true. and I think the American people ["There were no investigations, no detectives," Mr. Luce said on television. "That's all distortion in will reject that kind of tactic 10 go

around investigating the family of the political process from the peothe president of the United States, ple who have specialized in saying, or then vice president, or another American," he said.

"Leave my kids alone, I say. They're good, honest boys and a daughter, a good, honest girl."

Mr. Bush's press secretary, Marlin Fitzwater, said, "I think it's all I know," he said. shocking and frightening to see that kind of bizarre behavior oo the part of a presidential candidate."

On the advice of his strategists, Mr. Bush has sought to appear above the remarks of his aides. The opinion journal New Re-public reported that Mr. Perot bad But the effort has gained momentum, allowing even the president to take a few swipes at his investigators shadow two of his

fellow Texan after a report in The Washington Post that Mr. Perot had pried into the business affairs of Mr. Bush and his family in the In an interview to be broadcast Friday on television. Mr. Bush said

And Mr. Quayle, in San Diego, said that Mr. Perot "apparently has a compulsioo to investigate peo-"Imagine having the IRS, the FBI and the CIA under his control. Who would be investigated oext?" be asked at a local youth center.

own children. The New York Times and The Wall Street Journal have disclosed several instances in which Mr. Perot assigned aides to investigate business rivals or employees of his companies, sometimes with an emphasis on their sexual conduct.

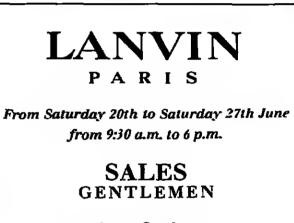
"strong, earthy, solid women," like one of a woman cabdriver in an Alaskan fishing village. But, in an experience familiar to many women, she was condescended to by employees at her Saturn dealership. She bought a Honda. One solution to that problem is a trend toward hiring saleswomen in automobile showroo

Perot called him from an airplanc about five years ago to suggest that the White House "get" the ABC News correspondent Sam Donald-son in retaination for a piece on American prisoners of war that apparently roused Mr. Perot's ire. Mr. Fitzwater said he did not know what Mr. Perot meant by

Mr. Fitzwater said that Mr.

"get," and that he did not offer him 1006 Lausanne - Switzerland Tel. 4121 of: 13 17 Fax 11:1 617 78 78 any solace. "I took it as threatening, that's

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We'll do whatever it takes to wip." Vice President Dan Quavle offered a taste of the campaign tactic in a speech June 12 in which he labeled Mr. Perot "a temperamental tycoon who has contempt for the Constitution of the United States." Mr. Bush's campaign man-

ager, Robert M. Teeter, weighed in Sunday, saying Mr. Perot appeared to lack "the judgment or temperament or respect for our laws to he

mid-1980s.

ta, and Kathleen Brown, the California state treasurer. Senator Bradley, however, has publicly said he is not interested. There have been similar reports about Senator Rockefeller, but when asked whether the West Virginian had said he did not want to be considered, Lane Bailey, the senator's top aide, said, "He hasn't been asked."

been asked." Mr. Clinton's initial list, based on names developed by the campaign and recommanded from outside, was long and eclectic, with the usual cast of senators and governors as well as, among others, the billionaire investor Warren E. Buffett, the television journalist Bill Moyers, General Colin L. Powell, chairman of the Joint Chiefs of Staff, and his predecessor, William J. Crower Ir. a retired admiral. Crowe Jr., a retired admiral.

Warren Christopher, a Los Angeles lawyer who heads the campaign's three-member selection team,

tableau that includes "two husbands and two wives, in an effort to deflect the character issue that plagued Mr. Clinton during the primaries. If true, that would eliminate Senator Kerrey and Governor Richards, who are divorced.

Senator Lieberman, in his first term, has been a major Clinton supporter and shares his analysis of the problems facing the country. But, like Senator Sam Numn of Georgia, he is a prominent member of the moderate Democratic Leadership Council that Mr. Clinton also headed, and it is doubtful that the choice will come from the same wing of the party.

Representative Hamilton and Senator Wofford remain two prominent wild cards. They are seen by some Democrats as neither unconventional nor exact-ly conventional.

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"The effort to sell cars to women might have reached its low point with the 1955 Dodge La Femme," Amy Harmon reports in the Los Angeles Times. "Sold only in pink and lavender, with a rosebud interior and matching purse, umbrella, raincoat and boots, the ill-conceived sedan attracted fewer than 1,000 customers of either sex."

Manufacturers' efforts to appeal to women have come a long way since, as have women's impor-tance in the car market: They now buy 50 percent of all oew cars, an increase of 13 percentage points m a decade.

Advertisements are being re-thought. Today, few ads show a curvaceous model draped suggestively over the bood. Designers are making more concessions to women. The Mercury Villager Min-ivan was changed when high heels got caught in the floor track on which the seat moves. Lexus engi-neers pasted on fake fingernails when testing window controls.

But there is still room for improvement. Debbie Hemela, 41, an Altadena, California, author, said she liked the General Motors Saturn ads showing

Short Takes

More than 50 years after the kitchen-sink gar-bage disposer was invented, New York remains the only major U.S. city to ban it. The grinding device is allowed in some New York oeighborhoods with modern sewers, but oowhere else in the city, ac-cording to The New York Times. It said, "A combination of environmentalists and staid bu reaucrats nervous about the city's water quality and sewage treatment capacity have continued to oppose the change." City officials are studying the issue, The Times reports, but it ootes that numer ous studies have been conducted before, but th ban bas stuck.

The University of California at Santa Cruz, wa recently judged to have the best team nickname in college sports — the Banana Slogs — by a panel that included representatives of the National Col-legiate Athletic Association. Other that drew oo-merous votes included the California-Irvine Antcaters; Washburn, Kansas, Ichabods; Heidelberg, Ohio, Student Princes; and Lincoln Memoria Tennessee, Railsplitters.

Arthur Higbee

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Weinberger's Dilemma: His Notes May Cut Two Ways in Coming Trial

By Walter Pincus Washington Past Service WASHINGTON - Caspar W. Weinberger warned the president's national security adviser, Robert C.

McFarlane, in November 1985 that he believed the imminent, secret to gain the release of American hostages was illegal and should not

nostages was niegai and shoun not occar, according to Mr. Weinber-ger's bandwritten notes. "Thanks for the advice," Mr. McFarlane said in a reply Mr. Weinberger recorded verbatim on Nov. 19, 1985. Mr. McFarlanc backed the operation and later pleaded guilty to four misdemeanor charges - nooe related to the Hawk shipment - for withholding

Hawk shipment --- for whipokeng Iran-contra data from Congress. According to sources familiar with Mr. Weinberger's daily writ-ing practice, the former defense secretary usually summarized conversations in his daily jottings. This time he put Mr. McFarlanc's reply in quotation marks because he looked on it as a sarcastic reproach for his last-minute attempt to try to stop the shipment, one source said.

The McFarlane phone entry, which covers less than than one among the 1,700 pages of Mr. Weinberger's daily notes, illustrates the irony of the 74-year-old former Cabinet member's indictment last week. The same collection of notes is the instrument that has led to his being the highest-ranking Reagan administration of-ficial indicted in the affair.

Mr. Weinberger faces charges of perjury, making false statements and obstruction of an investigation by Congress. The prime evidence is the collection of notes that Mr. Weinberger regularly joued down in a pad on his Pentagon desk. The notes were not provided to coagressional committees in 1987, at the

time of their investigations. The notes were found late last fall by prosecutors working for Lawrence E. Walsh, the special last April that was supplied to Mr.

prosecutor, among 377,000 docu-ments Mr. Weinberger had placed in the Library of Congress in 1988. As late as Oct. 10, 1990, according to the indictment, Mr. Weinberger denied to protections that he had denied to prosecutors that he had ed in his efforts." such notes or even a habit of taking

NEWS ANALYSIS one year after he was so vociferous notes. He said in the same inter-view that all of his relevant Iran-contra notes had been turned over. in objecting to the shipment, Mr. Weinberger would forget that such an event took place when ques-tioned by congressional investiga-tors and later fran-contra prosecu-The prosecutors believe the former defense secretary intentionally tors, sources said. withheld his notes as part of a

dent Ronald Reagan's role in what may have been illegal 1985 arms shipments, according to sources. Mr. Weinberger has denied the charges, and somess said he would assert he forgot that his daily jot-tings contained material relevant to

investigations. He may not be the only person to have withheld relevant materials. Another element expected to be disclosed at the trial, to start Nov. 2 is a complete set of State Department notes, including summaries of meetings attended by George P. Shultz, the secretary of state, and other department officials, according to sources. Mr. Weinberger's notes, accord-

ing to sources who have reviewed them, strongly support his conten-tion that he was the most vehement and persistent voice in the top circle of Reagan advisers to oppose the ill-fated arms-for-bostages dealings and particularly the November 1985 Hawk shipment. The notes indicate he discussed that shipment and its illegality with his own aides, including his military assistant, General Colin L. Powell, now chairman of the Joint Chiefs of Staff.

General Powell has reviewed some of Mr. Weinberger's diary notes at the request of the prosecutors and Mr. Weinberger's lawyer, Robert S. Bennett. In an affidavit

FDA Approves 3d Anti-Viral AIDS Drug But the contents of the notes may make it more difficult for a jury to believe that little more than

Los Angeles Times Service Also known as dideoxycytidine derlying viral condition, rational and Drug Administration has an-AIDS anti-viral drug licensed since other illnesses that result from 1987, when AZT was approved. Last fall, the FDA approved damaged immune system. Most researchers believe that DDI. Anti-viral drugs are considkey to controlling ALDS lies in effective combination of anti-vi

ered the major weapons against AIDS because they attack the untherapies.



and Drug Administration has an-nounced that it has approved the anti-viral AIDS drug DDC, but to be used only in combination with AZT, the most widely prescribed AIDS anti-viral therapy. INTERNATIONAL HERALD TRIBUNE ..

INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, JUNE 24, 1992

New Customs for an Old Baltic Commute

Along the Porous Edge of Ex-Soviet Empire, Traders and Smugglers Flourish

By William E. Schmidt New York Times Service

Page 4

TALLINN, Estonia - Ten miles out and Finland is fading fast astern; Jimi Hendrix appears on the video, and beer sells for \$1.70 at the bar.

This is the 5 P.M. hydrofoil, Hel-sinki to Tallinn, and not an empty seat can be found. These days, it seems, everybody's doing the Baltic commute. Flowing into Lithuania, Latvia

and Estonia by ferry and highspeed launch, prop plane and jet-liner, the commuters are a rambunctious assortment of corporate executives and salesmen, con men and smugglers, arms peddlers and tourists — all travelers to the strange new world along the brittle edge of the old Soviet empire. Since the collapse of commu-nism and the emergence in September of the three republics as independent countries, the Baltics have come to resemble a kind of post-Soviet Casablanca, where the once impregnable borders are now as porous as sieves and anything

seems possible, for a price. Local officials complain that tens of thousands of Russian soldiers still billeted in the Baltics are selling off their Kalashnikov rifles and other military equipment at whatever the market will bear; counterfeit American and German money has been flooding the region, and crime in Lithuania, according to one recent survey, jumped 23 percent in the first quarter of the year compared with the similar period last year.

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"Drugs coming out of Russia are already a problem, and we really don't have anywhere near enough

people to watch the borders," said bound for a broker on the lale of turning up in Moscow without the Auskelis Plavins, an official with Man, off the English coast, by way requisite travel documents that the Latvia's Ministry of Defense.

of Estonia. Officials said the boxes had been "We have about 2,000 border guards, and we need at least twice. falsely labeled as containing 7.200 maybe three times, as many as that." sports and training pistols. In Lithuania, the state prosecu-

So many Americans have been turning

documents that the Russians formally

that embassies in the region make it

they have a visa.

from Sweden. Latvia has two.

crossroads over the centuries.

coast guard patrol boat, a donation

backs to Russia, the three republics have served as a kind of East-West

Just as they have once again be-

come a target of Western business-

es looking for investment opportu-

nities, they have also emerged as a

complained to Washington, requesting

clear to Americans they are forbidden to

travel from the Baltics to Moscow unless

up in Moscow without the requisite travel

Russians formally complained to Washington, requesting that embassies in the region make it clear to Americans they are forbidden to travel from the Baltics to Moscow unless they have a visa.

> If the Russians are sometimes inconvenienced by the Baltics' leaky borders, so are the Finns.

Finland and Estonia are separated by only 50 miles, across the Gulf of Finland, and the Finnish government said that last year more than 3,000 boats, carrying an estimated 10,000 people, crossed the gulf.

Some were smuggling goods, and many lacked adequate travel documents, the authorities said. For many years, even when Estonia was part of the Soviet empire, there has been regular ferry service Estonia recently received its first oast guard patrol boat, a donation rom Sweden. Latvia has two. Set on the Baltic Sea, with their between Tallinn and Helsinki.

But in the last four years, the traffic has jumped more than five times, to nearly 135,000 passengers in April, from 25,387 in April 1988. Most of the increase came in the last year.

sneak into Western Europe by way of the many new air and sea routes touching the Baltics. In addition to the slower ferry Although the Baltie republics boats, at least two lines now prohave set up their own frontier vide twice-daily service with Ruswatch since independence, both along the Baltic coast and their new borders with Russia, they remain sian-made hydrofoils which on caim seas can travel at more than 40 knots and make the crossing in less than 90 minutes.

During the hydrofoil ride, red-suited hostesses sell cans of beer from wicker baskets to passengers in the cabin, whose interior with eight seats across resembles that of an airliner, while a giant television set blasts a steady stream of music from rock-and-roll videos.

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The Alexandre Martin Provide Strain to the Strain

Presidents Kravchuk of Ukraine, left, and Yeltsin of Russia making some points on Tuesday with emphatic gestures.

Leaders of Russia and Ukraine Ease Rift

By Serge Schmemann New York Times Service

MOSCOW --- President Boris N. Yeltsin and the Ukrainian leader, Leonid M. Kravchuk, reached broad agreement Tuesday on the major disputes that have poisoned relations between their countries since the breakup of the Soviet Union, from ownership of the Black Sca Fleet to settling their bills.

Those and most of the other agreements in the 18-point accord signed after daylong talks at the Black Sea resort of Dagomys were agreements in principle.

The details remained to be worked out, Even so they included several major political breakthroughs

On the Black Sea Fleet, one of the most contentious issues between them, the men agreed to divide the ships but to share and jointly finance their bases.

That eliminated Moscow's claim that the fleet should remain under the command of the Commonwealth of Independent States, yet as-

sured Russia of continued access to the fleet's home port of Simferopol, in Crimea.

The Crimean Peninsula itself, which nationalists demand for Russia, was not discussed. But that in itself amounted to a tacit concession by Mr. Yeltsin that Russia is not pressing claims to the territory.

A series of economic agreements pledged the two countries to coordinate their policies in advance of Ukraine's introduction of its own currency, and declared that their trade would be based on world market prices.

These accords, along with some conspicuous camaraderie at the meeting, marked a concert-ed effort by the leaders to end their bickering, especially in the face of shared economic travails, growing reaction at home and escalating ethnic conflicts on their borders.

The evening television news program showed Mr. Yeltsin strolling down a pier along the sea with his arm around Mr. Kravchuk and saying, "Look how close we are."

The presidents were accompanied at the talks

by their prime ministers and speakers of parliament

At a joint press conference on the conclusion of the talks, Mr. Kravchuk declared: .

**

"The agreement in Dagomys marks the start of a fundamental turn in the relations between two great states, a change which must lead our relations to a full-fledged and equal interstate evel 33.

"I assess very highly the signed agreement," said Mr. Yeltsin.

said Mr. Yeltsm. In the preceding 12 to 18 months, he said, relations between Russia and Ukraine had had rough patches, "which disturbed our people, presidents, parliaments and governments." So, he said, the leaders had agreed on the need for talks that would radically change rela-

tions and "return them to a friendly channel,"

Warring in Georgia, Azerbaijan, Armenia and especially Moldova — where the ethnic Romanian majority is battling Russian and Ukrainian separatists — were not addressed separately, but the two sides agreed on joint efforts to "dispel ethnic conflicts."

Truce Halts Heavy Fighting in Moldova

By Margaret Shapiro Washington Post Service

MOSCOW - A cease-fire between Moldovan forces and ethnic Russian separatists went into effect Tuesday, producing a lull in warfare that has claimed hundreds of lives and raised concern about a broader conflict involving Russia

According to news reports from the break-away ethnic Russian region of Moldova where the fighting has occurred, a cease-fire went into effect after high-level contacts occurred be-tween the Moldovan and Russian governments.

The region has been the scene of some of the worst bloodshed since the breakup of the Soviet Union. As many as 500 people have been reported killed, with thousands more wounded, during three days of heavy battles in Bendery, one of the main cities of the region.

Ethnic Ressians and Ukrainians in the Dniester region have been demanding antonomy since the Soviet Union broke up and Moldova became independent.

Like many of the 25 million ethnic Russians outside Russia's borders they fear being made

هكنامنالأجل

speakers outside its borders. The recent fighting has produced outrage and demands for a firm Russian response.

In addition many Russians feel the government should not allow their huge and still powerful country be bullied.

Vladimir Podoprigora, a member of the Russian parliament who was in a delegation that went to the Dniester region to investigate the crisis, accused the Moldovans on Tuesday of crimes against humanity.

Grigori Marakutsa, head of the breaksway in

conduit for anyone trying to move illegal goods and people in and out of the old Soviet republics. In February, customs officials in practical purposes. Tallinn seized a shipment of nearly 15,000 Makarov automatic pistols, standard sidearm issue among the former Warsaw Pact armies. Manufactured at a factory in Yaroslavi, 240 kilometers (150 miles) north of Moscow, the guns were promptu sidetrips to Moscow. So many Americans have been **BUSINESS MESSAGE CENTER** BUSINESS **OPPORTUNITIES**

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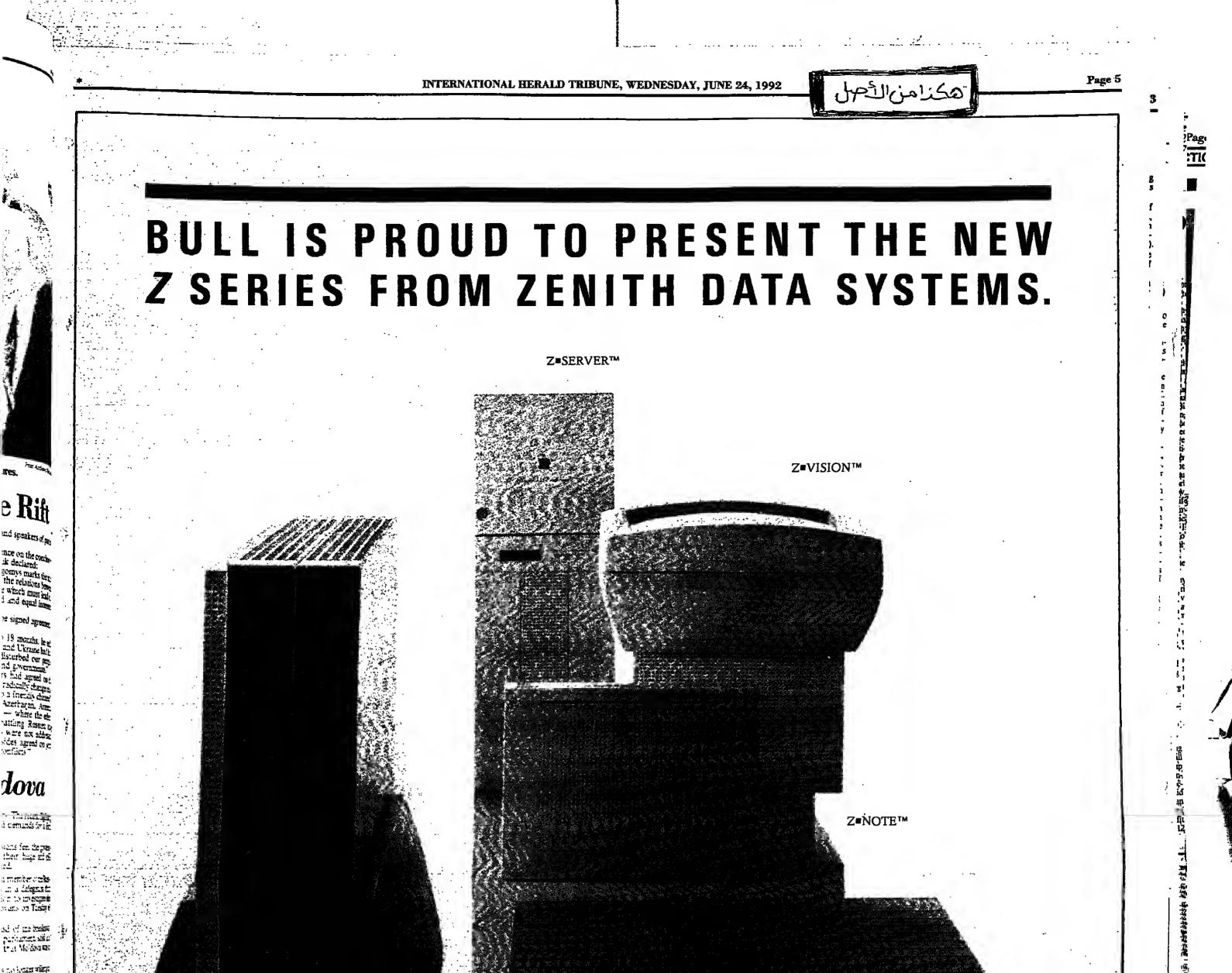


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WEDNESDAY, JUNE 24, 1992



Crisis in South Africa

Compromise Needed

Page 6

The bloody massacre in the Boipatong township that left at least 40 persons dead was not the first act of senseless political violence to strike South Africa since the transition to democracy began. But among the victims this time - in addition to the helpless infants - are the constitutional negotiations, which now are in serious danger of unraveling, President F. W. de Klerk and the African National Congress leader, Nelson Mandela, despite their differences, should take personal responsibility for rescuing their country from this crisis.

The ANC, contending that the South African aothorities have been in complicity with supporters of the predominantly Zulu Inkatha Freedom Party during years of brutal township violence, is pulling back from its bilateral engagement with the government. This hastily reached decision follows close on last month's deadlock in the constitutional talks. Since then there has been a hardening on both sides and an escalation in the verbal hostility between Mr. Mandela and Mr. de Klerk. Both leaders must show that at this critical juncture they are bigger than the audiences to which they are inclined to play.

Clean Up the Police

Two utterances measure the racial chasm that sunders South Africa.

"I can no longer explain to our people why we continue to talk to the regime which is murdering our people," said Nelson Man-dela after last week's bloodletting in Boipatong, a black township near Johannesburg. "This government does not kill people,"

rejoined Hernus Kreil, minister of law and order, who vowed a full inquiry into the seemingly wanton massacre by police.

Unless justice is done, and is seen to be done, the hopes for democratic change in-spired by President F.W. de Klerk could vanish. It beggars belief that Mr. de Klerk was personally responsible. Yet he seems to have failed woefully to control security police who play on rivalries that divide a frustrated and impoverished black majority.

A January report by New York-based Africa Watch found "abundant evidence" that state security forces have contributed to township violence. Annesty International and the International Committee of Jurists

At several steps along the way since the decision was made to dismantle the racist apartheid system, those with entrenched interests in protecting white power have sought to impede the inevitable break from the past. And now what could oot be accomplished through opposition to the removal of decades-old apartheid laws, or to the start of constitutional talks, or to the whites-only referendum favoring negotia-tions, may finally be achieved if the ANC should allow a breakdown in the multiparty talks. If that happens, then those most interested in preventing a nonracial democratic South Africa will have won.

The government, through its intelligence, police and the courts, should be held accountable for controlling the violence, including a clampdown on the rogue police elements that fuel the mayhem in the townships. But the ANC, in its struggle for power with Inkatha and the government over power sharing, should not lose sight of the larger interest of determining the kind of country in which all South Africans must live. The ANC's goal of winner takes all" and the government's "loser keeps all" stance should give way to compromise and conciliation.

- THE WASHINGTON POST.

offer similar judgments. Only last week, a commission appointed by the South African government said that an elite army unit used nexcusable force against black squatters.

These findings buttress charges repeatedly made by Mr. Mandela's African National Congress, Pretoria's main partner in consti-tutional talks. But the ANC, too, rides a talks, youngsters should "We want arms!" Last March, Mr. de Klerk gambled bold-

that they are meant to prevent. Anything less than a credible housedeaning risks sur-rendering the dream of change to zealots on both sides of the racial divide.

- THE NEW YORK TIMES.

Iraq: Plenty of Smoke

As even administration officials oow concede, President George Bush's attempt to domesticate Saddam Hussein by giving him arms was bad policy. But was it a crime? Congressional hearings may shed more light on this question. Internal government memos suggest that American firms shipped technology to Iraq that could have been used to manufacture missiles and biological, chemical and nuclear arms. These shipments may have skirted the law, and the license records may have been crimmally doctored. And Irao may have diverted U.S. aid intended for other purposes to buy arms. There is also an underlying constitutional issue: Did the administration try Given the gravi of these questions, hearings may not be enough. Congress would be amply justified in orging the attorney general to appoint an independent prosecutor. During the Iran-Iraq war, the United States cynically helped arm both sides, but Baghdad was the main beneficiary. It got some arms via third-party transfers and manufactured others from U.S.-made dualuse equipment that the Commerce Department licensed for export. Licensing records, according to an internal Commerce Department memo, may have been doctored. Iraq also got credits from the Export-Import Bank and the Commodity Credit Corporation, Mr. Bush, then vice president,

tiger: Since it was legalized two years ago, thousands of exiled members have returned to the townships, armed and impatient. In recent weeks, alleged black turncoats have been murdered, some with flaming tires around their necks. Ominously, when Mr. Mandela called for suspending multiracial

ly, winning overwhelming white approval in referendum that buried apartheid. He needs now to show comparable courage to make the police stop inciting the violence

If the two countries are now drawn into a vicious circle of eco-

Round of trade negotiations. The second — as a supplement to the Uru-guay Round if it succeeds and as a

ment encompassing all of Asia and the Pacific, beginning with some form of U.S.-Japanese association. The General Agreement on Tariffs

and Trade has served the free world

By Stephen J. Solarz and Nobuo Matsunaga Mr. Solarz, a Democrat, is chairman of the Asia-Pacific subcommittee of the M.S. Bouse of Representatives. Mr. Matsunoga, president of the Japan Institute of International Affairs, is a former ambassador to the United States.

The field at this time

Trade: Building Toward U.S.-Japanese Confidence

damaged. Existing trade rules fail to By establishing a level playing field, it would remove the argument heard in America that the rules of trade are reflect a decade of dynamic change in the international economy, they need to provide sufficient protection for intellectual property and to be exbiased in favor of Japan. Yet it should be emphasized that panded to cover trade in services. the intent of such a trade arrange-Even with a Uruguay Round agreement would be neither to exclude nor ment, some demands for protection-ist measures will be voiced and the to discriminate against other coun-tries or territories. This would not be call for closed, regional economic an economic super bloc to challenge blocs is likely to persist. Beggar-iny-neighbor rivalries between major trading nations need to be dealt with. Europe or check Southeast Asia. Rather, it would complement the workings of the GATT system. It may be useful to supplement Such an arrangement could be whatever regime emerges with an open economic association or free trade as-

America Should Punish Friendly Spies

M cLEAN, Virginia - The end of the Cold War has not meant an **By Peter Schweizer** end to spying. Industrial espionage against the United States by its · · · · ·

that trading partners are increasingly targeting them for "friendly" nage in the layse of getting a set at the U.S. negonating position. One for-\$700,000 between 1986 and 1990. The companies - Mitsubishi, Nissan, fshiawaji-Harima and Toshiba - nave piedged to capture 20 permer negotiator claims he repeatedly cent of the aerospace market by

has been made in lowering tariffs and

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OPINION

reducing or eliminating quotas. Nor is the United States the free. In textiles, automobiles and steel, Japanese goods face serious re-straints, which would have to be addressed in a free trade arrangement. More complex are the macroeconomic and structural factors that contribute to the U.S.-Japanese trade imbalance. The two countries have undertaken the Structural Impedi-ments Initiative, a useful instrument for mutually beneficial reforms. Under its terms, Japan is serpored to move toward increased and ac investment, the adjustment of land prices, and the strengthening of the anti-monopoly law. The United States is expected to reduce budget deficits, relax export controls and promote research and development.

The reforms sought in the initiative will be polytically sustainable only if. supported by public option in each country. The creation of a U.S.-Japan trade arrangement will help facilitate support for structural reform.

Such steps are more likely to resolve the problems in U.S.-Japanese economic relations than are harsh rhetoric and new protectionism. International Herald Tribune.

logy from Lockheed. Only the FBFa

U.S. trade ocgotiators complain

persistence ended these operations.

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By David S. Broder WASHINGTON - My beloved capital sounds more and more! these days like a barnyard filled with Chicken Littles. Erstwhile power brocomplaining that the sky is falling. It began when members of Con-

erza learned that their constituents might actually have reached the limits of their patience with Washington's endless evasion of the tough choices needed to tackle America's problems. It spread to the White House and Democratic and Republican headquarters when the upstart Ross Perot had the temerity to challenge the major parties' monopoly on the presidency. And now, bless me, we in the "ca-tablishment press" are being threat."

ened by the emergence of new compe-tition from talk shows and entertainment programs that allow candidates and voters to chat directly.

We thought it pretty funny when the politicians -- George Bush, Bill Clinton, the barons of Capitol Hill -started facing challenges from unex-pected quarters. Somehow, we in the warooms of the television networks and the major dailies are less annued when interiopers come onto our turf. The advice that everyone in this

jittery capital needs to hear is simple: # American democracy - for the members of Congress, the major parties and the press. Competition does not threaten any of these institutions; it may strengthen all of them against more worrisome challenges.

The real threat to Congress and the state legislatures lies in the movement to impose term limits on their members. Term limits would reduce the capacity of the legislative branch by: stripping it of expertise and historical memory. They would also anwining. ly cripple its claim to legitimacy. When public offices change hands automatically, and not as a result of . voters' decisions, the essential link between the constituency and its representatives is weakened.

The wave of retirements from Con-I stars undercuts the argument that only term limits can bring change on Canitol Hill Record numbers of ; challengers are filing for Congress, and the primaries held so far suggest that they will have far more success . than in the recent past. The Americanpeople do not have to change the rules to rid themselves of political. duds. The old-fashioned way works: Just vote them out of office.

Mr. Perot's candidacy is forcing the Republican and Democratic parties to face up to the real threat to them: the voters' instifiable disgust with inaction in Washington on the most pressing concerns. Mr. Perot is not running. against Mr. Bush and Mr. Clinton so

much as against gridlock. To counter the Perot threat, both parties are finally beginning to point our may me price or divided government is policy deadlock. President George Bash is campaigning for a Republican Congress that will give his

mitiatives something other than a cold -

Divided government destroys the

The voters - as Jeffrey Bell has

And those are the questions they are

If we in the old-fashioned media

are smart, we will stop griping about the competition and listen to the

questions that the voters are asking.

We need to devote our talents and

resources to seeing that they get full

and hopest answers, something the

The Washington Post,

asking on the call-in shows.

helped convince the Ex-Im Bank to put aside its doubts about Iraq's creditworthiness. Iraq may have used these credits to buy pesticides

to use in chemical weapons. As president, Mr. Bush continued to believe that be could bring Saddam Hussein around. He knew that Iraq had two pressing needs, aid and arms. In an effort to make Iraq dependent on the United States rather than on other countries, Mr. Bush decided to provide help. Although Iraq was too strapped to qualify for credits, the administration waived normal financial requirements. Providing military assistance was more problematic, since it would require

TOKYO - It is news to no one A that the tensions in U.S.-Japanese relations have increased in re-cent months. On ooth sides of the Pacific, the number of people ad-dressing bilateral problems through

threats and bluster is growing. Increasingly, Americans believe that Japan is the leading post-Cold War threat to the United States. Such feelings have fueled a drive in the U.S. Congress for legislation to require Ja-pan to shrink its trade gap with America or face harsh economic penalties. The Japanese, in turn, are fed up with being blamed for what they believe are We should remember that U.S.-

Japanese cooperation was instrumental in winning the Cold War and promoting peace and prosperity in Asia and the Pacific.

nomic conflict, it will leave both of them poorer and destroy an anchor of global stability. In order for the U.S. and Japanese governments to build a durable and

economically viable economic relationship, two things must be done. The first and most important is to make the final push to establish a new GATT system through the Unuguay

stitute if it does not -is to explore possibilities for a free trade arrange-

friends and allies is on the rise.

well, fostering economic growth in many de cloping countrites. We should therefore concentrate our atinternal security as the Jusche Department, says American allies are e Uruguay Round, in

to abjure protectionism and to participate in this complement, or alternative, to a more robust GATT.

Some Americans might quarrel with this proposal on the ground that the Japanese have better access to the Such a trade arrangement would help reduce U.S.-Japanese tensions. U.S. economy than the Americans do to theirs. Yet considerable progress

melded to the free-trade areas being created in the Western Hemisphere or sociation between the United States combined with efforts in Asia and the Pacific for expanded regional econom-ic cooperation. The ideal orbit of each and Japan, which would be open to all countries and territories of Asia and a grouping would run from the tip of the Pacific Rim. The sheer size of the U.S. and Japanese economies would provide powerful incentives for others South America to the Bering Strait and back to Australia and New Zealand.

Other Comment

Winds of a Russian War

Russia is on the verge of a war, a real war which would differ from the ethnic conflicts we have become used to. A war would mean a general mobilization in Russia and a growing role played by the military. This would put an end to our economic reforms and oullify all the achievements of our foreign policy.

This would benefit the government opposition. A war would also help our militaryindustrial complex in solving its present problems. Actions of the Russian Army against Georgia, however, would stir up passions in the Cancasus, and the entire region might burst into flames. Dniester is separated from Russia by Ukraine, and to wage a war against Moldova there, Russia would have to occupy Ukraine first.

Russian politicians should not forget that they are leaders of a great power and should never consider a war as a means for solving their domestic problems.

- Nezavisimaya Gazeta (Moscow).

What the Irish Had in Mind

Ireland, by ratifying the Maastricht treaty in a thumping referendum, puts the plan for a single European currency by century's end back on track.

And yet the Irish electorate was not thinking of saving Europe at all. The cam-

administration resorted to the device of issuing licenses to U.S. firms to export materials to Iraq and allowing Iraq to divert commodity credits to pay for them. That would avoid having to notify Congress. The administration could have tracked the transactions because U.S. intelligence agencies had ties to some of the banks and exporters involved. So far, the evidence that the administration was playing an extralegal game is cir-constantial. But there is enough of it to warrant a thorough investigation to deter-mine whether U.S. officials knowingly al-

lowed the Iraqis to divert aid to arms --- and

Irish the Irish want to be, or how much in

the European mainstream. The vote, not

surprising in terms of recent Irish elections,

was resoundingly for joining modern Eu-rope, for not clinging too tightly to the Celtic myths or the symbols of Irish nation-

The actual terms of the Maastricht treaty

barely figured in discussion. The emotion was spent on issues that it does not cover.

For these, such as abortion, the bishops

advised a "no" vote, and then the issue

became whether the Irish vote as their bish-

ops instruct. Today, they do not. The keepers

of the Republican tradition raised the specter

of losing hard-won Irish neutralism. The

Irish electorate has not been guided by self-

appointed guardians of patriotism in decades.

of Irish politicians and officials, virtually all

of whom had staked everything on a "yes" vote. It was a vote from fear of being left

out of European Community subsidies that have greatly benefited Ireland. It was a vote

for modernity over national myths. But it

was a vote from inward insecurity, not

outward confidence. And yet as a byprod-

uct, it may well have saved the political

programs of the German chancellor, the

French president, the British prime minis-

ter and other major powers too grand ever to be seen asking the Irish people for help.

- The Baltimore Sun.

It was a victory for the current generation

alism of this century.

congressional approval or notification.

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if so, on what authority. -THE NEW YORK TIMES.

hopes that it will succeed in modernizing the rules of the economic game. Special interests in key countries

may have to lower protectionist bar-niers or drop export subsidies. Yet the sacrifices involved should be temporary and will be in the broader national interest. Economic nationalism is not a use-

ful alternative. Advocates of a mercantilist approach to foreign trade and a big-stick attack on other mar-kets deny the resilience of their economy, the capacity to resolve problems, and the past willingness of the trading partners to open their mar-

kets. Confrontation will produce a defensive reaction, a rebuilding rather than removing of trade barriers. Should the Uruguay Round fail, GATT's viability would be severely paign turned into a debate about Irishness, about nationalism, about how distinctively

increasingly using spy methods "ev-ery bit as sophisticated as those of the the year 2000. KGB in order to gain access to American high-tech secrets.

Among the countries most often cited by U.S. intelligence agencies as seeking technological and financial secrets are France, Germany, Japan, South Korea and Israel.

John Davitt, the former director of

Pierre Mation, a former director of French intelligence, has said that in 1981 - at the request of President François Mitterrand - he established a branch to spy on American high-technology companies. The branch still exists.

In April, Ronald Hoffman, a rocket scientist io California, was sent to prison after selling Strategic Defense Initiative and rocketry technology to four Japa-oese companies for more thao

During the summer of 1991, IBM

accused the German intelligence service of eavesdropping on its tele-communications and passing stolen information to German companies. IBM lost several important bids in Europe around this time, possibly because of inside knowledge obtained by its German competitors. Last year an Illinois-based acronantics company, Recon Optical, ac-cused the Israeli Air Force of espio-nage. An arbitration board in New York sided with Recon, and the Isracli government quietly agreed to

pay the company for damages. Between 1987 and 1989, French intelligence planted moles in several U.S. companies, including IBM, In the fall of 1991 a French intelligence team tried to steal "stealth" techno-

are aged 18 years or under, leaving

some 14 million as potential voters.

The ANC, according to a recent poll by the Human Science Re-

search Council, has consolidated its

search Contait, has consonnated us position among all but rural Zulu speakers; it now has the support of about two-thirds of potential black voters. That gives the ANCa voting

In a constitution-making body,

the ANC could have absolute con-

trol if anything less than a 75 percent

majority were required. The ANC is well aware of these numbers. To

back up the demand for a two-thirds

the South African Communist Party

Meanwhile, both the ANC and Mr. de Klerk's National Party have

begun a pre-election battle for the

support of the minorities. The ANC

is encouraging minority groups to join in the mass action. Mr. de

Klerk has been visiting hlack, "col-

The most important issue for the

protection of minorities is the ma-

ority requirement in a constitution-making body in matters that

deal with regions. For that figure

will determine whether South Afri-

ca has one-man, one-vote rule, or A new constitution must be

more than an ANC deception. The

dignity of all, minority groups as

well as the majority, must be pro-

tected. Lack of such protection

could lead to ethnic strife with its

bloodshed and economic deterio-

ration, years of otter confusion

worse than anything seen in South Africa up to now. The world does

The writer, a specialist on south-

ern African affairs and a former U.S. ambassador 10 Swaziland, con-

tributed this comment to the Inter-

uot need another Lebanon.

national Herald Tribune.

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have launched mass action.

ored" and Indian areas.

ment, the ANC and its ally

strength of at least 9 million.

South Africa's Minorities Have Rights

G RAND RAPIDS, Michigan — If human dignity is to be pre-served for the mimority groups in South Africa, they must have an By Robert H. Phinny

Indians, "coloreds" and blacks from two independent homelands. In addition, there are nine more effective voice in any new South African constitution. Over the long hand, the governgroups of tribes, and these are broment of President F. W. de Klerk ken down in subgroups that speak and the African National Congress dialects of the main languages. The white government, seeking a led by Nelson Mandela can be exvoice for the minority groups in an pected to discuss a new constitution -even if today's bitterness, rooted interim government, musts that a 75 percent majority should be required in a constitution-making body in

in increasing violence, causes a suspension of negotiations. Ultimately, if the demands of the African National Congress for strict majority rule prevail over power sharing with protection of minormatters dealing with regions. The ANC seeks a two-thirds majority requirement. The ANC will control South Africa if this demand

ities, the minority groups will lose the possibility of an effective voice in government. Then apartheid will be reversed. The minority groups will be dominated by the ANC. The minorities issue is much more complex than a mere question.

Minority groups want their rights protected - and rightly so. Otherwise, the ANC's control could lead to a one-party state. The population of South Africa of blacks and whites. The minor-ities include whites, Inkatha Zalus, is about 35 million, of whom some 28 million are black. Half of blacks

SOUTH Africa faces a difficult few months. It seems inevitable that the ANC will suspend many, if not all facets of negotiations with government, the campaign of mass mobilization will go ahead with a vengeance, and the trade unions are likely to exacerbate the pressures by coordinating industrial action in a number of sectors facing wage disputes. The ANC will surely not take the view that insurrection is the route to a new South Africa. Even in the unlikely event that it achieves its primary goal of unseating the National Party, the further consequences would be borrific. As alluring as the examples of Iran in 1979 and the Eastern bloc nations in 1989 may appear as demonstrations of benevolent "people's power," the outcomes are not encouraging.

- Business Day (Johannesburg).

T he government of Sonin Airican Freedom it is to be a verage of hy the most expensive in the world: Every day it costs an average of 40 Any president faced with such a HE government of South African President F. W. de Klerk is currentseven lives - some days, more than 40. Any president faced with such a dreadful situation must ask whether power is worth what it costs.

Mr. de Klerk puts the blame on the opposition, but it is oot the opposition that controls the security forces. The opposition buries its dead. The question of whether Mr. de Klerk cannot or does not want to do anything against the continuing bloodbath is beside the point. In either case, he has failed as a head of government.

- Frankfurter Rundschau (Frankfurt).

found electronic bugs in his room whenever he visited Tokyo. During the Cold War, the United

States was reluctant to discuss friend-

shoulder: Democrats are calling for a ly spies. "We tended to look the other change in the White House to end way," says Herb Meyer, a former what they call "government by veto." special assistant to the CIA director. "They were taking advantage of us while we felt we had a larger interest." only way Americans have ever found to build a bridge of mutual account-That attitude is changing. The FBI's Cold War "country criteria ability across the constitutional separation of legislative and executive powers. Mr. Perot's challenge is forelist" of enemy countries whose personnel in the United States needed ing the parties to remind voters of that forgotten truth. close scrutiny was recently replaced by a "New Security Threat List" that The competition that the establishencourages bureau agents to go after ment press faces from the electronic newcomers can also be healthy. The any intelligence agent, foe or friend, who cooducts espionage operations call-in shows are not frivolous. The in the United States or against U.S. questions being asked on these shows interests overseas. have been serious and substantive.

Although CIA Director Robert These programs are not a threat to the establishment press. The real threat, as the Kettering Foundation Gates has pledged that the United States "will not get into the industrial espionage business," his Science and has pointed out, is that more and more people are beginning to see us as "insiders," preoccupied with the Technology Advisory Panel is quietly

discussing the topic. However, federal economic espio-nage is unlikely to happen. Because American business culture is dead set gossip and maneuvers of the politicians we have come to know too well. against governmental industrial planstressed in his new book "Populism ning, the CIA would not be free to and Elitism: Politics in the Age of Equality" -- care less who wins or loses than what will be done about pass any secrets it might obtain to one American company at the ex-pense of its domestic competitors. crime and drugs, about schools and taxes, about jobs and health care.

The most sensible recourse for the United States is to make economic espionage costly to its practitioners. Currently, they face no legal penal-ties. If a foreign company or country gets caught, it should face stiff, mandatory trade sanctions. As political allies are increasingly viewed as eco-nomic rivals, the United States must come to grips with this facet of the post-Cold War world.

talk show hosts cannot or do not always do. If we drop the Chicken Little act, we will find that we still The writer is author of the forthcom-ing "Friendly Spies." He contributed this comment to The New York Times. have an important job to do.

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1892: Stanley Is British

LONDON - Mr. Stanley yesterday [June 23] denied rumors that even if elected he would be ineligible for Parliament owing to his American citiconsuip. "I should not have areams of standing," the explorer said, "if I had not been sure of my ground. Here is my certificate of British nationality." The document was signed by the Home Secretary and dated in May last. "I could not be a director of the British East Africa Company because of my American citizenship. I had so many friends? Where had I received so much honour? My American citizenship which I received by taking the oath of allegiance during the war became a drag. What better than re-assert my British nationality?"

1917: Russia's Recovery

PARIS -Advices from Russia show that the army is rapidly recovering from its long inertia, and, despite the New Effort S

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By Molty O'Neili Ner Tork Tamer Service M.F.K. Fisher. 83. the article bar and a personal essays above bar and a personal essays above bar or the a genre, died of Part Ban, California Mrs. Fisher

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fact that financial and economic evils still enmesh the organization of the country, the general situation is steadily improving Mr. Eliba Root, : head of the American Mission to --Running has declared that the milest has grown much better and that he expects shortly to see the Russian army and people working resolutely , for the triumph of the common cause.

1942: Bengasi Burning

CAIRO - From our New York edition:] United States Army airmen in ; Lour motored Consolitated bombers have dealt heavy damage to Bengasi, the chief Axis supply base in Libya, it was disclosed today [June 23] while the German-Italian army consolidated its gains and massed its strengthfor a projected invasion of Egypt. The bombing attack, in which the United States flyers and the Royal Air Force teamed up two days ago, left numerous fires in Bengasi, 300 air miles west of Egypt, and caused dam-

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the drafting of the constitution.

OPINION

International Travel

Jackson's High Road, Alas, Is Leading Him Downward

By A. M. Rosenthal

straight at the one man who damages him most - Jesse Jackson. And once again he is making many people happy. They are Americans who either despise him, fear him or think that all these years he has been passionate about and true to only one cause -- Jesse Jackson, That is good news for them. The cry of "I told you so" is loud in Democratic

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ON MY MIND

politics. Republicans are laughing. Perot people are publicly putting out the word to Mr. Jackson to get lost.

But it is sad news for those Ameri-cans, hlack and white, who have vivid differences with Mr. Jackson but still believe that he is worth the country's careful attention and decent respect.

They feel that way for some things he has done. He helped bring millions of Americans to the voting booth. He speaks the truth about the new slavery of drug addiction. And by hard campaigning within the democratic system he became the first, and still only, African-American politician of national importance. That is a lot of somethings. We were not entire fools. We did not

forget his various nastinesses nor his embarrassing Third World pietics. But, particularly after Los Angeles, we felt that the country had to put aside old hurts and angers, at least try.

We did not believe that the racists and haters would suddenly convert and be redeemed. But we did feel that at last white and black leaders could now turn

People Are the Issue

WHAT WAS probably most appall-ing about Sister Souljah's remarks was the evident contempt she had for the people who were injured in the Los Angeles nots. She said nothing about the storekeepers who were burned out. She said nothing about the people who lost jobs. She said nothing about the people who now have no place to shop. She said nothing about how many people will now steer clear of the area.

It will, like every riot corridor in the United States; wear its wounds for many years after. This is what Sister Souliah does not know. The nots were not some sort of glorious moment out of "Les Misérables," but a debacle for the people of the area.

The people of the Los Angeles ghetto are the issue. The residents of America's inner city are the issue. The crime and squalor of those areas are the issue and, also, Washington's indifference to these problems. The issue cannot be lesse Jackson's pride and his longstanding difference with Bill Clinton. Richard Cohen, The Washington Post.

N EW YORK - Once again, and entirely away from those ugly people, before the whole country, Jesse defeating them by refusing them toler-Jackson is exposing and pointing ance or respectability. And to do that, few people seemed more important than

Jesse Jackson, and still do. But at his own Rainbow Coalition meeting in Washington he again raised the question: Can he really be counted on to help? Or will he respond to every test as he did to the Sister Sonljah episode - with wrath not against black racists but against those who bring them np at times he finds inconvenient?

Sister Souljah regularly soils herself with the racism that has become so common among rap singers — the usual devil-whitey garbage. She is disgusting. She was invited to a seminar at a

meeting sponsored by Mr. Jackson. Later, Bill Clinton spoke at the conference, a long speech full of the kind of ideas and thoughts Mr. Jackson says he wants from candidates.

Toward the end of the 12-page speech Mr. Clinton dared include five paragraphs about Sister Souljah's rantings about killing whites, the dirty name of whites, and how she had never met a good white. Mr. Clinton said that if you reversed the words white and black, you would get David Duke - although I donht that even Mr. Duke has been that vile in public.

It was Mr. Clinton's plain duty to denounce the rap racist once he found himself appearing at the same confer-ence she graced. Mr. Jackson went into a rage — stepped up for days — not at the racist but at the man who criticized her. Why? Was it because be was disappointed that a plan by Felix Rohatyn calling for massive public and private investment did not get the attention he hoped it would bring the Rainbow Coali-tion? Mr. Jackson has a complaint against

France, I am one of the many European Community "migrants" who will not have the right to vote during upcoming the press, not against the governor. Mr. Jackson says that Mr. Clinton should have informed him in advance referenda on the future of Europe. This comes especially hard since 1 believe in that he would criticize Sister Souljah. Tut. Maybe, but it is startlingly vindictive of Mr. Jackson to call this a "character flaw" --- a phrase crafted to stab deeply.

a united Europe and would like to register my feelings. I would also like to have a say in who represents the area in What? A character flaw for a presiwhich I live, when it comes to elections dential candidate to speak up about a racist without getting the advance per-mission of her protective host? to the European Parliament. I could vote in Britain, in the last constituency in which I lived (more The flaw, 1 am afraid, was in Mr. Jackson. It is an old one. He loves to than four years ago). But to do so would be unfair to those who live there.

take the high road - but not the one so It would also be fraudulent, because in strangely hard for him. He refuses to cut order to cast such a vote I would have himself off from the racists - or cut to sign a declaration that I intend to them off from whatever power they get return to live in Britain - something I from his company or silence. Sister Souljah's presence was Mr. Jackson's own opportunity to tell rap do not intend to do. It is time that thousands of other

Voiceless on Europe

As an Englishwoman who has cho-

sen to live and work permanently in

EC migrants stood up. Talk to your friends, neighbors and colleagues at racists off plain. He would have burwork, both in your country of residence and back "home." Make sure they un-derstand that a "no" vote on the Maas-Mr. Clinton's own forthrightness must have seemed a rebuking contrast to Mr. Jackson. So then he listened to the one tricht treaty, with its provisions for European citizenship, deprives those who do not live in their native countries man who damages him most. How long can he do that before it ceases to matter?

of their democratic right to represen-

tation in the European Parliament. Those Europeans who can vote on the treaty should remember, as they cast their ballots, how lucky they are, and spare a thought for those of us who can only stand and watch.

ERMACK

HILDEGARDE OSPER. Avignon, France.

I was surprised to learn from several of my Danish colleagues that Danish expatriates were not allowed to vote in their country's referendum on the Maastricht treaty. There are undoubtedly a fair number

of Danes actively involved in European integration who live in other countries of the Community. Yet these people who presumably have the greatest insights as to the benefits of participation in Europe were ignored during the referendum.

Unfortunately, they have also been ignored in news reports on the Danish vote. This could have a distorting effect. Voters in other countries, assuming that a majority of the Danes rejected the accord, are

more likely to follow suit. It would be unfortunate if the progress of European integration were delayed because of a misinterpretation of the outcome of a nonrepresentative poll.

PETER L. BIRD, Lyon By Morris B. Abram

My Kind of Care May Be Doomed

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ance operates in the United States, costly procedures seem "free" to the patient. And physicians are hound hy the Hippocratic oath to provide all the advanced care that is available. The responsibility to cut back health

apy, 1 went into remission, which has lasted until this day. During my surgery and recovery, I I can only guess that, in all, millions of have contemplated some of the options

MEANWHILE

contributed to the general health of peoavailable for cutting health care costs. ple in America? If average mortality has My contribution to public health is only to the extent that I have offered myself as a guinea pig. It seems nearly impossible on this basis to justify the

not keep extending the lives of all those who are terminally ill, nor can it save Americans are in. Health care costs stand at almost 14 percent of U.S. gross national product - more than \$700 every hopelessly premature baby. To limit care to some and extend it to others hillion. Some believe that hy the year 2000 the figure will reach 21 percent of GNP, or \$1.5 trillion. America is fast is distasteful and unquestionably a form of discrimination. But the time could restrictions and make selections among candidates for treatment.

I am grateful that I could benefit without explicit rationing. Consider the large number of unnecessary tests and procedures that are administered, many of them using expensive ad-vanced technology. The nature of in-surance cost reimbursement only entained. There is no end to the demand for medical technology. The way insur-

from advanced medical care while bearing little of the expense. Yet f recognize that the spiraling costs of health care somehow must be con-

LETTERS TO THE EDITOR

GENEVA - Recently, at age 73, I survived my second brush with

death. 1 am recovering, slowly but

Nearly 20 years ago I was diagnosed

with acute myelocytic leukemia and

told I could not expect to live long.

After many months of chemotherapy,

followed by experimental immunother

changed, the degree is minimal.

astronomical burden on society.

The statistics show what dire straits

approaching the point at which educa-

uon, Social Security, bousing and mili-tary expenditures will be affected.

steadily, from open heart surgery.

Japan's Peacekeepers

Regarding the report "Symbolic Tokyo Compromise: Overseas Force Stays at Home" (June 2):

This report states that the debate over a bill to allow Japan to send peacekeep ing forces abroad sends a message that "when gunfire breaks out, Japanese troops will be nowhere around." But it is the policy of the United Nations that peacekeeping forces do not enter an area of active combat, which is precisely why UN troops are not being sent to Bosnia-Herzegoving at this time.

Tokyo.

Clinton's Harvest Hopes

Regarding "Clinton Gets Pragmatic on Taxes" (Opinion, June 19): Governor Bill Clinton is quoted as saying, "We need to grow this econo-my." To grow corn, wheat or vegetables l understand, but to grow an economy is something out of the ordinary. Do you start with an economy seed planted in a bed of tax cuts and incentives surrounded by a high wall to exclude overregulation by federal dictates?

In any event, if Bill Clinton wants to be president, he had better plan to grow care costs belongs to all of us.

dollars have been spent on me, improv-ing my health and lengthening my life. But how much have these expenditures

The most obvious is limiting care to some. In Britain, age is a factor in decid-ing how a limited number of kidney dialysis machines are allocated. In the United States, the government provides free dialysis to people of all ages through the Social Security/Medicare system. The American health care system can-

soon come when we may be forced to set of health care may have to be restricted.

Health care costs can be reduced

courages more such procedures at higher costs, because these procedures are fully reimbursed, while an office visit to a general physician, who uses his hands or a stethoscope, may not be.

Page 7

Page

The problem huilds on itself because full reimbursement encourages specialization and leads to fewer medical graduates in the less profitable area of primary care. Specialization and the provision of advanced technological procedures may even lower the general health of the population and decrease average life expectancy by reducing important preven-

tive, prenatal and pediatric care. Difficult economic and ethical decisions about health care are going to have to be made. Americans need to think less about how much personal health care they expect and more about how much society can afford. Society must contemplate and then debate these is-sues, which affect all Americans, whether they have private or public insurance coverage or are among the 34 million people in the country without insurance. While the demand for health care grows and technology runs ahead, a public evaluation of societal costs and benefits must begin. In some cases, the supply Bypass surgery may not be available to every 73-year-old in cancer remission.

The writer is the U.S. permanent repre-sentative to the United Nations in Geneva and was chairman of the first Presidential Commission for the Study of Ethical Problems in Medicine. He contributed this comment to The Washington Post.

an electorate --- which may be even more fulfilling all democratic requirements difficult than to grow an economy. for membership. Earlier this year, the PHILIP E. NEWMAN. U.S. government included Bulgaria in what Mr. Fitchett calls "the fast-track Puget-Ville, France. group of countries" for all its aid, assis-**Bulgaria's Achievement** tance and cooperation programs. At the time of this announcement Mr. Eagle-

burger referred to Bulgaria as "the best-kept secret of Central and Eastern Europe," and stated that he hoped it would be a secret no longer. 1. STANCIOFF. Bulgarian Ambassador to the Court of SL James.

Bags That Got Through

In response to the report "Pan Am Security Lax Before Blast, Ex-Employees Say" (June 4):

I welcomed the article about Pan Am security before the Lockerbie bombing. I fear, however, that U.S. airlines bave not learned very much from the disaster. TWA transported my wife's five suitcases from St. Louis, Missouri, to London without cbecking if the passenger was on board. She was not.

Küsnacht, Switzerland.

あい、はかれたかい、どうが、ひがい、またななななない、

To suggest that Bulgaria is under authoritarian rule and that President Zholyu Zhelev or the government "play the nationalist card to stay in power" is completely inaccurate and misleading.

MICHAEL C. MULLEN.

European team of fair-haired pupils

... with Balkan-style problems . and authoritarian leadership. I cannot speak for all the "others" hut as far as Bulgaria is concerned, the U.S.

deputy secretary of state. Lawrence Eag-leburger, and the president of the French Constitutional Council recently praised Bulgaria for its remarkable pro-

gress and democratic achievement.

Bulgaria has been a member of the Council of Europe since May 7 and is

Regarding "Divorce With Slovaks? It Would Surely Be Genteel" (News Analysis, June 12) by Joseph Fuchett:

For the past two years East Europeans have been neatly divided into the "troika" of Poland, Hungary, Czecho-slovakia, and the "others." Mr. Fitchett

has added a new dimension: "a Central

... and a second set of nations

TILL HABERFELD.

New Effort Set on Cambodia

GENERAL NEWS

nished his name. He blew it.

The New York Times.

TOKYO -- Cambodia's Supreme National Council will meet next week to make a last-minute effort to . salvage the Paris peace accord and avert sanctions' against the Khmer Rouge, a French official said Tuesday.

The official, Deputy Foreign Minister Georges Kiejman, said in Tokyo that the July 2 meeting was set Monday when the four Cambodian factions met to try

to resolve the deadlock over the peace process. Mr. Kiejman, who sat in on the late-night talks, said there was still some room for hope that the Communist-led Khmer Rouge would back down on demands impeding the full implementation of the Paris agreement

He said, however, that international sanctions might have to be considered if the July meeting, to be held in Fimom Penh, failed to draw out a positive

measures," he said. "Such a move would take the form of a warning, perhaps even of gradual sanctions." Mr. Kiejman said France hoped that such extreme measures would not be needed.

Earlier on Monday, Mr. Kiejman and representatives from 32 other nations wound up the Tokyo Ministerial Conference on Rehabilitation and Recon-struction of Cambodia with pledges to provide \$880 million to help the nation rise from the ruins of two decades of war.

The delegates expressed serious concern over the attitude of the Communist guerrillas, but voiced firm support for the UN-brokered peace process and promised to fulfill commitments already made to the national recovery.

The meeting failed to elicit any flexibility from the nominal Khmer Rouge leader, Khien Samphan. The Khmer Rouge has refused to take part in the crucial "If the Khmer Rouge continue to block peace second phase — the cantonment and disarmament of moves, then the UN would be forced to take proper the rival armies, which was scheduled to begin June 13.

'A Cordiall Water," a slender

In an interview in 1991 she said:

love and the hunger for it, and that "An Alphabet for Gourmets" warmth and the love of it and the appeared.

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⁹M. F. K. Fisher Dies at 83, Essayist **Created a Genre of Food Writing**

By Molly O'Neill New York Times Service

M. F. K. Fisher, 83, the writer whose artful personal essays about food created a genre, died of Parkinson's disease Monday in Glen Ellen, California.

Mrs. Fisher wrote hundreds of stories for The New Yorker, as well as 15 books of essays and reminis-

She produced the enduring Eng-lish translation of Brillat-Savarin's "The Physiology of Taste," as well as a novel, a screenplay, a book for children, and travelogues.

While other food writers limited their writing to the particulars of cuisine, Mrs. Fisher used food as a cultural metaphor.

Her subject matter, she said in 1990, "caused serious writers and critics to dismiss me for many. many years. It was woman's stuff, a trille." But she was not deterred.

"People ask me: Why do you write about food, and eating and drinking?" she wrote in her book "The Gastronomical Me" in 1943. "Why don't you write about the struggle for power and security, and about love, the way others do. They ask it accusingly, as if I were somehow gross, unfaithful to the honor of my craft.

"The easiest answer is to say that, like most humans, I am hungry. But there is more than that. It seems to me that our three basic needs, for food and security and love are so mixed and mingled and entwined that we cannot straightly think of one without the others. So in happens that when I write of of 'The Physiology of Taste' was of Deins, Egar and other British hunger, I am really writing about published in 1949, the same year composets.

In 1963, W. H. Auden called her "America's greatest writer." In a review of "As They Were," Ray-mond Sokolov wrote, "In a proper-trown," a reminiscence of the years are an a proper-mond Sokolov wrote, "In a

mong Sokolov wrote, "In a proper-ly run culture, Mary Frances Ken-nedy Fisher would be recognized as one of the great writers this country has produced in this century." Mrs. Fisher was the first child of lived in California, Switzerland and Mrs. Fisher was the first child of France, weathered three marriages Rex Kennedy, a smalltown news-paper owner, and his wife, Edith. and reared two daughters.

After brief sojourns at Illinois College, Whittier College, Occiden-tal College and the University of California at Los Angeles, she mar-ried a doctoral student, Alfred Fisher, in 1929 and moved to Di-Bedridden in recent years, she cooked less and less. But she contimed to write. "Tve lost my appetite. But my mind and heart have never been jon, France, where he would comcleater."

"The purpose of living is to get old enough to have something to say." she said. "But by that time, plete his doctorate in hiterature. She said she "spent hours in my kitchen cooking for people, trying to blast their safe, tidy little lives with a threen of hot borscht and your voice doesn't work and your hands won't obey you so it's tough some garhic-toast and salad, instead as hell to find a way to say it all." of the fruit cocktail, fish, meat, veg-

ctable, salad, dessert and coffee they tuck daintily away seven times a week." Her writing had the same ornery

passion, the same impetuous urge to soothe her readers, while shaking their souls. Her first book, "Serve it

well enjoy it." In 1943, she published "The stroke from which he never fully Gastronomical Me," followed by "Here Let Us Feast" in 1946, the Sir Charles was also known her novel, "Not Now But Now," in 1947. Her translation from French

Sir Charles Groves, 77, **Orchestra** Conductor New York Tanes Service Sir Charles Groves, 77, an English conductor who in a career of

Forth" in 1937, took America by more than 50 years, directed or-the shoulders and said, "Look, if chestras in Liverpool, Manchester you have to eat to live, you may was and Bournemouth, died Saturday in London. In February, he had a

> through his many recordings, particularly those devoted to the music

INTERNATIONAL HERALD TRIBUNE ...

International Herald Tribune Wednesday, June 24, 1992 Page 8

STAGE/ENTERTAINMENT

LONDON THEATER

Manhattan, Seen As a Con Game

By Sheridan Morley International Herold Tribune

ONDON -No new play in New York these last five years has captured the same attention as John Guare's "Six Degrees of Separation," which comes now to the Royal Court with Stockard Channing still in the lead, but an otherwise all-new production by Phyllida Lloyd. To some extent it has always been Broadway's "Bonfire of the Vanities," but what emerges from the London production is the wide-ranging nature of Guare's Manhattan anatomy. On one level this is simply the

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story of a famous real-life hoax, in which a confidence-trickster managed to infiltrate several upmarket Manhattan apartments by trading on the owners' desperate desire to do the politically correct thing, and on their improbable wish to take part in a movie of "Cats" suppos-edly to be directed by Sydney Poitier, who the intruder says is his father.

But on another level, Guare is suggesting that all Manhattan is e kind of hoax: the double-sided Kandinsky that hangs above the set implies that nothing here is quite what it seems, and the art-dealer owner of the apartment and his liberal wife are themselves engaged on various games of deception, either for financial gain or, in her case, to assuage their own uneasily liberal consciences. In the game of "Six Degrees" (the length of the genetic chain by which all of humanity is apparently connected) the trick would seem to be finding the right partners, and The play is a curious high-speed convolution of social satire and political tract.

A largely British cast have ini-tially a little trouble adjusting to the radical-chic confidence of Channing's performance, but as "Six Degrees" edges by degrees across the map of uptown New York in the late '80s, it takes on something more than contemporary relevance. In essence this is "Volpone" or "The Alchemist" of our American times, and Jonson would have easily recognized most of its moral uncertainties.

On the Cottesloe stage of the National, Jim Cartwright's "The Rise and Fall of Little Voice" is a tough little domestic drama built around the Little Voice of the title, a repressed teenage daughter who escapes from her drunken mother into an upstairs bedroom piled high with vintage long-playing records of the 1950s.

There, the girl has learned to do

COUNTRY,

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and the second second



years ago, to enliven the theater's repertory by introducing famous foreign

In his last press conference he mentioned two such classics that he intended to pro-

duce: Schiller's "Maid of Orleans," and Mik-

hail Lermontov's "Masquerade," which the

Russian poet completed when he was 21 in

The latter is a fatalistic drama of crime

and punishment set in the decadent haut-

1835

the harridan mother ("if you are agoraphobical," she tells her silent daughter, "you can get right on out of here") and Pete Postlethwaite as her on-the-make lover give cartoon performances of suburban domestic nightmare. Only Jan Horrocks in the title

role seems happy on the border-lines of showbiz pathos and subur-ban tragedy, and the evening is retrieved from its stylistic uncertainties by the heartbreaking brilliance of her Garland impressions. In the end, though, this is just an-other account of the dummy finally becoming the ventriloquist.

T the Open Air in Re-gent's Park, Maria Ait-ken's new production of "As You Like If" neatly sidesteps the charges of gimmickry which at the outset it seems to be inviting. Her setting is e 1930s country-house party, at which the guests, bullied by a domineering host who also doubles as Jacques, have decided to make a film of the

The host is also its director, and sits for much of the first half high above the action, bellowing such instructions as "Action" and "Cut from a camera crane. Jokes about sound failures, the need for stunt doubles in the wrestling arena, and the technical possibilities of run-

ning a scene backwards are also allowed to interrupt the action, but so sure is Aitken of her framing that the device works splendidly. "As You Like It" is, in the end, a play about illusions of reality and wonderfully suited to the kind of

pro-am weekend pastoral shoot that turns up in the diaries of Cecil Beaton or Brian Howard 60 years Rex Harrison's granddaughter Cathryn is a likably tongh Rosa-lind, well matched by Oliver Parker's manic-poet Orlando, for-

ever weighing down the trees of the Forest of Arden with his lovelorn

Vitez knew Russian and in the 1960s went By Thomas Quinn Curtiss to Moscow to stage Racine's "Phèdre" in International Revald Tribune Russian. There he was intrigued by Lermontoy's long-outlawed play and the legend of ARIS - It was the plan of Antoine the celebrated director, Vsevolod Meyer-Vitez, administrator of the Comehold, who gave it its initial presentation in die Française until his death two 1917, 82 years after it had been written.

> Meyerhold, who found Stanislavsky's realístic interpretations passé, was a devotee of the French symbolists and the rising generation of European playwrights.

Nonetheless, he was invited to join the Imperial Theater of St. Petersburg where strict tradition under church and state ruled.

He produced Wagner's "Tristan," Gluck's "Orpheus and Eurydice" and Stranss' "Elec-tra" at the Marinsky for the Romanov court and Molière's "Don Juan," Ibsen and Ostrovsky at the Alexandrinsky, thrilling audi-

and Nicholas II was forced to abdicate. it is - Oh! you have done something mon-Shooting in the streets could be heard in the strons theater as the impressive spectacle unfolded

"Masquerade" remained in the Alexandinsky repertoire for two decades, though it was only to be seen occasionally. In 1935 I saw it in Leningrad. It was no museum piece, but was vividly alive and enormously impres-sive with its cerie touch of mysticism and foreboding. Yuri Yuriev who created the part of the haunted Arbenin delivered e magnificent characterization, impersonating the proud arrogant man who ends as a giggling idiot.

EYERHOLD survived through the 1920s and the early 1930s, but when Stalin called for "socialistic realism"

"In hunting formalism, you have climinated art!"

He was arrested and disappeared. A few days later his actress-wife - the beautiful Zinaida Raikh --- was found gruesomely murdered in her apartment. What happened to Meyerhold has never been disclosed.

The version of "Masquerade," or "Bal Masqué," to come et last to the Comédie Française, as Vitez wished, is a far cry from Meyerhold's masterly achievement. Confus-ing and often inaudible, it skirts parody and inspires a restless ennui.

The muddled mise-en-scene of Anatoli Vassiliev is catastrophic. It runs for threeand-a-half hours without an intermise causing some spectators to depart at the

sold suits with two pairs of matching pants, to prolong the ensemble's life. Now, they charge you twice for the same thing. "What we do have is a technique called wardrobe sizing," said Jason Weisenfeld, public relation tions manager at Brooks Brothers. "The jackets and trousers are sized separately, and under that option you can purchase two pairs of trousers. We do not sell a nested set like that."

At least Brooks Brothers is still in business. Some other emporia are not so lucky. When Miss Adelaided other emports ale not so hanche" of 14 years, at last nathan's "well-known fianche" of 14 years, at last contemplates marriage to her all-too-imperfect in tended, she resolves to land him first and change him later, explaining:

At Wanamaker's and Saks and Klein's A lesson I've been taught:

Now at Wanamaker's and Klein's, you can't get alterations at all. At least not in New York. Wanama ker's might have survived, in a fashion, in Philadel, phia, but in Manhattan, the suave soft-spoken store on Broadway died in 1954. And Klein's, e bargain-hunt!

complains:

You can spray her wherever you figure The streptococci lurk, But it just won't work. If she's tired of getting the fish-eye From the hotel clerk, A person can develop a cold.

If there was a time when unmarried persons seeki to domicile themselves together faced social opprobrium, it is no more. The other day, a desk clerk at the Holiday Inn Crowne Plaza, on Broadway in the heart of old Runyonland, was asked when he last questioned

any such guests. "Probably never," he said in disbelief. "If someone has valid ID, what's the issue?"

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Celebrating

Vivian Ellis

dan Morley, is opening in the

West End of London, at the

Whitehall Theatre, after a sea-

son at the King's Head The-

Gary Hind is the musical

director and Irving Davies the

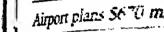
choreographer of the show,

which is also narrated by Mor-

ley. The cast is headed by Ron Moody and Theima Ruby.

Reviewing the King's Head

atre in Islington.



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The halance shoets show Following growth rates of 3. 1989 and 1-91, the Austratt (he ver hater than the 1 i Me240ECD countries a per Genany's The nation's GDH miles Autom Studies : U onvisamented to expand a and by 3 percent on 1943, or ranks of management mathematic percent last year, currathing sing 1992 Indianal internationals a 20 percent = 1991 11 59 1

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Written by Datre' Joseph

both free-lance business jou

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In 'Guys and Dolls,' It's a Whole Different Town "some fly-by-night Broadway romance," he ripostes, "And you'll know at a glance by the two pair of pants."

A State State State

the second s

By Todd S. Purdum New York Times Service

showing of that old musical "Guys and Dolls," which

is a very true rendering of stories by Damon Runyon,

Now we are not putting the rap on revivals, and figuring weight for age, this particular show is real high class — maybe eternal, even. But some things

have changed since Sky Masterson, the highest roller of them all, first bet he could coax any doll to Havana and ended up winning that soul-saving mission doll,

So for those on this sidewalk as were not around

when crooks were cute, when the show's top ticket price was not \$65 but \$6.60, we offer a listener's guide

to the shimmering sivers of lost New York in Frank Loesser's lyrics for this "musical fable of Broadway."

Roxy?" meant e flossy movie palace on Seventh Ave-nue, not a fluorescent delicatessen on Broadway, and

when the characters' favorite hangout was Mindy's, which was really Lindy's, which was still a living

restaurant on Broadway and not e string of coffee

Those were the days when "What's playin' at the

who mostly made them up.

Miss Sarah Brown.

shops borrowing the name.

EW YORK — It is along toward 8 bells in the evening, and outside the Martin Beck Theatre on West 45th Street a crowd is

If Runyon Could See It Now

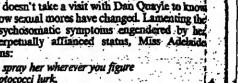
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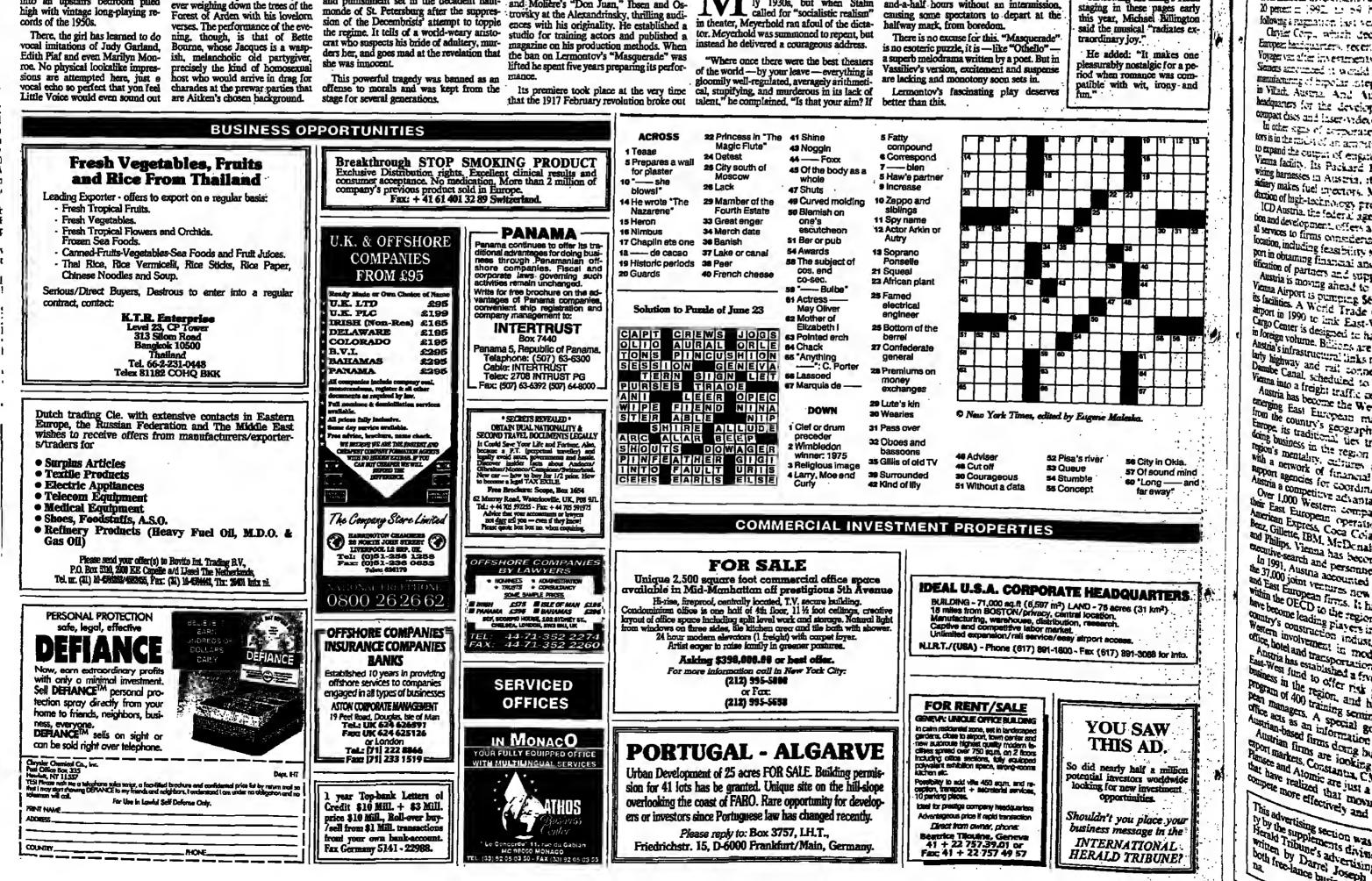
You can't get alterations On a dress you haven't bought.

er's bazaar on Union Square, closed m 1975.

doesn't take a visit with Dan Quayle to know how sexual mores have changed. Lamenting the psychosomatic symptoms engendered by her perpetually affianced status, Miss Adehida

You can give her a shot for whatever she's got,





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Austria's economy continues to thrive, with business expanding abroad as never before. The country has become an attractive investment location for foreign firms and a gateway to Eastern Europe.

The Austrian economy has gained international prestige. In a study last year comparing 24 OECD and 10 other industrialized countries, Austrian economic competitive-ness was rated third in Europe and sixth worldwide.

The World Competitiveness Report 1991, published by management institute IMD and the World Economic Forum of Lausanne, Switzerland, ranked Austria tops in Europe for labor stability, second for worker motivation and the availability of skilled labor, engineers and managers. Austria has one of the lowest strike records in the world, and its famed "social partnership" still manages to ensure cooperation between business and labor on most issues.

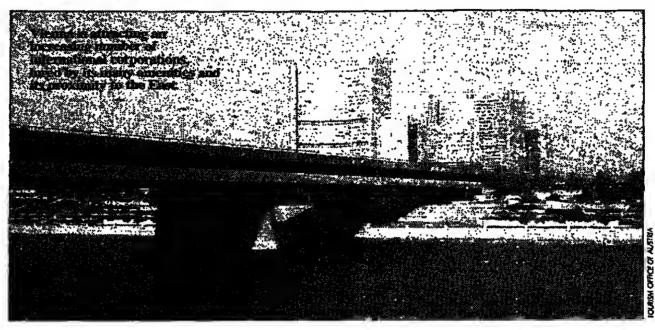
Austria was rated one of the world's lowest-risk nations in a survey conducted by International Country Risk Guide, a U.S. division of International Business Communications Ltd. of London. The nation placed fourth in terms of overall political, financial and economic risks among 129 nations, ahead of Germany, Japan and the United States. Austria was ranked seventh in the

Airport plans \$670 million expansion

world in the latest credit rating published by Institutional Investor. According to the U.S. business journal Money, Austria has the sixth-highest standard of living in the world.

The balance sheets show economic health as well, Following growth rates of 3.7 percent and 4.5 percent in 1989 and 1990, the Austrian economy grew by 3 percent last year, higher than the 1.1 percent average growth in the 24 OECD countries, a performance matched only by Germany's. The nation's GDP climbed 6.9 percent to 1.9 trillion Austrian schillings (US\$ 169.9 billion). The economy is expected to expand at a 2 percent rate this year and by 3 percent in 1993, continuing to be in the top ranks of industrial nations. Inflation is moderate, 3.3 percent last year, climbing slightly to 3.8 percent in mid-1992. Industrial investments are expected to rise close to 20 percent in 1992, to 69 billion Austrian schillings,

following a stagnation last year. Chrysler Corp., which decided to make Austria its monean headquarters, recently began production of its Voyager van after investments totaling \$240 million, and Siemens announced it would concentrate its worldwide manufacturing of bipolar integrated circuits at its facility in Villach, Austria. And Austria is Sony's European headquarters for the development and production of compact discs and laser-videodiscs. In other signs of corporate confidence, General Mo-tors is in the midst of an ambitious, \$350 million program to expand the output of engines and transmissions at its Vienna facility. Its Packard Electric Division produces wiring harnesses in Austria; its Rochester Products sub-sidiary makes fuel injectors. Mazda recently began production of high-technology pressure-wave superchargers. 1CD Austria, the federal agency for industrial cooperation and development, offers a broad range of profession-al services to firms considering an Austrian investment location, including feasibility studies, local analyses, sup-port in obtaining financial and incentive packages, identification of partners and support in negotiations. Austria is moving ahead to improve its infrastructure. Vienna Airport is pumping \$670 million into expanding its facilities. A World Trade Center was opened at the airport in 1990 to link East-West business. A new Air Cargo Center is designed to handle the explosive growth in foreign volume. Billions are being invested to improve Austria's infrastructural links to Eastern Europe, particu-larly highway and rail connections. The Rhine-Main-Danube Canal, scheduled to open in 1992, could turn Vienna into a freight traffic center. Austria has become the Western springboard into the Austria has become the western spingboard into the emerging East European market. Companies benefit from the country's geographical proximity to Eastern Europe, its traditional ties there and its experience in doing business in the region. An understanding of the region's mentality, cultures and languages, combined with a network of financial institutions, trading and support agencies for coordinating business, have given Austria a competitive advantage. Over 1,000 Western companies have chosen to base their East European operations in Vienna, including American Express, Coca Cola, Control Data, Daimler-Benz, Gillette, IBM, McDonald's, Miele, Nestlé, Pepsico and Philips. Vienna has become the hub for East-West executive-search and personnel-recruitment businesses. In 1991, Austria accounted for 5,500 or 15 percent of the 37,000 joint ventures now under way between West and East European firms. It has the highest export ratio and East European firms. It has the ingliest expert rand within the OECD to the region. Austrian trading houses have become leading players in East-West trade, and the country's construction industry is in the vanguard of Western involvement in modernizing industrial plant, western involvement in incoertifing intustriat plant, office, hotel and transportation infrastructure in the Bast. Austria has established a five billion Austrian schilling East-West fund to offer risk protection to firms doing business in the region, and has set up a technical aid program of 400 training seminars for 10,000 East Europrogram of 400 training schemars for 10,000 East Euro-pean managers. A special governmental joint-venture office acts as an information and advisory service for Anstrian-based firms doing business in Eastern Europe. Austrian firms are looking beyond their traditional export markets. Constantia, CMV, Radex, Wienerberger, Plansee and Atomic are just a few of the Austrian firms that have realized that moving abroad is essential to compete more effectively and penetrate new markets.



"Austria is in the midst of an unprecedented internationalization drive abroad. It has become an integral part of the Austrian business mentality," says Werner Clement, professor at the Vienna University of Economics.

Austrian Airlines, for example, has been expanding its international connections, and recently put a new Vienna-Chicago route into service. It offers the most extensive connections of any Western airline into Eastern Europe. Recently, the airline concluded an agreement with Swiss Air to carry out joint marketing and sales on their respective local markets.

The upward trend in Austrian direct investment abroad continues. Investment outside of the nation's borders totaled approximately \$1.4 billion in 1991, a jump of 400 percent in just three years, and the third consecutive year in which foreign investment in Austria was surpassed. From 1,500 to 2,000 Austrian firms have an estimated \$8 billion in foreign holdings, close to the foreign stake in Austria. They have set up 2,500 subsidiaries and 500 manufacturing plants abroad, compared to only a few hundred in 1980. Around 80,000 workers are employed in Austrian subsidiaries abroad.

In recent transactions, Jungbunzlauer, with a 22 per-cent share of the world citric acid market, said it would invest \$160 million to construct a citric acid plant in France. Lenzing announced it would acquire BASF's

U.S. viscose facility, making it the largest viscose supplier in the world. And Austrian Industries, the nation's largest industrial group, reports that one third of its production is now abroad.

The Austrian Federal Economic Chamber, which has around 250,000 members, has set up ninety trade delegations around the globe to support Austrian firms aiming to penetrate foreign markets. Headed by Leopold Maderthaner, it serves as a competent partner to Austrian business by providing technical, legal, marketing and joint-venture assistance, import-export consulting, prod-uct advertising, a computerized data bank, sales promo-tion, and an EC advisory service. In 1992 it will conduct 65 trade missions abroad.

There are some clouds on the horizon, however. The global recession, the conflict in Yugoslavia, and the problems neighboring Germany is facing following unification have slowed Austria's economic growth. The bal-ance-of-trade deficit topped the 100 billion Austrian shillings mark for the first time this year. Austrian industry has not optimally tapped overseas export markets, and there have been several prominent failures of industrial projects abroad. Austria also will have problems containing its budget deficit, although the net deficit is down to 3.1 percent of the nation's GDP, from 5 percent in 1986. **Clifford** Stevens

contact Wolfgeng Polster, (43) 1-711 10-2290, fax: ext. 2280.

A New President, A Global Outlook

Thomas Klestil, recently elected Austria's president by an overwhelming majority, will take office on July 8. He formerly served as Austria's representative to the United Nations and later its U.S. ambassador. He discusses the priorities of his new role in an interview with Clifford Stevens.

What will be your main priorities in representing Austria abroad?

كنامن الأجل

l intend to visit our neighbors, the most important EC capital cities and the United States, to set up an on-going dialogue on important issues. I expect to engage in a lot

"Austria is not immune to world"

of travel diplomacy. The message I will share is that Austria is a confident, prosperous country, a democracy that works, one

that will actively work for international solidarity. Your predecessor Mr. Waldheim was not invited to visit many Western countries. How will that change?

1 see a new era in our relations with the West. In his congratulatory notes, Germany's President Weisacker was one of many leaders who said he hoped



President Bush said that I had already done a lot for Austro-American relations. I have good contacts with the American government and with Jewish groups. America and Austria have, in fact, always had good relations, except

Continued on Page 11



This advertising section was produced in its entire-ty by the supplements division of the International Herald Tribune's advertising department. • It was written by Darrel Joseph and Clifford Stevens, both free-lance business journalists based in Vien-



Austria is not only a reliable trading partner but with its strong currency, low inflation rate, peaceful and productive working climate, its modern infrastructure and its high-tech industries also a partner for economic cooperation.

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INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, JUNE 24, 1992

ADVERTISING SECTION

Banking Meets the Foreign Challenge

Two major bank fusions and an expanded international presence highlight the efforts of Austria's banking sector to meet tough foreign competition effectively. But far-reaching structural reforms are also considered necessary.

"Austrian banks are well prepared to compete in the unified market," says Guido Schmidt-Chiari, Creditanstalt chairman. "In terms of technical equipment, quality of services and capital resources, they compare well to standards elsewhere in Europe," he says. Austria's banking sector has become highly sophisti-

cated, offering state-of-the-art financial services. New technologies and products such as financial engineering, portfolio management and electronic banking have

Structural reforms are considered essential

transformed the sector. Higher-yield financial instruments have become more popular than traditional forms of investments. A 1991 Moody report says Austrian banks can adhere to EC guidelines without adversely affecting their competitiveness.

The banks have followed the strategy of focusing their operations on Central Europe while establishing a global presence. Native institutions have established an international network of branches and representative offices. They have set up offices in major financial centers such as New York, London, and Hong Kong, and have expanded their EC operations.

But there are limitations. The top Austrian financial institutions are only mid-size players in the European banking league. "Austrian banks can not tackle the whole world, and Vienna can not compete with a London, New York or Zurich," says Heinz Handler of the Austrian Institute of Economic Research. "But it does have a unique selling proposition, namely its expertise as a financing gateway to Central Europe," he adds.

Austrian banks are in the vanguard of Western banking involvement in the region. They market their regional expertise in projects, export- and trade-financing, mergers and acquisitions and joint ventures. They are playing a major role in the privatization process and helping the region to develop its capital and stock markets.

Creditanstalt, for example, is the only Western bank to have fully operational branches in Budapest, Prague and Warsaw, with plans calling for a three-nation network. Girozentrale led the first privatization in Eastern Europe, of Hungarian travel agency Ibusz, and the first large East-West M&A transaction. The two banks are leaders on the Budapest stock exchange. Smaller and more specialized institutions, such as

Bank Winter, Austria's largest privately held bank, are filling an important miche in the banking landscape. The bank has the expertise and flexibility to offer creative solutions to complex financing problems.

"The constantly changing conditions in Eastern Europe have created opportunities for a bank like ours, which has a long tradition in East-West business ties, in trade and project financing and in short term credits relating to consumer goods", says Thomas Moskovics, managing director of Bank Winter.

The bank, whose main client base is large and medium-sized trading firms, was one of the first to support financing for barter transactions. It has established a working relationship with many financial and trading institutions in Eastern Europe, including a joint venture in the field of precious metals with the National Bank of Hungary. According to Mr. Moskovics, Bank Winter is "actively studying" the possibility of setting up joint ventures in Eastern Europe.

Vienna is attracting an increasing number of foreign banks, many using the capital as a base for their East European operations. Uninterested in the mass lowmargin business, some have carved out an attractive niche for themselves, for example in floating bond and share issues, or trade financing. Around 50 foreign institutions are now represented in Vienna, 21 with full hanking licenses.

Deutsche Bank, Schweizerische Kreditanstall, ABN AMRO and Internationale Nederlanden Bank are some of the recent prominent arrivals. Top Japanese institutions, including Daiwa Securities and Nomura, Sumitomo, Mitsubishi and Sanwa banks, have set up representative offices in Vienna. In cooperation with the international Monetary Fund, World Bank and the OECD, a training center for East European bankers will be set up in Vienna in the near future.

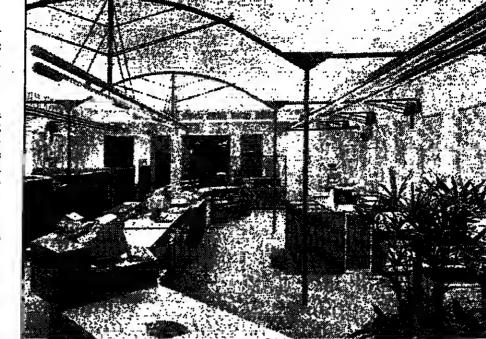
"The emergence of new market economics in Eastern Europe will enhance our chances to serve as a regional banking center for financial services," says Girozentrale chairman Hans Haumer.

This past year has been eventful for the Austrian banking sector. The merger of the third- and fourth-largest banks, Zentralsparkasse and Oesterreichische Laenderbank, created the nation's top institution with the biggest client and branch base. Bank Austria has 9,600 employees, over 300 branches and assets totaling 505 billion Austrian schillings (US\$46 billion).

Although some critics charge that the fusion was actually a "hostile takeover," analysts concede the synergy potential: Zentralsparkasse's strength in savings books and traditional credit business combined with Laenderbank's foreign ties and its know-how in securities and investment banking.

According to Bank Austria's chairman, Alfons Haiden, the fusion creates a "powerful institution which can hold its own in Central Europe" and "optimally draw on the strengths of both banks." Creditanstalt, which ranks a close second to the new bank, says it is not on the lookout for large-scale mergers with Austrian partners but does not rule out acquiring smaller institutions. Following the breakdown of fusion talks with First

Austrian Bank, Girozentrale, the wholesale partner of the savings-bank sector and number three in Austria, recent-



hy merged with the much smaller Oesterreichische Credit Institute (OCI). The new Gire Credit, with assets of 350 billion Austrian schillings, will not only provide Girozen-trale with 50 branches and a foothold in retail banking, but will also give the bank the means to decentralize business and gain access to primary deposits and OCT's mortgage business. Girozentrale is also acquiring stakes in leading regional savings banks.

In November 1991, Austria achieved full liberalization of capital transactions, in line with EC guidelines, a step toward opening the nation's capital markets to more competitive and innovative forms of financing, Measures passed by the National Bank have removed various restrictions allowing investments in foreign companies, securities or land, and eliminating the need for special permits for bond issues and foreign accounts.

A new banking law to go into effect Jan. 1, 1993, will introduce legal standards compatible with EC regulations and strengthen the capital structure of Austrian banks. Legislation is being discussed to break down the barriers between commercial banks, savings banks and cooperative banks.

Austrian banks have been subject to a spate of bad publicity lately. For example, the three largest banks alone were forced to put aside more than a billion dollars

Fulfilling the East's Energy Needs

Eastern Europe faces the challenge of achieving economic modernization without further burdening an environment heavily damaged by past neglect. Austria can play a crucial role in helping the region.

A secure energy supply is need to compensate for its past over-dependence on Soviet deliveries. In addiconsidered essential to economic growth, Eastern Europe, however, has been tion, up to 30 percent of plagued by shortages, inefthe electricity generated in the region is lost through ficient use, a deteriorating infrastructure, and the transfer.

Experts agree that Eastern Europe will require massive amounts of Western capital, transfer of know-how and equipment. Western companies are being asked to aid Eastern Europe to modernize its sources. energy sector, expand ca-

pacity and install anti-polhution equipment. "Western firms have to be scrious, long-range partners of Eastern Europe, actively working to solve the region's problems," says Siegfried Meysel, chairman of Austrian state oil giant OMV. Walter Fremuth, chairman of Austria's national electricity company, Verbund, agrees: "A coordinated, global effort is necessary

concept has been so watered down that it is not particularly effective," he adds, pointing out: "One critic says the West is only interested in exploiting the region's natural re-

East and West are also looking into the possibility of connecting and synchronizing their respective electricity grids, an ambitious project fraught with enormous financial and technical problems.

Policy makers have discovered that the energy issue is sensitive. Following the nuclear accident at Chernobyl, the West has been jittery about Eastern Europe's safety precautions. Czechoslovakia's in-

sistence on using Bohumice

And the heavy reliance on

Signs of the times: Creditanstalt, Warsaw, now occupies the former meeting room of Poland's communist. party.

ADVERTISING SECTION

to provide for irretrievable loans to Eastern Europe, losses in their foreign branches or in firms that wentbankrupt; they had to draw liberally from their hidden reserves. The poor performance of the Vienna stock exchange also hurt profits.

Furthermore, far-reaching structural reforms are considered essential. Mergers are regarded as crucial for the sector to boost competitiveness and reach the criticial mass required to survive, but are not a panacea for all ills. Austria is overbanked and overstaffed. With one branch for 1,360 inhabitants, it boasts the densest network in Western Europe as well. The sector suffers from one of the lowest return on assets in Western Europe. Personnel costs for 75,000 employees, which make up the bulk of overhead, rose by 31 percent from 1987 to 1990. In addition, around 80 percent of Austria's banks do not fulfill minimum EC capital requirements.

Gunther Tichy, professor at the University of Grazand an outspoken critic of the country's banking sector. says "Austria's banks must get away from the marketshare philosophy of doing business, prune the range of services offered and focus on more profitable niches. Now everyone is a reformer, but the banks have been too slow to move. **Clifford Stevens**

The Schwechat refinery helps to serve the region's

energy needs. 242 Sate & Hall Marshall and the rope is leading to widepertise and experience in spread destruction of the region's forest areas.

doing business in Eastern Europe. Furthermore, it has "close business ties to the region, and has already

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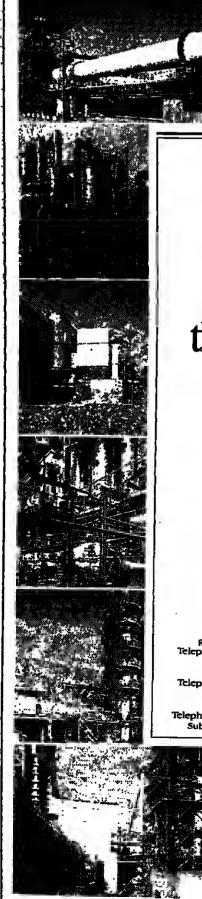
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to solve the region's energy problems. Classical financing means are not enough." do not cut this quote: advertiser, but check with vero because material not in

The European Energy Charter presented in 1990 by Ruud Lubbers, Dutch prime minister, is considered a well-conceived step in the right direction, but "little has actually happened yet," says Rudolf Gruber, chairman of Lowcoal-burning stations throughout Eastern Euer Austria's utility company, EVN. "The original

and Temelin and the Krsko station in Slovenia has encountered stiff opposition, particularly from Austria, which rejected atomic energy use in a 1978 national referendum. Hungary, which stopped construction of its controversial Nagymaros hydroelectric plant, is now involved in a bitter quarrel over Slovakian plans to go ahead with Gabcikovo.

disagreement on priorities. Peter Hardi, executive director of the Budapestbased Regional Environmental Center for Central and Eastern Europe, critimental and energy policies cizes the emphasis on new in the region, and be a fo-cal point for the flow of energy sources, saying: The top priority is to modernize the existing infrastructure and make energy use more efficient." Austria has neither massive financial clout nor is it home to the major energy multinationals. It does,

Furthermore, there is

information and the transfer. of management skills and technological expertise," according to Peter Hardi, executive director of the Regional Environmental Center for Central and Eastern Europe, in however, have the advan-Budapest. tages of geographical proximity, technical ex-

As one example, the Austrian government is helping Czechoslovakia develop a program to pro-mote more efficient energy utilization.

The Austrian Ministry of Economics sponsored a special East-West Energy Trade Seminar in October 1991 to address these issues. This week's Eastern and Central European Energy conference sponsored by the International Her-ald Tribune and Europe Energy Environment Ltd. is also bringing together leading decision makers from government, indus-... pressing energy issues. Austria has long played

a pioneering role in Cen-tral Europe. It was the first member of the West European UCPTE system to have contact with Comecon's electricity industry, and functions as the elec-tricity turntable with Eastern Europe's CDC/IPS system. Austria agreed to exchange electricity with Czechoslovakia in 1958, and with Hungary a de-cade later. A high-voltage DC back-to-back link completed in 1983 allowed for an indirect coupling of West and East European. systems; this was later extended to Poland and the USSR

In 1968, Austria signed the West's first gas delivery contract with the USSR, serving as the basis for later deals with France, Germany and Italy. Most of the gas supplied by Siberia is transported across Austrian territory.

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taste.

sance tower, and its As-sembly Hall exhibits a ceil-

ing painted by the baroque master Kremser Schmidt when he was only 16 years

On opposite sides of the

Hauptplatz are the impos-

ing Sgraffito House and

the crenellated Verderber

House. Between them are

two 16th century foun-

Remnants of aristocrat-

ic life can be experienced

Wine Region Offers Many Attractions

In a country that thrives on its reputation as an Alpine paradise, visitors will find Austria's wine district, the Weinviertel, an unexpected surprise. Instead of high mountain pastures sprinkled with edelweiss, there are softly rounded hills laced with row upon row of delicate vines.

Located in the northeastern corner of the country, between the Danube river and the border of Czechoslovakia, the Weinviertel is one of the least explored areas in Austria. Yet it is this country's largest wineproducing region. Because of a generally warm climate and rich soil contain-

> Quaint villages are built over cellars

in the cellars below.

Weinviertel

Much of that wine is

likely to be robust red

Blauer Portugieser, or the

dry, fruity Grüner Velt-

liner, which is named for

the white grape of the

ADVERTISING SECTION

14,000 hectares (35,000 acres) of vincyards yield nearly 95 million liters (24 million gallons) of red and white wines annually. The region is also distin-

crucial for the th the criticial acca for all ils. ith one brach est network in rs from one of ope. Personad up the bulk of 7 to 1990. in

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in the post-World War II. era. "Austria has a deeply nd has alm quite z's

ing sand and lime, its guished for its quaint Kellergassen, streets lincd with wine houses. Icons of rural charm, the houses contain winepresses belonging to growers who store their precious drink

The historic city of Retz, capital of Austria's flourishing wine country.

The principal town of the region is Retz, whose historic wine vaults are the work dates back mostly to the 15th century, when Retz was ruled by Hungarlargest in Austria. Extending 28 kilometers (17

miles) underneath the ian king Matthias Corvitown, this elaborate net-DUS.

The cellars were carved here because the sturdy,

quartz-sand sediment left

EC Membership: The 'Best-Prepared' Candidate

A politically stable Western democracy with a thriving economy, Austria is likely to be admitted into the European Community. It remains to be seen, however, how the recent Danish rejection of the Maastricht treaty and the strong Irish "yes" will affect Austria's application.

nomic Research says the

Austria formally applied eign Minister Mock have to join the 12-member ormade EC membership a ganization in July 1989. Two years later, the official report of the EC Commission presented to the EC Council of Ministers equals." concluded that Austria "is the candidate which has best prepared itself for integration in the EC. Anstria would be among "the most stable and economi-

and James A. Baker 3d, cally strong members." U.S. secretary of state. Ac-The report praised Auscording to one optimistic tria's economic ties to the scenario, negotiations EC (which accounts for would begin in 1993, followed by a referendum in 1994 and ratification of two-thirds of its trade), its experience as an economic partner to Eastern Europe, Austria's membership by and its contribution to Euthe EC and European Parropean unity and security

agreement will mean a 2.3 top priority, pledging that percent boost in economic Austria would actively growth for Austria over contribute to European the next six years, adding 40,000 jobs and reducing unity as "a partner among inflation by 3.5 percent. Joining the EC would lead Austria has attracted to a further 1.3 percent widespread support from growth. top Western leaders, in-Since Austria's initial

cluding Helmut Kohl, membership application, the political landscape in Germany's chancellor, Europe has undergone major changes that might delay Austria's admission into the Community. Sweden, Finland and Switzerland have also submitted applications, with Norway expected to follow suit lathament in 1995.

er this year. Despite Austria's head A recent milestone acstart, many EC officials cord ensures Austria's furare in favor of admitting

its membership application insisting on the preservation of its neutrality, forcing this issue to be on the agenda of future negotiations. The Community is split; some officials see no basic incompatibility with membership, others fear it could be an obstacle to a political union. They would like Austria to

In recent months, the Community has been critical of Austria on a number of issues, such as its high subsidies for Chrysler's automobile factory in the city of Graz and increases in tolls on Austrian highways. Intense EC pressure

has forced Austria to in

cifically added a clause to officials are buoyed by the recent election of conservative candidate Thomas Klestil to the Austrian presidency for the next six years. Mr. Klestil is expected to make visits to the United States, Russia and other Western countries in the near future, and Israel has said it would normalize relations with Austria after Mr. Klestil takes office in July. C.S.

about the future. Austrian

adapt to the political realities of a realigned Europe.

millions of years ago from Metsch family was a medithe Sarmation Sea helped eval castle that attained its maintain ideal storage present design in the midconditions for area farm-18th century.

ers' wine. Although the cellars have been museum come most of the exquisite pieces since World War II, furniture, wallpaper and they are still proof of the art objects found in the town's devotion to good Rococo room and the Chinese drawing room, among others. The ball-Retz is also a bastion of room, however, contains sublime architecture. The portraits of several Khe-City Hall, which domivenhüllers, including nates the Hauptplatz, or Prince Johann Joseph, Main Square, actually sums up several periods: its Gothic Chapel of Mary whose diaries inspired Richard Strauss's opera is joined with a Renais-

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From this same period the same equipment used over 100 years ago. "Der Rosenkavalier." Curiously enough - or is it? - in the opera's second

act, Baron Ochs is offered a glass of Retz winc.

lati von Thassul, grand-daughter-in-law of the last Riegersburg Khevenhüller prince, oversees much of the palace's affairs: summer exhibitions, classical concerts, and even occasional dinners given in the oldest functioning kitchen in an Austrian palace. The countess offers to organized groups various traditional dishes cooked with

general store, saddlery, Baroque church and — of course - a winepress. Darrel Joseph

A comprehensive view of Weinviertel life during



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BANK WINTER & CO. A.G. tains that harmoniously spout red and white Retz wines during the annual September harvest festi-

in the Weinviertel as well. At the western edge of the district, 20 kilometers from Retz, is Schloss Riegersburg, considered to be the most stately baroque

palace in the region. On lush, sprawling grounds with a lake, the former summer residence of the noble Khevenhüller-

the 18th and 19th centu-

ries is available at the Museum Village in Nieder-Countess Francesca Pisulz, an castern wine district town. This unusual museum consists of more than 30 buildings that were actually acquired from various parts of the sulz.

Weinviertel, dismantled and then rebuilt in Nieder-Begun as a hobby by ehurch restorer Josef Geissler, the Museum Village now includes a pub,

ADVERTISING SECTION

Page 11

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seeking transnational solutions," says Alois Mock, the foreign minister.

The EC would have other good reasons to admit Austria. The country's per capita income is higher than the EC average, and its stable currency is pegged to the Deutsche mark. Many EC regulations and standards have already been adopted in the country. Furthermore, Austria's finance minister, Ferdinand Lacina, recently calculated that Austria would pay up \$1.5 billion more into the EC treasury than it received in return. The Austrian government has institutionalized. political consultations with Brussels, and has worked hard to coordinate its diplomatic efforts and dispel any misgivings of EC officials. The socialistconservative coalition government led by Chancellor Franz Vranitzky and For-

rooted commitment to ther EC integration: the European Free Trade Association (EFTA), of which Austria is a member, has finally reached agreement with the Community to form a European Economic Area. This powerful; new economic bloc consists of 19 countries, accounts for 40 percent of world trade and reports a total gross na-tional product of close to \$7 trillion. The treaty is not Austria's final goal, since it would involve consultative and not voting status. "It's a step in the right direction, but there is no substitute for membership," says Leopold Maderthaner, head of the Austrian Federal Econom-

the Maastricht summit last December did not achieve an agreement on a declaration explicitly in favor of Austrian membership. With prospects of a Community comprising up to 30 members, Jacques Delors, EC president, has stated that reform of EC institutions should precede the admission of new members. There are other poten-tial stumbling blocks as well. In 1955, Austria declared its "permanent neutrality" some months after ic Chamber, but the Euroformulating its State Treapean Economic Area exty, which restored the pands Europe's free flow country's sovereignty after of goods, services, people and capital. EFTA nations 10 years of occupation by will assume 60 percent of Allied soldiers.

several nations as a group. crease the annual number of trucks permitted to With the exception of Greece, the original sixtransport freight through member European Comthe country. Thousands of munity has never accepted trucks roll through Austria every day, annually trans-porting 5 million tons of one nation at a time, and freight, five times the figure for Switzerland. The transit agreement has exacerbated the population's fears that tiny Austria would lose its sovereignty. taking its cues from Brussels. In addition, farmers, small businessmen and several of Austria's top industries - such as food, chemicals or electronics would be quite vulnerable to EC competition. Despite a campaign launched by the Austrian government, a recent survey spotted an information deficit, concluding that the number of Austrians considering themselves well informed about the

Community has declined. Unlike Sweden or In spite of these doubts Switzlerland, Austria spe-

A New President With a Global Outlook

sent all the people, not a

particular lobby. 1 will

work to enlighten the pop-ulation and dispel their

fears by pursuing an open

dialogue. Neutrality is not

I will work to convince

Continued from Page 9 at the level of Mr. Waldbeim.

Do you expect the criticism of Austria from abroad to stop?

Perhaps I represent a new generation taking office. I was not involved in World War II. Mr. Waldheim himself said his candidacy polarized the country. Mine did not. My support extended through all political parties. Therefore I hope attacks against the person of the Austrian

president will stop. As for Austria, I think it is unjust that some people pick out Austria in partic-ular for criticism. Objectively speaking, rightist tendencies, the fear of forcigners and so forth, are more pronouneed in

France or Germany. l admit that some public figures [in Austria] have made some unacceptable statements in the past. If I had been president, I would have taken a strong stand against these opintion and crime. ions. The political landscape

EC rules. The Vienna-

based Institute for Eco-

in Europe today is vastly different from what it was just a few years ago. What does this mean for Austrian neutrality?

Austria's neutrality must be adapted to the new political situation. That does not mean we will join a military alliance.

But we have shown a glass dome, and Austria again and again that we is not an island of the can support international blessed, immune to world solidarity, for example problems, when we allowed American planes over our airthe people of the advanspace during the Gulf tages of EC membership, War, or gave support to and that the best way to UN soldiers on their way ensure our own future is to to Croatia.

work within the interna-Neutrality is not an end tional community. For exin itself, but a means to ample, Austria has taken ensure the country's secucare of millions of refugees rity. And it is no protecsince 1985. But there are tion against new problems, also limits as to how many like the millions of refuwe can accept A solution gees and mass immigra-. can only be found by

working closely with other tion, cross-border pollucountries.

Many Austrians fear You won 57 percent of joining the European the vote, something no presidential candidate in Community, or giving up the neutrality they cherish. Austria since the war has What role can you play in achieved. What kind of resolving such conflicts mandate does this give within the country? As president, I repreyou?

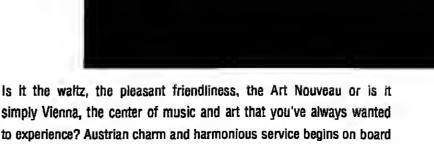
The vote gives me a mandate to speak out strongly on major issues. Bnt it also means I must work hard to fulfill the promises I made in my campaign.

I will use my office, for example, to promote social fairness in Austria, to speak for certain groups, such as the handicapped and youth, and to try to harmonize economic growth with ecological considerations.

I will make use of all the powers provided by the Austrian constitution, working closely with Parliament and the government. I have no intention of being only a figurehead.

the second s

Play it again, Strauss...



simply Vienna, the center of music and art that you've always wanted to experience? Austrian charm and harmonious service begins on board your flight to Vienna when you choose the airline from the country of the waitz. Austrian Airlines would be happy to welcome you on board.



| Page 12 | INTERNATIONAL HERALD TRI | BUNE, WEDNESDAY, JUNE 24, 199 | 2 | 19 Marth | |
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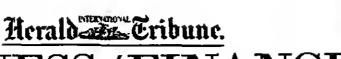
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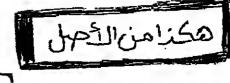
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BUSINESS/FINANCE WEDNESDAY, JUNE 24, 1992

MEDIA MARKETS **Bull Gets Boy Wonder of TV Sleaze Cost-Cutter** Went Too Far This Time As Chief

By John Lippman Los Angeles Times Service

OS ANGELES - If anyone personified tabloid TV, it was Stephen Chao. The former reporter for the National was successful Chao. The former reporter for the National Enquirer was the architect of such Fox Network shows as "Cops" and "Studs," which stretched the limits of bad taste on television. and, not incidentally, helped turn Fox into a challenger to the big networks. Mr. Chao, at 36, was the

boy wonder of raunchy programming. Repert Murdoch, who owns Fox, was so impressed that he promoted Mr. Chao to president of Fox Television Stations and Fox News Service eight weeks ago. Then Mr. Chao started to shock even Mr. Murdoch and Fox.

He put the rapper Ice-T, who is known for incendiary rhetoric, on the air during the Los Angeles riots. Finally, last weekend, he

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Theima Rea

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hired a male model to strip at . tan Quayle to have a company management conengendered by us, Miss Ad ference in Aspen, Colorado, that was attended by Defense Secretary Dick Cheney and

other dignitaries. Mr. Murdoch fired Mr. Chao on the spot. It was ironic that the progenitor of tabloid TV should fall victim to the very kind of outrageous act that made him a success in the industry, and in Mr. Murdoch's media empire.

If any lesson might be drawn from the Chao affair it may be that there are limits even at Fox, the network that many critics think elevated raunch, sex and crime to a new pantheon in American culture.

Mr. Chao said the demonstration using the male stripper was designed to point up the problems of free speech and inequities in nance of violence in fictional programming," said the first-generation Asian-American, who studied classics at Harvard.

7 HILE some saw the incident as the real-life equivalent of the anything-goes television world dramatized in Paddy Chayevsky's 1976 satirie film "Network," Mr.

"I was definitely trying to be provocative," Mr. Chao said. "I have no animus toward Rupert at all."

publishing pictures of bare-breasted women in his British tab-loids masks his atrict personal moral code, was all the more angered because he felt a trustworthy lieutenant had publicly betrayed and hurt him.

ever had, and it was a tragedy to see the beginnings of a great career self-destruct. But I hope we have learned from it. Our lives will go on, so I will say no more."

commercial success is the only respected measure of achievement, Mr. Chao's shows produced a gold mine. "Studs" costs a paltry \$50,000 a week to produce, and will earn \$20 million in profits

knew," said Michael Linder, creator of "America's Most Wanted." He said Mr. Chao's way of looking at TV as though he had

Stephen Chao was a victim of the very kind of outrage that

made him a TV SUCCESS.

television. "I was questioning the conventions which govern TV in America, which are confused and hypocritical -such things as the difference between nakedness and lewdness or the predomi-

Chao insisted that the demonstration was not a stuni.

Mr. Murdoch was outraged. The media baron, whose habit of

"Stephen Chao, my friend and colleague, made a tremendous misjudgment," Mr. Murdoch told managers of Fox affiliates gathered in Los Angeles on Monday for their annual meeting. Steve was one of the most brilliant young executives we have

Mr. Chao also had his defenders. In an industry where instant this year and \$60 million next year. "Steven caused me to rethink TV more than anybody else I

just arrived from Mars was very challenging. Mr. Char was handed two quick promotions by Mr. Murdoch.

gineer with no experience in the

computer industry, was named Tuesday to head the troubled stateowned computer maker Groupe Bull SA after the dismissal of Francis Lorentz A statement from Bull, which

Bernard Pache

Led Coal Group

By Roger Cohen

New York Times Service

PARIS --- Bernard Pache, an en-

has piled up losses of almost \$2 billion in the past two years and recently allied with International Business Machines Corp., did oot elaborate on Mr. Pache's surprise appointment as chairman, which is to be formally confirmed at a cabinet meeting on Tuesday. Meanwhile, a Bull spokesman

said the European Community on Tuesday approved a state injection of 6.6 billion French francs (\$1.3 billioo) into the company. Of the total, 4 billion francs is to be spent on recapitalizing the company and 2.6 billion francs on research and

development. The injection is a condition for IBM's purchase of a 5.7 percent stake in Bull for \$100 million. Mr. Pache, 57, has been chairman of the state-owned coal group Charbonnages dc France for the past six years. Hc presided over a drastic restructuring of the coal in-

dustry, including the closure of several mines and the elimination of about 28,000 jobs.

thus reduce fares, many experts said Tuesday Mr. Pache attended the Ecole Pothat the cost of airplane tickets in Europe is lytechnique, France's top engineer-ing school, and worked for 17 years more likely to increase. at the state-owned aluminum comthe business fares on routes where there is not pany Pechiney SA, before joining much competition," said Richard Whitaker, the Charbonnages de France in 1986. editor of Airline Business magazine. "Those are Still, the appointment of a man

the ones that could come down. with no experience in the complex "New airlines will almost certainly come into these routes and offer lower fares and the others and intensely competitive computer market raised some eyebrows. will be forced to follow. But across the board 1 This reshuffle amounted to a don't think you are going to see any decreases political retaliation against Mr. Lo-

in fares," he said. "In fact, I think increases are rentz," said Daniel LeBourhis, a French computer industry analyst. Bull, which established a farmore likely." The reason, according to Mr. Whitaker and reaching alliance with IBM in Janother analysts, is that most European airlines uary, is in the midst of a reorganiare unprofitable, and face increased costs in the zation that has included the closure future.

See BULL, Page 15

from "none to none at all."

stores into housing units.

BMW Faces Japanese in U.S. New Plant Will Intensify the Competition

By Ferdinand Protzman New York Times Service

MUNICH - Bayerische Motoren Werke AG, in building its loog-heralded assembly plant this year in South Carolina, will be intensifying its battle against the new generation of Japanese luxu-ry cars that has been gaining ground in the American market.

Eberhard von Künheim, BMW's chairman, confirmed the deal and provided details at a oews conference on Tuesday. He said that the initial investment would total about \$400 million and that production, which will reach 70,000 cars a year by the end of the decade, was scheduled to begin in 1995. To entice BMW to the site at Spartanburg, state and local governments have offered tax breaks and investment incentives estimated to total \$150 millioo.

The maker of BMW cars and motorcycles spent three-and-a-half years researching 250 possible sites in Europe, Asia and the United States before settling oo a 900-acre (362-hectare) plot near the Greenville-Spartanburg airport. The plant will make BMW the only European company to pro-duce cars in the United States.

"The United States is the biggest market in the world. Being present there cannot be passed up in the long run," Mr. von Künheim said. "Holding our position there and building it up has become increasingly difficult from Germany."

The plant will employ 2,000 workers building a new variation of BMW's lowest-priced model,

By Barry James

International Herald Tribune

nity's air-liberalization agreement reached this

week was designed to increase competition and

"In Europe some fares are very high, such as

These include the possible introduction of

value added tax on intra-Europe flights, an EC

PARIS - Although the European Commu-

called the 3-series. Mr. voo Künheim would oot comment oo the pricing of the new car, but industry analysis said it was likely to be well below \$30,000 to avoid the U.S. tax on luxury cars.

Avoiding the high cost of labor in Germany, where an auto worker earns on average \$28 an hour, was a prime reason BMW chose South Carolina, which has a very low level of union membership. Company officials expect the labor cost at the oew plant to be one-third lower than in Germany. But they stressed that the decision was based on

a oumber of factors, especially BMW's desire to be closer to the American market.

Exports accounted for more than half of BMW's \$18.2 billion in sales in 1991. The United States is the company's single largest export market but its American sales have dropped from a peak of over 90,000 cars in the mid-1980s to 53,300 last year. That decline was triggered by the dollar's weakness against the Deutsche mark, which has effectively driven the price of its cars higher. By producing in the United States, BMW climinates much of its exchange-rate risk.

A groundswell of competition from Japanese luxury cars over the past two years, primarily from the Lexus and Infiniti models, has also cut into BMW's U.S. sales, as well as those of Mercedes-Benz. The lower production costs in South Caroli-na should give BMW far greater flexibility in pricing, allowing it to compete more effectively

See PLANT, Page 14

Apple to Team With Toshiba **On Multimedia** are playing roles in the effort. though less directly.

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Page 13

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By Andrew Pollack New York Times Service

TOKYO — Apple Computer The basic software to control the lnc., continuing its thrust into the laida a venture set up by Apple consumer electronics business, said leida, a venture set up by Apple-Tuesday it would work with To- and IBM as part of their broader. shiba Corp. of Japan to develop computer alliance last year. products that combine sound and Time Warner said it was con video with computers.

Apple and Toshiba said they would develop consumer devices operations, that could be played on that play special compact disks known as CD-ROMs, which can store data, text and images as well ond of its kind for Apple, which is as sound. The first product, which Toshiba

will make and both companies will sell, is expected to reach the market by the middle of 1993.

Consumers would use the device for example, to consult a CD travel guide that would provide sound. moving images and information about tourist destinations in response to users' questions.

International Business Machines Corp. and Time Warner Inc. also

In practice, the shortage of airport slots would make it difficult for competing airlines

to gain domestic routes in another country.

Time Warner said it was considering providing CD-ROMs, drawn from its magazine, video and movic

> the Apple-Toshiba device. The link with Toshiba is the sectrying to pioneer a new category of

computerized consumer electronic devices it calls personal digital as-sistants, or PDAs. Earlier this year. Apple teamed

up with Sharp Corp., another Japanese consumer electronics company. The two are developing a device called Newton, which will be an electronic notekceper, phone list and appointments calendar.

Last auturan, Apple said it had enlisted the support of several consumer electronics makers to develop a device that could play disks containing video images, sound and data. While reports then suggested that Apple and Sony Corp. were working on such a player, Applc said it had efforts under way with other companies, too. The idea of a multiplicity of possible alliances was repeated Tuesday by Shigechika Takeuchi, president of Apple Japan.

In pursuing its strategy, Apple hopes to link its skills io software and product design with Japanese expertise in miniaturization, flat panel screens and semiconductors. The combination of computers,

text, video and sound is often called multimedia. This link is a further example of what many experts see as a treod toward convergence of computers, consumer electronics, communicatioos and publishing into a big new industry.

The fact that IBM and Time Warner were involved in Tuesday's announcement raised speculation about a broader coalition among the four major companies that could bring together all the skills

See PLAYER, Page 15

Renters. in the EC air liberalization.

pence to 274 pence (\$5.10), and of KLM Royal Dutch Airlines by 30 cents to 37.50 guilders (\$21.25) on Tuesday, because these low-cost carriers can cut fares and still make money.

Lufthansa shares fell 1.6 Deutsche marks to 132.4 DM (\$84.35) because its costs are relatively high.

CHANG

"Forget cheaper fares. Fares will go up," lan Another factor is the high cost of flying the Wild, an analysi for Barclays de Zoete Wedd in London, told The Associated Press. In Amsterdam, KLM Royal Dutch Airlines welcomed the agreement, but said it would do military. little to cut fares in the near future, Renters

reported. According to KLM, liberalization should unlock more creativity such as the cheaper fares resulting from a Dutch-British accord between Amsterdam's Schiphol and London's Heathrow airports.

requirement to speed up the retirement of older

and noisier aircraft and the elimination in 1997

EC Air Pact: A Fare Disappointment?

of duty-free sales during flights.

European airlines collectively suffered oper-ating losses of almost \$1.3 billion last year, although a few such as British Airways were profitable.

In theory, the EC regulation package would enable smaller carriers to enter the market and allow major airlines to set up domestic operations in other countries. For example, British Airways would be able to pick up passengers in one German city and fly them to another German city.

congested European skies, caused principally by the patchwork of air traffic control systems and the large amount of space alloted to the The heads of smaller airlines, however, gen-

erally welcomed the EC package. "It should have happened 50 years ago," Richard Bran-son, chairman of Virgin Atlantic Airways, told

Prospects Lift KLM and BA Shares Investors quickly picked winners and a loser

They bid up the price of British Airways by 7

It was a move that some Fox executives thought to be too much, too soon.

Mr. Chao was given charge of the fledgling Fox News Service,

See SLEAZE, Page 15

CURRENCY RATES

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UPI for \$3.95 Million

Arab TV Network to Buy

cash and a 10 percent equity stake Compiled by Our Staff From Dispatch in a reorganized UPI. NEW YORK - A U.S. bank-Both MBC and Mr. Charney had ruptcy judge on Tuesday approved Middle East Broadcasting Center Ltd.'s offer to buy United Press International for \$3.95 million in increased their bids earlier Tuesday, but were then ordered to make their final offers before the end of

the day. cash after the troubled news agency Judge Francis Conrad rejected a partial bid by the religious broad-caster Pat Robertson, who had raised his offer to buy UPT's name, and its creditors accepted the offer. The bid by the Arabic-language international satellite television station, which began broadcasting two photo contracts, archives and copyrights to \$900,000 from from London last September, was selected over an offer by Leon \$500.000 Charney, a New York lawyer and television producer. Mr. Charney's

See UPI, Page 14 latest offer was for \$3.75 million in

At Canary Wharf The View Is Bleak

Ironically, Canary Wharf, once

By Erik Ipsen emational Herald Tribu pitched as a suitable headquarters LONDON -- Four weeks after site for multinational corporations and banks, on Tuesday made its they took over as the administrafinal presentation to the govern-ment for the honor of housing up to 5,000 employees of the Depart-ments of Transportation and the tors of London's massive Canary Wharf project, Ernst & Young will outline to the project's luckless bankers Wednesday in Toronto its proposals for the project's future. But here in London, the ever-Environment. The competitors are two far less refined projects also situated in the once-derelict and greater consensus suggests that Ca-nary Whan's future will contain now largely developed and desert-ed Docklands area just east of the ittle but losses for years to come. "In spite of the superb quality of the buildings Canary Wharf is and City of London financial district. But there have been howls of outalways will be a white elephant," rage from government worker snid a British property consultant. Built at a cost of £1.3 billion (\$2.4 billion), some of Canary Wharf's bankers calculate that it is

mions over the prospect of a large-scale move to the Docklands. The complaints testify to the radically reduced circumstances of Canary now worth less than half that -Wharf, and to the perception that it is too difficult to get to. £600 million. Adam Murza, a prop-

erty analyst with the securities firm Protestations notwithstanding, most property experts expect that Canary Wharf will ultimately be of Charterhouse Tilney, who calls the project "a dead duck," figures that even fully rented it would fetch home for various local and national government departments plus the back offices of some of the large companies that Olympia & York, only £350 million. He says, however, that the chances of Canary Wharf becoming fully rented range the project's developers, once hoped to have headquartered there. The possibility of finding alternative uses for Canary Wharf's 4 million square feet (360,000 square Rents once set in the £30 to £40 per square foot range are predicted by some analysts to tumble as low as meters) of space also offer little encouragement. "It gives one a rosy £5 to £10 per square foot, enough glow to say that it should all be only to cover the cost of maintenance and insurance. used for housing poor or homeless

people but it is not realistic," said Demand for space in out-of-theway locations is currently so low Baroness Hamwee, chairman of the . London Planning Advisory Comthat few property experts see price mittee. She cites the immense costs as having any impact soon.

of converting a set of buildings de-In the meantime Canary Wharf's aigned to house office workers and new owners - its creditors - may face years of payments for upkeep on the project. A former employed Then, too, there are the wishes of of O&Y said that if the banks could the current tenants to be considjust afford to wait for the property cred. "We would not be interested market to turn around the project in that kind of thing at all," said an would ultimately come right. But, executive of a company that moved she ooted, "I don't think time is on to Canary Wharf late last year, Canary Wharf's side as it takes a lot when asked about the prospect of of money just to keep it up." cohabiting with London's poor.

Owned by Saudi investors, MBC

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INTERNATIONAL HERALD TRIBINE

INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, JUNE 24, 1992

Page 14 e 11 MARKET DIARY June 21 Wall Street Gains Dow Jones Averages EUROPEAN FUTURES The Dow Delly closings of the Low Last Cha Close High Low Prev. Close Tow clones indistrial average Indus 3284.43 3312.10 7263.42 7285.42 + 4.12 Troms 1296.90 1302.88 1278.59 1286.30 - 4.33 Will 213.01 224.62 271.49 721.07 + 0.44 Comp 1154.21 144.17 1145.15 1153.14 - 0.54 **After Tokyo Steadies** Food 3450 UGAR (FOX) 3400 243.20 220.00 204.00 218.60 205.00 201.00 Asg 2020 244 Oct 220,00 221 Dec 214,00 212 Mar 216,40 212 May 205,00 207 Aug 201,00 203 Est. Sales 210, Standard & Poor's Indexes easily crode U.S. share prices again. "I don't trust it, frankly," said Jim Benning, an equity trader at BT Brokerage. "It's a fairly predict-Compiled by Our Staff From Dispatches NEW YORK - U.S. stocks ad-3308 Low Close Chief High Low Close Crige 478.07 475.55 474.14 + 6.27 331.20 325.95 - 1.42 - 1.42 147.97 147.53 147.54 - 0.23 34.60 34.21 34.57 + 0.26 405.41 405.49 + 0.43 353.47 353.47 381.17 311.43 - 0.59 vanced slightly on Tuesday as inves-3250 Transp. Utilities Finance SP 500 SP 100 COCOA (FOX) Sterling per metric tan-lots of 10 tous tors drew encouragement from sta-3280 able response to what's been going Jal Sep Dec Mar Juj Sep Char Mar Mar ble share prices in Tokyo overnight. RASSESSER. にあちならら ありばば のないないないと 3159 The Dow Jones industrial averon the last week or so." The Nikkei index rose 185.77 on age, which fell 4.55 points on Mon-3100 NYSE Indexes Tuesday, to 16,106.99, after sliding 3050 High Low Close Crim 222.45 221.68 221.97 + 0.41 276.26 275.62 275.67 + 0.41 176.44 195.22 195.22 - 0.01 97.44 195.26 97.24 - 0.11 173.17 172.07 173.17 + 1.45 almost 600 points on Monday on N.Y. Stocks Composite Industrials Transp. Utilities Finance +0.43 +0.41 -0.92 -0.11 +1.49 3000 272.45 271.84 276.35 275.62 196.44 195.22 97.46 97.26 173.17 172.07 skittishness about the slowing day, gained 4.82 points, to 3,285.62. Advancers outnumbered de-Est, Soles 3.814, economy and government's failure 2950 COFFEE (FOX) to prop it up. 2900. Jul Sep Nov 675 694 718 739 759 61172778 mas 朝川方法で行け cliners by a margin of about 8 to 6 AT&T, the most actively traded NASDAQ Indexes 250 DJFMAMJ stock, rose %, to 42%, as investors sought to capture the company's among common stocks on the New Jan Mar May Jal York Stock Exchange. Volume to-taled about 191 million shares, up 1992 Low close On 1991 oext dividend psyment. AT&T goes ex-dividend oo Wednesday. 534,9% 549,73 553,3% 574,02 589,77 571,42 650,37 644,37 647,77 611,36 665,67 647,77 611,36 665,67 647,20 422,49 616,77 617,20 422,40 416,111 (17,20 537,50 530,19 538,70 from 170 million on Monday. Eugene Peroni, chief technical Est. High Low WHITE SUGAR (Matis) insuranc Utilities Banks Fransp. Close Ch'es Federal Home Loan Mortgage Corp. rose 1%, to 36, as the Senate analyst at Janney Mootgomery Scott Inc. in Philadelphia, called **NYSE Most Actives** 256.00 271.50 275.00 275.00 N.T. Dollars per metric tro-lefs of 31 tom Aug. 254.00 257.25 273.35 294.7 Oct. 271.50 270.20 270.46 770.1 Dec. 270.00 N.T. 367.59 270.0 Mor 275.00 270.59 272.50 270.0 Mor 275.00 270.59 272.50 270.0 Mor N.T. N.T. 275.06 270.5 Aug. N.T. N.T. 275.06 270.5 Est. soles 1,185, Prrv. soles 1,616. Open inferent 15.261. 273.50 294.70 270.60 270.70 267.50 270.00 275.00 271.00 275.00 271.00 275.00 271.50 prepared to resume review of B bill the advance mostly a technical re-High Low **AMEX Stock Index** VoL aimed at improving the financial 545 x3- 5.3bound from an oversold condition, soundness of government-spon-Nish Low Class Chie 277.32 375.57 376.74 +1.12 He said the market's recent sharp TelMex Merck s sored agencies declines had created an opportunity Turner Broadcasting System led the American Stock Exchange acfor money managers to dress up Dow Jones Bond Averages Metals 20579 19061 18061 17601 14644 14537 14644 14537 13670 12977 their portfolios as the end of the Close Bid Ask ALUAINUM (High Grade) Jaliars per metric tives, up 16, to 19%. Previous Bid As quarter nears. "They are taking ad-Cre 222444 2011 97.98 77.94 100.03 + 0.10 + 0.09 + 0.12 vantage of the market's weakness to Apple Computer led the over o sonas O U III ities A industriai Spot 1244.00 1227.50 1234.00 1237.60 Forward 1242.00 1267.50 1251.00 1261.50 COPPER CATHODES 141.00 1261.50 buy selective stocks," he said. the-counter actives, up 1/2 to 45%, Some traders said that Tuesday's after announcing an agreement Market Sales advance looked tenuous and that with Toshiba to develop multime-12550 123650 1234.00 1235.00 1257.50 1257.50 1254.50 1255.00 **AMEX Most Actives** NYSE 4 p.m. volume NYSE prev. cons. close Amex P.m. volume NASDAQ 4 p.m. volume MASDAQ 9 rev. 4 p.m. v NYSE volume up NYSE volume up 199,170,00 205,574,777 11,344,111 11,355,970 1144,255,400 154,255,400 104,025,921 4,141,350 3,354,750 77,954,250 54,713,250 coor second-quarter earnings could dia computers. (Bloomberg, UPI) EAD terlin 290.00 291.50 302.00 302.50 201.00 201.00 (ICKEI **Dollar Awaits Summit** TumB I Training I 1484 14 4 4 4 4 6 6 5 7 3 4 15 7 3 4 15 7 3 4 netric fon 7095.00 7105.00 7120.00 7120.00 7175.00 7178.00 7205.00 7286.20 +1% ord Amex volume up Amex volums down NASDAQ volume up NASDAQ volume do ***** 735.00 6740.00 6770.00 6774.00 9735.00 6734.00 6765.00 6774.00 **As Trading Subsides** Hosbroi EchoBy A-gte sc Amdhi ChDevA WongB 1290,00 1295,00 1292,00 1294,00 1210,00 1211,50 1283,00 1204,00 N.Y.S.E. Odd-Lot Trading Soot day, and crept up to 127.285 year from 127.085. Short* 17.385 60,582 38,746 36,122 2,494 Compiled by Our Staff From Dispatches Sales NEW YORK - The dollar was 755.644 944.687 891.530 972.420 800.456 427.365 841.855 809,144 9731.967 714.080 June 19 June 19 June 18 June 17 June 16 Financial little changed Tuesday in light trading, with dealers reluctant to The British pound rose to \$1.8625 from \$1.86235. Against Low Clo NYSE Diary of 199 sct take up oew positions ahead of the wes. other European currencies, the dol-lar moved to 1,4172 Swiss francs 90,17 90,41 90,45 90,57 90,97 90,97 90,97 90,79 90,77 [] + [] |] |] |] 192719774999999 upcoming summit meeting of the Close 1,005 726 541 2,292 19 43 S&P 100 Index Options seven major industrial nations. from 1.41535 and to 5.272 French Analysts said the U.S. currency francs from 5.2725. Total Issues New Highs New Lows Early in the trading day, the dol-Foreign Exchange lar was dragged lower after a Bundesbank report that Germany's 64 3-MONTH EURODOLLARS |LIFFE) 51 million - pis of 100 pct ほうろ 長大市 !!!! **Amex Diary** was likely to remain weak until the moocy supply expanded more strongly than expected in May. meeting opens on July 6. Sep Character Se 95.87 95.29 94.18 94.78 94.75 91.75 91.75 91.42 91.75 STATISTICS N.T.T.S SSS SANA NES 12% Close Nervousness over the Japanese - 0.04 - 0.05 - 0.05 - 0.05 - 0.06 - 0.06 - 0.06 - 0.06 11/2 "Everyone went short dollars stock market, which Monday fell Advanced Declined Unchanged Total Issue New Highs New Lows **FRANCIS** below the 16,000 level for the first this morning when the German 2 time since 1986, led money watchmoney supply oumbers came out, but then they brought them back up," said Margaret Cassis, a vice president at Barclays Bank PLC. ers to speculate that Japanese au-Calls: total vol. 16,733; total apen int, 482,752 Pais; total vol. 134,452; total apen int, 457,789 3-MONTH EUROMARKS (LIFFE) DM1 million - pts of 104 pct thorities were likely to keep the yea Dec 12 Dec 73 Dec N Dec 12 Dec NASDAQ Diary 90.00 91.00 91.00 91.50 90.49 90.77 91.15 91.62 91.61 91.67 91.50 91.50 strong against the dollar. -Ξ 1¥. 2* 13 2% People put trades on but they take 2 At the close of New York tradprofits quickly."

SEC Proposes Disclosure **Of Executive Pay Details**

U.S./AT THE CLOSE

WASHINGTON (Combined Dispatches) - The Securities and Erchange Commission on Tuesday proposed giving investors more details about how top executives are paid and making it easier for shareholders to talk to each other about companies in which they own stock.

The plan would require companies to provide tables summarizing. compensation for top executives. They also would have to divulge the board's rationale for awarding compensation. The SEC would also require a chart comparing a company's total.

return to investors in stock price changes and dividends with a broad. stock index such as the Standard & Poor's 500 index.

In addition, shareholders would be required to file a notice with the SEC after communicating in writing with another shareholder about how to vote at B company's annual meeting. Currently, shareholders must-(AP. Bloomberg, NYT) receive SEC clearance in advance.

Hewlett-Packard Buys TI's Unix Line

PALO ALTO, California (Bloomberg) — In a bid to battle Sun Microsystems Inc. for dominance of the \$12 billion global workstation market, Hewlett-Packard Co. announced Tuesday that it would acquire Texas Instruments Inc.'s Unix workstation operations later this year.

Texas Instruments Inc.'s Unix workstation operations later this year. Financial terms were not disclosed and both companies said they had only signed a letter of intent. Still, Texas Instruments warned that some of its 1,600 employees in the Unix computer business may lose their jobs. The takeover is aimed at bolstering Hewlett-Packard's share of the workstation market, which analysts estimate at about 22 percent, behind '

Sun's 25 percent. A Hewlett-Packard official said the company was buying the Unix line for its market base and suppliers, not for its technologies.

United Is Sued Over Hiring in Paris

NEW YORK (Combined Dispatches) — The union representing flight, anendants employed by United Airlines said Tuesday that it had filed suit to stop alleged unlawful conduct by the company at its new Paris flight anendant base. The base is scheduled to open Aug. 1. The lawsuit, filed by the Association of Flight Attendants in Federal Court in New York, claims United is making unlateral changes to the collective bargaining agreement. The union said United, in disregard of the contrast area bring new employees front Europe rather than filling the

contract, was hiring new employees from Europe rather than filling the Paris jobs with current flight attendants who want them. (Reuters, UPI)

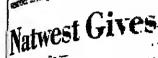
For the Record

Digital Equipment Corp. said Tuesday it had won a systems integration contract from Optus Communications, an Anstralian telecommunications carrier, valued at up to \$750 million over 10 years. (Bloomberg) U.S. automakers, who are stepping up production to meet a slowly strengthening car market, could be forced to halt vehicle production in case of a railway strike by Amtrak and Conrail, company officials said . (Bloomberg) -

UPI: Middle East Offer Approved

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Tuesday's Closin N COSTG CT.

He added that UPPs 600 remainthey're going to have a job from

PLANT: BMW Will Invest \$400 Million in New South Carolina Factory

Declined Uncharged Total Issue

(Continued from first finance page) with the Japanese manufacturers, company officials said.

ing, the dollar inched up to 1,5663 Deutsche marks from 1,5660 Mon-

Other factors cited by Mr. von Künheim were South Carolina's infrastructure, particularly its good highway links, the airport and the nearness of an ocean port. Numerous auto parts suppliers in the surrounding region added to the site's

oew model's parts will come from effort ended in failure in 1988. Germany, including the motor and the drive train. As the volume of cars produced rises, the percentage of parts made in the United States

will be increased. The preponderance of German parts is intended to head off the kiod of quality prohlems that plagued Volkswagen AG, the first German carmaker to try to build

(UPI, Bloomberg)

when Volkswagen closed is assembly plant in Pennsylvania. Mr. von Künheim dismissed any comparison with Volkswagen and bridled at the suggestion that cus-

tomers might question the quality of a high-performance German car built in South Carolina. "You can rely oo it that in the future all our

1,2%

rs will be able

Like Volkswagen, BMW could face criticism at bome from Germany's powerful labor unions for exporting German jobs. But Mr. von Künheim argued that by expanding overseas and supplying

Calls; talal val. 15: total apen int. 32,957 Pots: total val. 1,364; total apen int. 156,494

the plant from Germany, the company is actually securing German jobs and pointed out that BMW's plants in Germany are already op-

U.S. FUTURES Vic Associated Pres June 23 Season Season High Low Section Section Open High Law Close Cho Grains COCOA (NYCSCE 72.65 90.75 91.96 91.89 Est. Sales 171.102 1 Prev. Day Open in 15-5 pi 770 845 953 1139 984 1014 1055 1081 9,127 Prev. Day Open (nr. 1912) BRITISH POUND(1840) Sher pound-1 point Late WHEATICST) 797 638 894 970 100 970 100 1029 1069 **400 841 896 943 1111 972 1080 1030 1071** 870 858 911 955 1113 984 1011 1645 1022 N486288828 SPC ANY SPC 5000 bu minimum-dailars per bushed 4.37% 27% Jul 152 153% 4.32 27% See 154% 157 4.40 328% Dec 144% 146 4.18% 149% Mar 143% 145 3.75 3.40% Mar 148% 150% 3.75 3.40% Mar 148% 150% 3.55 3.46% Sep 3.40 155 Dec 145 3.45 Est. Sates Prw. Sates 13.100 Prev. Day Open Int. 48,358 off 2010 1420 1420 1237 1475 1530 1530 1530 1530 16 Est. Sales 9,12 Prav. Day Open - Dailors per Bushel Sep 1584 157 Dec 1644: 165 Mar 1434: 165 Mar 1434: 1504: Jul 230 1314 Sep Dec 145 345 Prev, 504: 1300 151% -02% 155% -02% 143% -02% 15% -02% 15% -02% 15% -02% 15% -02% 15% -02% 15414 Sper pound-1 point equals \$2,0001. 1,8410 1,6490 Sep - 10576 1,8034 1,8344 1,9560 1,8280 Dec1 3,855 1,8230 1,8960 1,2940 1,7820 April 1,7960 1,2700 1,2700 Est. Sales Prev. Sales 6.0 Prev. Day Open Int, 26.00 off 1.457 145 Int. 45.500 up CANAGIAN DOLLAR (MAN) ORANGE JUICE (NYCE)

Sep 91.53 91.55 Dec 91.54 91.50 Est, volume: 74,719, Open Int LONG GILT (LIFFE) SSU09 - pre & Zanda el No pet Jun 97.10 97.16 Sep 97.42 77.11 Dec 97.31 97.22 Est, volume: 23,824, Open Int Sep 10.0000 - pre int

Est. volur

Car, VOUTHE: 33,534, Open Interest: 59,534 GERMAN GOVERNMENT BUND (LIFFE) DM 354,000 - phs pt 169 pct

Industrials

Jai 19025 187 metric rowards of 164 Jai 19025 18275 19025 19025 App 19025 19025 19025 19025 Gct 19720 19525 19025 19025 New 19720 19525 19025 19025 Dec 20030 19720 19525 19025 Jan N.T. N.T. N.T. 19750 Jan N.T. N.T. N.T. 19750 Est, Soles 10,312 - N.T. 9020 Est, Soles 10,312 - N.T. 90246. Copen Interest 75,340

21.12 21.50 21.50 21.21 21.50 21.21 20.57 21.50 20.58 20.54 20.55 20.54 20.55 20.55 N.T. N.T. 20.50 20.50 N.T. N.T.

Stock Indexes

Sources: Reuters, MattL Associated Press, London Infl Financial Fotures Exchange, Infl Petroleum Exchange,

Low

256L0 267L0 265L0 2639.0 256L0 2674.0

Per Amt Pon

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Q 50 14 8-20 50 14 7-15

INCREASED

INITIAL

USUAL

Prev. 0.551 0.445 1.1625 273.00 0.335 473.00 91.50 4,305 91.50 4,305

BRENT CRUDE OIL (IPE) U.S. dollars per barrel-ints p

21.32 21.23 21.11 21.03 20.75

Est. Soles 16,792. Prev. Doen Interest 79,320

High

2601.0 2631.0 2661.0 2661.0

Spot Commodities

TSE 100 (LIFFE)

Coffee, Broz, Ib

Capper electroiti Iron FOB, lan Lead-la Silver, Iroy az Steel Iscrae), lan Tin, lo Zinc, lo

Dividends

Vosh Fedi Svgs

Gisney (Wolt) Int Special Produ

Bunney Western Genert Cinema SerA Hartlord SteamBall Karcher (Carl) Ent Member Carp Print Carp Print Bicshs Carp

Standard Product Stewart Into Svcs Tyson Foods ct-A Varien Corp Zions Bancorp

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Low Last Settle

88.04 87.43 87.45 80.36 86.45 80.02 ne: 73.064, Open Interest:

97.65 97.85 -0.07 97.65 97.85 -0.07 97.63 97.64 -0.08

77-07 --- 0-07 77-14 --- 0-07 97-20 --- 0-10 Interest: 57,835.

(Continued from first finance page) In announcing his decision, REVERSE STOCK SPLIT Jodge Conrad said, "Lord knows, broadcasts nine hours daily to Europe, the Middle East and North Africa. It has a Western look and in this economy, we need to keep as 74370243112431537 many reporters alive and eating as intensive news coverage. we can." It has oot disclosed specific plans for UPIlans for UPI-Dennis O'Dea, lead attorney for te's hell because they never know if the creditors to whom the news agency owes \$60 million, said the one Friday to the next." MBC proposal was "the highest and best offer for the assets of UPI." (Bloomberg, Readers, AP)

| rie E pr a In | Initially, about 80 percent of the autos in the United States. That to say this was made by BMW," he ty." | 5000 bu minimum-doilors per bushel Jui 1321/2 Jui 1321/2 Sap 1351/2 Jui 1321/2 Jui 1351/2 Dec 1459/2 Jui 1451/2 Dec 1459/2 Jui 1451/2 Dec 1459/2 Juistic 145 Juistic 145 | 175.50 115.25 Jul 127.25 127.30 125.80 126.85 55 175.50 114.60 Sep 119.60 119.60 118.00 85 165.50 111.50 Nev 115.71 115.70 115.00 80 165.00 4.60 Jan 114.30 114.40 113.45 113.30 40 145.00 10.01 Mar 114.00 114.30 113.75 40 | 5740 1130 Dec 1500 1503 1293 1295 | |
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| | Agence France Fresse June 23 | List Soles Prv Soles Prev Doy Open Inf Chg. CORN (CBT) | 114.25 114.75 Nov 114.50 114.50 114.50 114.50 113.5015 Est. Soins | GERMANN MARINE (1444) Sper mark-1 nothing works solden 400 - 5065 - 4374 4223 4293 4206 + 12 4225 - 5791 Disc 4274 4247 - 12 4355 - 5724 Mart 4355 4555 455 427 +10 | |
| | Close Prev. | | Metals | 400 545 549 4514 4323 4293 4385 +12 4225 5793 Diec 4234 4246 4215 4221 +12 4155 5774 Mart 4155 6155 6155 4195 +10 | |
| Sood Vo | ABN Amron Hid 42.60 43 DAX Index: 1777.16 High and 125 14 Netl Bit Controld and 124 141 Standio F 90 16 16 16 Novo Scotla 214 141 141 | 2400 00 minimum-dallar3 per bushel 245 237%2 Juli 246% 251% 251% 4.03% 277% 236% 5ep 251 256 250% 253% 4.03% 277% 236% Dec 254 251% 246% 251% 4.03% 235% Dec 254 261 251% 246% 4.06% 246% 25% 4007 246% 246% 247% 246% 4.06% 246% 25% 4007 246% 247% 246% 4.06% 246% 25% 5ep 340 247% 246% 235 4.04% 246% 25% 5ep 340 247% 246% 245% 4.05% 246% 25% 5ep 340 245% 245% 4.05% 246% 25% 5ep 340 245% 245% 4.05% 246% 50% 5ep 340 245% 245% 4.05% 246% 50% 5ep 340 245% 56% 56% 246% 56% 56% 56% 56% 56% 25% 56% | NI GRAGE COPPER (COMEX) | Priv. Day Open Int. 57,120 up 3N JAPANESE YEN (IMM) | |
| of Ir Silk xDia | ABN Amro Hid 2280 3.30 ACF Heidling 32.27 3.30 AcF Hei | 2771/2 257% Sep 140 2474 246 2474 255 + 1474 2484 257 Dec 257/2 242 256/2 2424 + 1274 2484 257 Dec 257/2 242 256/2 242 + 1374 | 105.20 92.80 Jul 104.70 102.13 104.40 104.80 +.40 104.50 92.70 Aug 194.50 104.90 104.80 105.10 +.50 105.70 92.80 See 105.18 105.75 104.95 105.45 +.50 | Sperver-l point equals 30.00001 007963 A07280 Sep .077355 .007853 .007845 .007847 008045 .007485 .007853 .007853 .007853 .007845 | |
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| d in | CAF 22.16 22.70 kymene 74.50 72 Lloyds Bank 405 3.97 Previous : Marks 50 Cardon 22.07 27 Cardion Pocific 18 18/9 DSM 111.18 178.50 Aretro 60 00 Marks 50 126 3.71 Cardon 22.7 3.71 Cardon Pocific 18 18/9 DSM 111.18 178.50 Aretro 70 MB Cardon 27.5 2.70 Cardon 27.5 2.70 Cardon Pocific 18 18/9 | 448 5429; Jul 572 4059; 572 4059; +50 440 5479; Aug 5589; 6089; 5364 4069; +074 455 557 Sep 407 413 4009; 5389; 6184; +074 | 103.20 97.40 Feb 104.40 104.40 104.40 104.45 104.54 +.50 104.05 97.40 Feb 104.40 104.40 104.40 104.45 104.54 104.05 97.30 Mar 103.99 104.05 103.90 104.15 +.50 | SWISS FRANCTINAA) Sper fronc-1 point-equals \$0,000 2730 4335 Sep 4793 4996 4954 4977 +1 | |
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| ifiu for | Hundrer Douglos 57.1 65 Previous : 758.45 Previous : 758.45 Cannot : 758.45 < | Prev. Day Open Int.134,633 att 4,915 | Prev. Day Open Int, 49,664 up 725 SILVER I COMEX) 5400 fray az- cents per Iray az. | COTTON 2 INYCE) SU00 lbs-cents per lb. | |
| GE | Entry Inno 1233 123 Postion 44 4 | 100 tons- dollars per tag | 412.0 450.0 Jun 405.0 405.5 402.5 403.35 557.0 398.5 Jul 405.0 405.5 402.5 403.35 401.0 398.5 Aug and 405.1 405.15 | 17170 5430 Jul 4234 6110 6235 62.42 34 7120 5736 Oct 4130 46205 6140 4251 37 6430 5145 Dec 4130 6144 6137 31 6423 5145 Dec 4106 6144 6137 31 6423 6130 4175 6425 30 30 6423 6130 Jul 6135 6130 6135 40 6530 6130 Jul 6437 30 30 6425 30 14 6437 30 30 6435 6130 Dec 40 6330 40 6430 6130 Dec 40 6337 30 6410 6130 Dec 30 35 97 row, Dore Dec 30 35 35 97 row, Dory Open Intr, 34,116 eft 561 35 35 | |
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| Por ant Hw s | Carter Durich 1539 15170 HK Air Ena, 21.59 21.40 Royal Scot 1.50 150 Eurodismer/and 111.26 111.20 Horaven Hill 2.17 254 F91 31/4 37/ Univer 18570 18440 HK China Gos 11.40 112 51 51 51 51 Hardwithe 12540 18 Broken Hill 2.17 225 Galdcorp 2.77 2.70 Univer 18570 18440 HK Electric 18.57 18.30 Solitobury 4.70 443 Hardwithe 12540 Statutes 1.07 107 Group 2.50 0.25 | 210,00 192,00 Mar 197,50 222,00 197,00 20,00 +3,16 210,00 197,50 Mar 200,50 201,00 200,50 201,00 +3,16 210,00 197,50 Mar 200,50 201,30 200,51 200,30 +3,120 200,50 201,50 Jul | 473.0 411.0 Mory 4240 4345 4340 427.1 -4 4 479.0 418.0 Sep 477.2 -4 | Free Dates Free Joints / And | |
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arn, Maxwell's Legacy for Mirror Debt Deal Group Takes Big Charge for Missing Funds

Compiled by Our Staff From Dispatche

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a £421.5 million (\$785 million) extraordinary charge spinst 1991 profit for money allegedly siphoned from its funds and pension plans, the chairman, Sir Robert fig linds and person plans, the channes, on robert Clark, said Tuesday. Sir Robert said "unusual transactions" resulting from "the collusion of a group of individuals" led the

company to take the charge. The first detailed accounts from the company since

the collapse of Robert Maxwell's empire late last year showed a net loss of £388.2 million, compared with a met profit of £50.1 million a year earlier. The company Sir Robert said Mirror Group was fundamentally

sound, with strong operating profit and operating cash

"Nevertheless, recent months have been extremely difficult and unsettling for the MGN Group and without precedent," he said. "The misappropriations of assets from the group and its pension schemes will affect the group for many years to come."

Sir Robert said the 1991 accounts showed that Mr. Maxwell took a total of £421.5 million from the Mirror Group pension funds and company assets to shore up loans he had taken out on behalf of other, privately owned Maxwell companies. Mr. Maxwell died in November after going overboard from his yacht.

LONDON — Mirror Group Newspapers PLC took £421.5 million (\$785 million) extraordinary charge the company's board became aware of the misappro-priation of assets from Mirror Group's and Maxwell priation of assets from Mirror Group's and Maxwell The chairman said that after Mr. Maxwell's death, Communication Corp.'s pension funds, and examined the pension fund assets.

He said the total value of all 28 "unusual" payments from Mirror Group's accounts was more than £180 million, excluding the payment of proceeds from a £50 million loan from Bankers Trust Co. in October.

Sir Robert also said that Mirror Group would seek a relisting of its shares on the London Stock Exchange after the company's annual stockholders meeting, scheduled for July 16, Trading in Mirror Group stock was suspended in December when the scale of the scandal began to

December, when the scale of the scandal began to emerge. At that time, the shares were quoted at 125 pence each. Analysts said they expected the shares to resume trading at about half that price.

The banks and other institutions that own a 56 percent stake in Mirror Group are seeking to sell their holding in the company, which publishes the Daily Mirror, a leading tabloid; the Daily Record, its sister Scottish paper; three Sunday papers and two racing Dabers.

On Monday, Arthur Andersen, the administrator to the private Maxwell companies, said it had appointed the merchant bank N.M. Rothschild & Sons to advise on the sale of the stake, which consists of shares held as loan collateral. (AFX, Reuters)

Is Seen for **Ex-Soviets**

Agence France-Presse

FRANKFURT - The Commonwealth of Independent States will be permitted a third threeexpected money-supply growth for May has dashed hopes that the month moratorium on debt repay-ment when it meets Western credi-Bundeshank might be able to cut tor banks here on Thursday and interest rates this year, economists Friday, sources close to the banks said on Tuesday. said on Tuesday.

The moratorium, which concerns payment of principal but not of interest, would follow the lead given by the Chub of Paris creditor nations, they said. In both cases, the present moratorium expires on June 30 and will be extended to Sept. 30.

Deutsche Bank is chairman of a committee of 600 western bank creditors and is also, with \$7 biltion, the higgest single commercial

creditor of the Commonwealth. The extension is considered a temporary solution while Russia and the International Monetary Fund complete negotiations on the terms for a standby IMF loan, the sources said.

Ruble Is Devalued

The Russian Central Bank changed its fixed "market rate" for the ruble against the dollar, lowering the rate to 100 per dollar from 85 the newspaper Izvestia said Tues-

day, quoting central bank figures, Reuters reported from Moscow. The central bank move, the first change in the official market rate for several weeks, came after banks and firms bid the ruble lower at a

regular trading session. The ruble fell to 146 per dollar Tuesday on the Interbank Curren-

Money Supply Rises Faster in Germany Rate Cut Appears Ruled Out

Computed by Our Staff From Duparthes least three years to maturity rose by FRANKFURT - Stronger than 0.04 point to 8.33 percent.

Germany's EC partners have been calling on the Bundesbank to relax monetary policy so that they too can cut interest rates and to help jump-start their flagging economies.

The Bundesbank reported that "It's another sign that the growth of the M-3 money supply, Germany's key monetary aggre-gate, rose at an annual rate of 9 Bundesbank can't do anything in the near future, and an interest rate cut may now be delayed into next percent in May, up from a revised year." said Manfred Totzauer, a 8.9 percent rate in April. This was currency trader at Citibank.

at the top end of forecasts, which had ranged from 7.5 to 9 percent, and far higher than the Bundes-The big increase in money circulation has been triggered by Ger-man unity. But analysts say that bank's goal for the year of 3.5 per-cent to 5.5 percent. the government is partly to blame because it offers fiscal and other This figure means we can essenadvantages for investment credit tially bury our hopes for a drop in drawn from banks rather than pricredit policy in the second half of this year," said Jürgen Pfister, sevate resources, thus adding to demand for commercial loans.

nior economist at Commerzbank. "It isn't clear how much of the Bundesbank officials have said lending is government-supported credits to East Germany," said a German short-term interest rates, which are propping up rates across Europe, can't be cut until M-3 drops toward that target range. Trinkaus & Burkhardt analyst. East Germany's share of annual M-3 growth might be as much as 3 percent, he said. "Some people were thinking we

might have lower interest rates High short-term interest rates and from the Bundesbank as early as uncertainty over a proposed withholding tax on interest income conthis summer," said Marc Bogouslavski, economist at S. G. Warburg France in Paris. "The latest M-3 tinue to hare funds into short-term deposits, an element included in calligures show they were mistaken." culating M-3, economists said.

The German bond market ech-Because of the heavy flows into short-term deposits, "the Bundesoed that sentiment, with the price of the benchmark 10-year, 8 per-cent Unity bond falling 25 basis bank can't raise leading interest rates again without boosting M-3 points, or hundredths of a percenteven further," said Rainer Schroeder, economist at Dresdner Bank. (Reuters, AFP, AFX, Bloomberg)

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| London | Financial Times 30 | 1,996.70 | 1,986,40 | +0,52 |
| London | FTSE 100 | 2,560.60 | 2,550.30 | +0.40 |
| Madrid | General index | 243.70 | 245.80 | -1.26 |
| Milan | MiB | 929.00 | 835.00 | 0.64 |
| Paris | CAC 40 | 1,895.80 | 1,885.77 | 40.53 |
| Stockholm | Affarsvariden | 1,051.81 | 1,054.08 | -0.22 |
| Vienna | Stock Index | 432.22 | 433.93 | -0.39 |
| Zurich | SBS | 650.20 | 649.40 | +0.12 |

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EUROPE

Very briefly:

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Electroinx AB, the Swedish household appliance group, has agreed in principle to buy 10 percent of AEG Hansgeräte AG, the household electronics unit of AEG AG of Germany; no terms were disclosed.

• AEG's chairman, Ernst George Stockl, said he expected the electrical goods company controlled by Daimier-Benz AG to break even this year after a 1991 loss; sales in the first five months of 1992 rose 4 percent.

 The International Iron and Steel Institute said crude steel production by industrial countries fell 1.7 percent last month from a year earlier; in developing nations, however, production rose by 7.7 percent.

Airtours PLC, the British tour operator, had a pretax loss of £5.6 million (\$10.4 million) in the six months that ended March 31.

European Community unemployment rose to 9.4 percent in April from 9.3 percent in March and 8.6 percent in April 1991, the EC statistics service said; 34 percent of all unemployed were under age 25.

Norsk Hydro A/S postponed selling its oil and gas activities in the Dutch North Sea sector because it had not received any good offers.

ABN Amro Bank and Holland International said they expected to reach an agreement soon on the sale of the bank's travel agency business; Holland International would get an agency network of over 200 branches in the Netherlands and 50 in Belgium.

LM Ericsson Telefon AB said its Ericsson Ltd. unit won orders from Vodafone Group PLC for the supply of mobile telephone switches over the next two years; no value for the deal was given.

UPI, Reuters, AFP, Bloomberg, AFX

Poland Weighs New Bond Sale

LONDON - Poland is planning to sell as much as 7 trillion zlotys (\$511 million) of three-year notes in August, and for the first time foreign investors will be allowed to buy them, bankers said Tuesday.

An official at the International Finance Corp.'s Warsaw office said he had heard that the Finance Ministry planned to sell bonds to foreign investors, but he declined to give any details of the issue. Ministry officials could not be reached. An official at Creditanstalt, a commercial bank in Warsaw, said the bonds probably would pay interest linked to the Polish inflation rate.

Poland has one outstanding domestie bond issue. In November 1989, the government sold 500 billion zlotys of floating-rate notes due in 2000.

clear ownership of the shares. Both said on Tuesday this position had not changed. ny pension plans. Natwest took shares in Israel's untrue." **Tuesday's Closing** Tables include the nationwide prices up to the closing on Wall Street and do not reflect the trades elsewhere. *Via The Associated Pre* (Continued)

Month Stock Low 4 P.M. Chipe

LONDON - National West- tive and hope the other banks will inster Bank PLC returned on follow this lead," said Kenneth Fund Members Association. Credit Suisse and Lehman Brothers International, two finan-Maxwell, intensifying pressure on other banks to follow suit.

Natwest Gives Shares to Pensioners

Within weeks of Mr. Maxwell's death last November, investigators found that more than £450 million was missing from Maxwell compa-

Fuesday some £25 million (\$47 mil-

lion) worth of shares to pension

funds plundered by the late Robert

Ltd. as security on a \$27.3 million loan made to Robert Maxwell Trench of the Maxwell Pension Group after the publishing tycoon's death at sea on Nov. 5. "The shares were taken in good

"We welcome Natwest's initia- Teva Pharmaceutical Industries

faith by the bank following written (\$186 million), believe they have by Robert Maxwell Gronp." Natwest said in a statement. "It now seems these assurances were

assurances from the directors of the private Maxwell companies that the shares were beneficially owned

cy Exchange, from 129 last week.

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(Continued from first finance page) IBM announced their alhance, the two companies announced Tuesneeded for this new industry. The day that they had named Nathaniel combination of Apple and Toshiba Goldhaber as chief executive of Kaleida Mr. Goldhaber is a princiseems to be another link in a chain of intriguing interconnections pal in Cole Gilburne Goldhaber & Arivoshi Management Inc., a ven-

nire capital firm in California. IBM alliance, Toshiba has an equi-ty stake in Time Warner. IBM is rumored to be forming a venture with Time Warner for computerized cable television.

joint venture to produce advanced computer screens. This week, the two said they were discussing team-

ing up on a new computer chip. Apple and Toshiba are the first companies to license the technology developed by Kaleida, which was set up to develop multimedia

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איביינין איבי איביינין אי among the four companies. In addition to the broad Apple-

IBM and Toshiba already have a

software.

declined to give many details about the "multimedia player" they will develop, although they suggested it

will be portable and likely will cost less than \$1,000. It will be able to display video as well as text and data. Such a CD-ROM player, for instance, might be

Officials of Apple and Toshiba

used by a repairman who has a thick product manual stored on a

CD-ROM. The repairman might be able to call up instructions for a procedure and then watch it being Nearly a year after Apple and performed on the screen.

| | | BULL: Cost-Cutt (Continued from first finance page) of eight of its 13 plants and the loss of 10,000 jobs in the past two years. The products that are the fruit of the IBM alliance, some of them based on a new computing technol- ogy known as RISC, or reduced- instruction-set computing, are just | ter Named Chief ter the company's plans for return- ing to profitability. Meanwhile, the industry ministry issued a state- ment saying that "the strategy pro- posed and pursued by Mr. Lorentz is not being put into question." Still, Mr. Pache has the reputation of being a hands-on manager with a | Albania to Raise Utilities Prices Reaters TIRANA — Albania's new democratic government will raise prices a range of utilities in preparation for economic reform, according Tirana radio. Starting July 1, post and telecommunication charges will dou Electricity prices will double for nonresidential customers. "The measures are to do with the launch of economic reform and open the way to agreements with the International Monetary Fund, " |
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| | | beginning to come onto the market. It was the alliance with IBM and an earlier one with NEC Corp. of Japan that caused Mr. Lorentz problems with the government. Analysts said Mr. Pache would not change Bull's alliances with NEC and IBM. "Bull owes a lot to these alliances and needs them badly," one said. Officials at Bull, who insisted on anonymity, said they did not be- lieve Mr. Pache would radically al- | talent for pushing through painful cutbacks without provoking indus- trial unrest. It appears clear that the government was dissatisfied with Mr. Lorentz's management and that it wants the return to profitability to be made a top priority. Narrower Loes Predicted Buil will report a net loss of 1.5 billion francs for the first half, nar- rower than the 1.9 billion loss a year earlier, Mr. Lorentz said, AFP-Extel News reported from Paris. | World Bank and the European Bank for Reconstruction and Develoment," the radio said on Monday night. "YOU CAN'T DO THAT" G EXECUTIVE SEMINAR held at MAJESTIC 525 YEAR OLD GUTHRIE CASTLE, SCOTLAND DANDELS, PENA, SE. Invites You to Jun Him and an Invited List of International Bosiness and Political Leaders at His Secleded 100 Acre Soutish Retreat for a SENIOR EXECUTIVE-LEVEL EDUCA- TIONAL AND RECREATIONAL Fire Day Highly Interactive Senion |
| | State State <th< td=""><td>SLEAZE: A Jo (Continued from first finance page) the fourth network's effort to cre- ate a news division, and Fox Televi- sion Stations, the studio's seven owned affiliates. His elevation sent a signal to</td><td>tape framed and hung on the wall to cover the hole. Mr. Chao's specific marching or- ders were to use Fox's owned sta- tions and affiliates as the backbone for the news service, an idea the</td><td>DAN PEÑA, the Flamboyant Entreprenuer and Carporate Mavarick, Converted \$820 CASH INTO A \$350,000,000 PUBLIC COMPANY IN 8 YEARS! He is the Inspiration and Creator of the "YOU CAN'T DO THAT!" SEMINAR Having Been Told "YOU CAN'T DO THAT" by the Establish- ment, the Always Controversis! DAN PEÑA, in fact; DID IT! Presented Over Five Days at Screw Guthrie Castle, One of the Finest Estates in the UK.: Longious Accommodations, International Cuisins. Auxiliary Activities: Golf at Carnossis, Tennis, Riding, Shooting, Fisting, Fully Equipped Gyn, Spa, Tours of</td></th<> | SLEAZE: A Jo (Continued from first finance page) the fourth network's effort to cre- ate a news division, and Fox Televi- sion Stations, the studio's seven owned affiliates. His elevation sent a signal to | tape framed and hung on the wall to cover the hole. Mr. Chao's specific marching or- ders were to use Fox's owned sta- tions and affiliates as the backbone for the news service, an idea the | DAN PEÑA, the Flamboyant Entreprenuer and Carporate Mavarick, Converted \$820 CASH INTO A \$350,000,000 PUBLIC COMPANY IN 8 YEARS! He is the Inspiration and Creator of the "YOU CAN'T DO THAT!" SEMINAR Having Been Told "YOU CAN'T DO THAT" by the Establish- ment, the Always Controversis! DAN PEÑA, in fact; DID IT! Presented Over Five Days at Screw Guthrie Castle, One of the Finest Estates in the UK.: Longious Accommodations, International Cuisins. Auxiliary Activities: Golf at Carnossis, Tennis, Riding, Shooting, Fisting, Fully Equipped Gyn, Spa, Tours of |
| | Aur Fri Ambendin Aur Fri Ambendin Aracruz Cein Boise Cosod Standard Standard Standa | journalistic puritans that Fox's news programming would reflect the kind of elements found in "Studs" — a game show peppered with sexual double entendre — or "America's Most Wanted," which seeks to nab criminals by recreating their lurid crimes on TV. After duly noting that Mr. Cha- o's appointment to head news just | major networks have never been able to carry out because of instim- tional problems dating back to their early formation. | Carnolandi, Tennis, Rading, Shooting, Fisting, Fully Equipped Gynt, Spa, Tours of Giamis, St. Andrews and much, much more. Seminars July-October. For Brochure, Call 024-12691 |
| | 130 130 1 <td>might invigorate the insular and smug world of TV journalism, the trade paper Daily Variety fretted; "Then again, those who see it as a sign that the nation is going to hell in a handbasket could be right too." There were many stories at Fox about Mr. Chao thumbing his nose at convention. He once walked out of a staff meeting after Barry</td> <td></td> <td></td> | might invigorate the insular and smug world of TV journalism, the trade paper Daily Variety fretted; "Then again, those who see it as a sign that the nation is going to hell in a handbasket could be right too." There were many stories at Fox about Mr. Chao thumbing his nose at convention. He once walked out of a staff meeting after Barry | | |
| EUROPHENIX FUND NOTICE TO SHAREHOLDERS The Directors of Europhenix Management Company S.A. decided the creation at the last Board Meeting which was held on February 16th, 1992 of two classes of shares in the Europhenix Fund: Class "A" shares which distribute dividends, Class "B" shares which distribute dividends, Class "B" shares which are capitalized. As from 6th July, 1992, the assets of the Fund will consist of two classes of shares. | SMALL COMPANY WITH HUGE PROJECT which could generate eight figure profits within months of launching, seeks help. Although international in scope and made pos- sible by new communication technology, it does not need money for significant return. In fact, it | Diller, then the chairman of For, criticized him for not wearing a tie. Another time, when Mr. Chao finally agreed to sign his employ- ment contract after a long delay, whenever the word "employee" ap- peared he crossed it out and wrote "indentured servant" and sent it back to the Fox legal department. He sometimes dozed off in meet- ings. A phony soiled diaper and a pile of fake excrement decorated | | AEROSPATIALE Rearr Marin Chairman & CLO. Acrospotiale |
| By decision of the Board of Directors, the constanding shares that submatically become class "B" shares. However, any shareholder holding class "B" shares will be able to exchange such shares free of change for shares of class "A". Unlit the date of detachment of the first coupon of the class "A" shares, one class "B" there shall be autibuted in exchange for one class "A" share. After such date, exchanges will be made on the basis of a parity to be established at After such date, exchanges will be made on the basis of a parity to be established at the moment which will remain valid until the second doupon has been detached the moment which will remain valid until the second doupon has been detached the moment which will be destroyed as July 6, 1992 at the offices of the Castodian : 10A, Bonkevard Royal, Luxembourg. As from August 6, 1992, only stamped certificates (without coupons sheets) and new class-A" shares certificates will be accepted at the Luxembourg Stock Exchange. However, unstamped certificates will on actinue to be stamped by the Castodian. For the Board of Directors, P. CORBIAU Secretary | doesn't need anything we don't have. However, if the project were launched by either a big company or a group with deep pocketsso that a large sales force could be assembled in concert with a sizable television advertising campaign (two of the ap- plications are aimed at the consumer on a direct- response basis)it would enormously quicken the pace and scare off competition. P.O. Box 433 Sea Cliff, N.Y. 11579 | his office. Some Fox executives saw in Mr. Chao a professional death wish, which was nearly fulfilled the time he called Mr. Diller a fiar. Mr. Diller has a reputation for intimidating even the most self-as- sured executives. Mr. Chao's accu- sation so outraged him that he grabbed a videotape and burled it at the young programmer. Mr. Chao ducked, and the tape dented the plasterboard wall be- | No locat bia- | t the top read the Trib. No national slant. No partian viewpoint. by a balanced editing of the news le with a stake in international affairs. |

| Page 16 | ···· | INTERNATIONAL HERALD TRIP | الم المسلم : « ما يسر مرض شريب الذياف و مري مان المري المان الم المريم المان الم المريم المريم الم | | | |
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The Waiting Game in Russia's Far East

VLADIVOSTOK, Russia - Sergei Tverdyschev is a desperate banker. "T'll pay you \$100,000 if you can find us a

Japanese bank, any bank that will put up the hard corrency we need to become a joint venture," he told a visitor from Tokyo. The plight of Mr. Tverdyschev, head of the newly formed Russian Pacific Bank, is typical of many attempting to conduct business today in the Russian Far East

Amous to make the move to a market economy, businesses are seeking foreign inhow to reviamp post-Communist Russia.

but these partners, wary of growing politi-cal and economic instability in Russia, are freezing, or even acrapping, plans to join business projects. The Russian Pacific Bank is no fly-by-

mght operation. Backed by 20 private or former state enterprises and 50 billion rubles (\$555 million) in capital, it was set up in February to bankroll the regional government's grand plan to create a Greater Vladi-vostok Free Economic Zone.

Its initial partner, an investment subsidiary of Germany's Deutsche Bank, shelved its participation in January just before it was to contribute \$5 million to the venture.

"They decided to postpone the deal after Moscow's price liberalization fueled rampant inflation and stirred concern about the future of the Russian government," Mr. Tverdyschev explained.

Without an overseas partner, the Russian Parific Bank cannot handle foreign currency transactions for ventures in the Primorsky region; of which Vladivostok is the capital.

Compiled by Our Staff Fram Dispatch

Local leaders say they do not intend to abandon their vision of turning southern Primorsky into a large free-trade zone, with tax breaks and other investor incentives.

For decades. Vladivostok was the home port of the Soviet Pacific Fleet, The Russian government, which reopened it to foreigners in January, plans to designate it E free port in hopes of reviving its 19th century role as a major commercial center. We need this free economic zone to spur

development and move to a market econo-

Despite investor hesitation, local leaders are sticking to their plan for a free-trade zone around Vladivostok.

my," said Sergei Solovyov, the chairman of the Vladivostok assembly.

But Primorsky faces a host of problems stemming from shortages and a sudden aboli-tion of central government controls. Tm a liberal but I think the level of

democracy should correspond to the level of a country's economic development," said Germadi Katkov, general director of the As-sociation for Business Cooperation with the Asia-Pacific Region. "We could increase revenue by 30 to 40 percent with a more centralized system of trade, as well as cut down on corruption."

Stories abound of state factory managers who sell their products below cost for bribes,

or former Communist leaders who pocket profits from the sale or privatization of state Droderty.

Investment by Asian-Pacific nations is seen as the solution for the region, where development lags behind European Russia. Japanese, South Koreans and Chinese account for most of the more than 150 joint ventures in Primorsky, which is rich in fish, timber and minerals, But most of these ventures are limited to barter deals where natural resources, not finished products, are traded for consumer goods.

Foreign businessmen and experts are generally skeptical of the prospects for largescale investment here.

"We had few expectations but even so we were surprised to see that the infrastructure was in such bad shape," said an American expert who visited the area recently with a delegation from Washington state. "It's the job of the government, not private companies, to overhaul the basic structure."

Yoshiki Miyazaki, local representative for Marubeni Corp., the Japanese trading house, said another drawback was Tokyo's reluctance to guarantee investments in Russia until Moscow returned four islands it seized from Japan at the close of World War II. "We're all set up here and prepared to pioneer the region," he said, "But Japan is

olding back because of the islands dispute." Foreign business ventures also suffered a blow in December when Moscow's foreign trade bank froze hard currency accounts.

"That's why it's so important to have our own foreign trade bank here, as part of the free zone," said Mr. Tverdyschev, "But this project's going to be difficult to pull off."

Samsung Asks Seoul **To Clear Vehicle Plan**

Japanese Car Output SEOUL - Samsung Group, South Korea's largest conglomer-Dropped 8.2% in May ate, announced Tuesday it had applied for government approval to

Agence France-Presse make large commercial vehicles ns-TOKYO — Japan's motor vehi-cle production dropped 10.8 per-cent from a year earlier to 940,196 g Japanese technology. South Korea's five vehicle makers have objected strongly to the plan units in May, the Japan Automosince the nation's auto industry albile Manufacturers Association ready suffers from overcapacity. said Tuesday. It was the sixth Through its Samsung Shipbaildstraight month of decline.

ing & Heavy Industries Co., Sam-Production of cars in May sung said it plans to invest 72 bildropped 8.2 percent to 706,038 lion won (\$91 million) in upils, while output of trucks production lines to make 4,800 ve-hicles a year, including forklift trucks, dump trucks and cement plunged 17.9 percent to 230,770.

Major automakers have urged the The Samsung unit intends to imovernment to turn it down again. The presidents of the five autoport technology from Nissan Diesel Motor Co. to produce the vehimobile companies - Hyundai Mo-tor Co., Daewoo Motor Co., Kia cles of 11 tons or more. It was not clear exactly what Nissan know-how would be used. Motors Corp., Asia Motors Inc. and Ssangyong Motor Co. — have said that the project would "wreck The plant would be built at Changwon, near the port of Pusan. The Trade and Industry Ministhe base of the nation's automotive industry.'

try said the project would be care-fully evaluated. Any Korean com-Samsung officials have said their move would not affect the domestic pany seeking to make vehicles jointly with foreigners needs gov-ernment approval under laws proindustry because most of the new vehicles would be sold abroad.

Samsung Shipbuilding & Heavy tecting domestic businesses. Industries already assembles a range of industrial vehicles, includ-The ministry said that an answer to the application could be expecting cement mixers, forklift trucks and excavators. Samsung's first bid to enter the

(AP, AFP, Reuters)

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Very briefly:

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 Prime Minister Li Peng suggested that China's economy needed to slow down to keep growth within 9 percent this year, in the first five months. the gross national product grew at an 11 percent rate.

• China's agreement with Crestone Energy Corp. to explore for oil and gas in the disputed Spratly Islands is seen as a threat by Vietnam and its neighbors, Hanoi's Army Daily newspaper said.

· British Airways' chairman, Lord King, expressed hopes for a daily Jakarta-London route.

• Standard & Poor's Asia Ltd. placed Japan's Kyowa Saitama Bank Ltd. under review with negative implications, citing a sharp deterioration in its domestic loan portfolio.

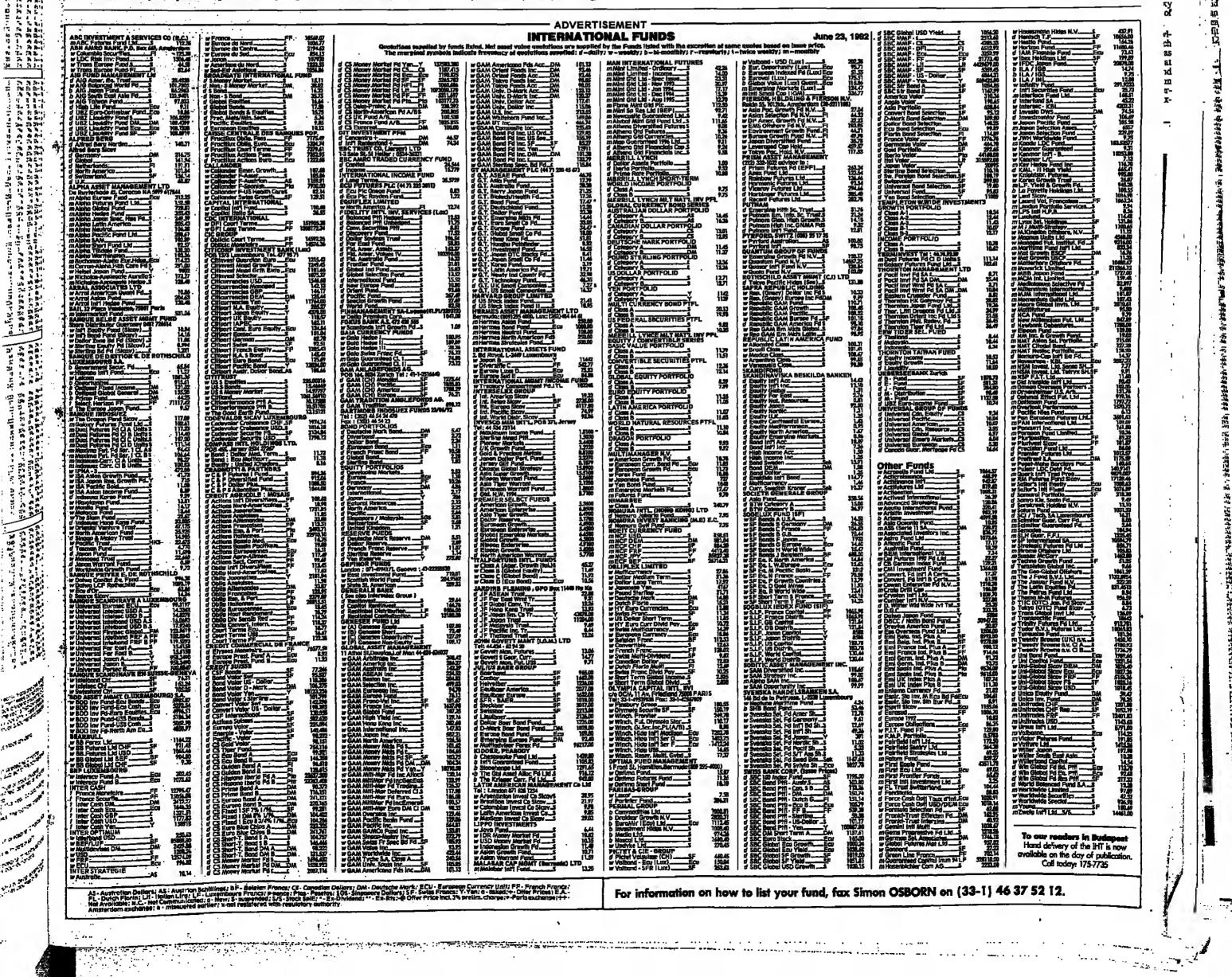
· Samsung Electronics Co. of South Korea will make and export 16megabit Dynamic Random Access Memory chips starting next year.

• New Zealand'a trade surplus continued to grow, with record exports for the 12 months ended in May; the nation showed a trade surplus of 2.3 billion New Zealand dollars (\$1.3 billion) for the year compared with a surplus of 532 million dollars the previous year.

• China will modernize the Beijing Aircraft Maintenance Center, a joint venture with Lufthansa, so it can accommodate large airplanes such as Boeing 747s and 767s.

• Chevalier Development International Ltd., a Hong Kong real estate and construction group, said net profit rose 74 percent to 110.8 million Hong Kong dollars (\$14.3 million) in the year ended March 31.

· China will increase its imports from the European Community to promote bilateral trade relations, Chinese trade officials said in Brussels. AFP, Reiders, Bloomberg



Korea Warns of Japan's Asian Sway

SEOUL - Japan's economic influence in Southeast Asia has increased to such an extent that the region is now largely dependent on Japanese investment and economic cooperation, a South Korean trade group

warned Tuesday. The official Korea Trade Promotion Corp. said Japanese companies accounted for \$37.1 billion of the region's exports in 1990, more than a quarter of the \$141.6 billion in exports registered by Thailand, Indoisia, Malaysia, Singapore and the Philippines. "The perception is that Japan is close to dominating the economies of Southeast Asia, beyond just having a

reater influence," a draft copy of the study said.

The numbers of employees directly hired by Japa-nese companies in the five Southeast Asian countries amounted to 520,000 at the end of last year, the study found. Including the number of workers employed by subcontractors of Japanese companies, millions more are estimated to be dependent on Japanese companies. As of the end of last year, Japanese companies had

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invested a total of \$33 billion in the five countries, all members of the Association of South East Asian

Nations. This was 30 percent of all foreign investment. While Japanese investment around the world is shrinking overall, the country's investment has declined much less in Asia, Japanese Finance Ministry figures show, because of the huge consumer market emerging in

southern China and elsewhere in the region. (AFP, AP)

Japan Boosts Loave to India

Japan pledged Tuesday to extend 111.91 billion yen (\$880 million) in loans to India in the year that ends March 31, Reuters reported from Tokyo. The loans will be used for public works projects.

A Japanese Foreign Ministry official said Tuesday this represented a 5 percent increase over the 106.59 billion yen in loans to India a year earlier.

The announcement came as Prime Minister P.V. Narasimha Rao of India was in Tokyo for talks with Japan's prime minister, Kiichi Miyazawa.

Get Into Karaoke Compiled by Our Staff From Dispatches TOKYO - Victor Corp. of Jaan, or JVC, and Philips Electronics NV said Tuesday they had developed a compact disk karaoke video system for home use.

Philips and JVC

It provides more than an hour of stereo and full-screen video with song texts on 12-centimeter (5inch) compact disks, a Philips statement said. The first products are expected by the end of the year. Japan is the world's karaoke center, but the sing-along-to-recordings craze has won fans in America and Southeast Asia, JVC's managing director, Pumio Matsuda, said the new format would widen the use of karaoke systems in U.S. and European homes. (Reuters, Bloomberg)

Singapore Rubber Market

SINGAPORE — The Singapore-based units of Michelin and Goodyear, the tire makers, have become clearing members of the new RAS Commodity Exchange, in a move that is seen as vital for the development of the exchange. About 60 percent of the world's

Michelin and Goodyear Join

which had signaled new willingness to explore open market pricing after recent talks with financially troubled rubber producers. Producers say off-market direct trade, now accounting for about 70

"As consumers of natural rubber, we are concerned that our suppliers are unhappy with poor rubber prices," said Peter Tan, managing director of Goodyear Orient Singapore. "And if the open market can help improve the price discovery process, we are pre-pared to try and support it."

annual trade in physical rubber passes through Singapore. The move was seen as a conciliatory gesture by the tire makers.

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INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, JUNE 24, 1992

SPORTS EURO 92 **To America, Wanting Love**

International Herald Tribune

GOTHENBURG, Sweden - Europe was assured Tuesday by the chairman of World Cup USA 1994, Alan Rothenberg, that America will produce the most successful tournament in soccer history.

Successful by what standard?

He can't convince all of the teams to play like the Netherlands and Denmark. And after surviving a dreadful opening week in which the European Champions thip almost rusted to a hali, it seems that observers here are more concerned about the quality of the international game than its new American landscape.

Rothenberg's chal-

IAN THOMSEN lenge has been to convince an entire world

that the United States will be a credible host. ABC, the televisioo network, has been won over, agreeing to broadcast 11 World Cup matches live and the other 41 on its sister cable network, ESPN. Some matches might be shown live on a pay-per-view basis, depending on ESPN's schedule, but none will be interrupted by commercials.

Nine official World Cup sponsors have also been con-vinced, and Rothenberg said he anticipates that all of the official marketing partners - who will, in effect, help stage the month-long tournament — will be in place by August. The hardest sell of all will be in convincing of Americans

oot to be frightened or mystified when they are invaded by teams from 23 visiting nations and more than 1 million tourists two Junes from now.

The first concern must be security. Americans regard as totally foreign the tragedies that have blighted soccer. The game, as contested in Europe, engenders a swirl of passion and occasional violence that Americans have never cared to understand. While fan violence has appeared around postchampionship celebrations in America, the country has never dealt with the organization of hooligans - not only English - that surely will try to feed off the World Cup. "I go back to our 1984 experience with the Olympic

games," said Rothenberg, who was commissioner of the

soccer tournament at the Los Angeles Olympics. "That was an era of tremendous international tension. We had to deal with the Soviet-led boycott of the games. There were all sorts of concerns about terrorism. A lot of advance work was done to make sure that the movements of those people were known. That was a 100 percent success."

However, the World Cup will invite a street element of thuggery. Consider that 16 million Americans play soccer, one-third of them women. Rothenberg estimates that 70 percent or more of the spectators will be Americans. Imag-

Rothenberg's challenge: to convince a world that the United States will be a credible host, and to convince Americans that soccer is a credible sport.

ine the suburban family in their baseball caps mixing with the same roaming packs of English and German wolves responsible for most of the trouble here.

Rothenberg notes that none of the violence in Sweden has occurred at stadiums. It should be made clear, however, that the English showed their worst side while leaving Rasunda Stadium in Stockholm last week. They had nothing to lose herause their team was going home. "Our primary responsibility is to make sure that people

coming to and from the stadium feel safe," Rothenberg said. He pledged a web of security from local, state and federal law-enforcement agencies, mentioning, among others, the FBL the Department of Defense and even the CIA.

Is it possible that fences will be installed around the fields in American stadiums, as is routine in Europe?

"I wouldn't say anything is out of the question," he said. "In America there is a tradition of no fencing separating the field of play from the stands. At the Olympics, in soccer, we

put canvas over the first few rows of seats closest to the field. Those weren't the best seats anyway, it improved the appearance of the stadium and, most importantly, it made it more difficult to climb over those seats and onto the field. It was better than putting in a barbed wire fence."

The American sports media has not yet been won over, either. Though the European Championship is the last major soccer tournament prior to the World Cup, only five Americans were covering the semifinals. Of course, the U.S. media will focus upon the World Cup as soon as the Olympics have been played out in Barcelona.

Once the sport comes under American scrutiny, how will it be portrayed to its base of undecided fans? The public relations issue is particularly important, since the United States plans to start a professional outdoor league in 1995. Though every World Cup match will likely be sold out, that success might be driven more by the event and less by the sport. The league woo't survive without fans of the sport. European reporters often accuse Americans writers of ridiculing soccer for its low scoring and defensive posturing. A simple truth is that the World Cup organizers will be asking for trouble unless they overhaul the public-relations system in place at this championship, where access to athletes has been previshly limited to short, innocuous news conferences in hich their comments and those of managers are often translat-

ed so inaccurately as to make them sound like imbeciles. The American media will be put in the position of reporting authoritatively about a sport rich in tradition and history. Yet little written record of this history exists. There are no media guides of the type published by every professional and collegiate team in America — in sports that American writers already understand inside and out.

It is a simple matter of human nature. If they are invited to one of the world's largest sporting parties, and then allowed oo access or understanding of its joys, then some of the most "influential" American writers (i.e. those with opinions) will take the pains to seek out the information. But many more will simply dismiss the game as something mysteriously foreign. The complaint will be that soccer is needlessly disrupting the baseball season.

It is no easy job of Rothenberg's, to make everyone happy. Not only must he introduce Americans to soccer, he must quickly convince them to love it.

Well, he has two more years to tie up all the ends.

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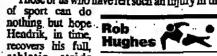
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G OTHENBURG — In human terms, Euro 92 to get during Monder with high and as low as it is going to get during Monday night's victory for Danish spirit over Dutch flair.

The match had, as the Netherlands' manager, Rinus Michels, put it, all the quality and suspense of a Hitchcock drama. Indeed, even that past master of the macabre might have squirmed at the nauscous TV close-ups of Hendrik Andersen's left thigh with its broken bone protruding through the skin of the Danish player.

Those of us who have felt such an injury in the name



down Denmark's left wing. The euphoria which car-ried him to cloud nine on Monday, followed by the fear that will stalk his mind today, can sometimes make it

It isn't. This generation of soccer stars are the wealthiest the sport has known, they are capable of missing out on life's realities because of the hype that puts too great a store on winning or losing of contest.

times in the way we view them. They are pampered young men, right? They are fellows who barely devel-oped out of high school, who give a damn for nobody as long as the money keeps rolling in and the sponsors keep cossetting them, Right?

artificial lives, short-lived existences in which they are conscience. cocooned in a traveling circus that shunts them from

mentioning a sponsor's name because MasterCard has led the players into a genuine display of conscience toward the outside world.

oring an individual performing the most memorable moment of the night. It should be a team game, but star awards are almost as old as Methusela

It is the destiny of the prize money that I find both moving and revealing. The players are invited to award the cash to a charity of their choice, and the choices are eve-opening

From Game 1, Jean-Pierre Papin selected, together with his teammates and the French federation, the Bastia Victims Fund in the aftermath of the collapsed stand at the recent French Cup semifinal.

The Game 2 winner, John Faxe Jensen of Denmark, gave his \$750 award to Red Barnet (Save the Children), providing aid for refugee camps in Croatia,

Bosnia-Herzegovina and Slovenia. T T COULD hardly be more appropriate or more plight of Bosnians. The team has reached the final after being thrown together for the being thrown together for this tournament at short notice after the UN insisted on sanctions against Serbia.

We already know that this Danish gesture, and a similar one from Sweden's team, has touched those under fire in Bosnia. Several Croatian journalists are covering the tournament; one has filled his newspaper's front page with the gratitude and the uplift in morale feit by those at risk.

"They could hardly believe that soccer players in Europe, with all they are playing for, are thinking about

The Human Side of Winning people in Croatia," observes Tony Signore, the New SPO AAF Waiv On 'Contai On Reynold

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kamp, the nominee of Game 3, donated his \$750 to Action to Fight Hunger in Africa, a fund close to the heart of the Netherlands' captain, Rund Gullit, who as a UNICEF ambassador personally adopted an Afri-

can team and supplied equipment for it. The Game 4 winner, Thomas Hässler, sent his cash to SOS Kinderdorf Des DFB, an orphanage village in Mexico to which German soccer players began subscribing after seeing the appalling poverty and home-lessness in Queretaro during the 1986 World Cup. We think of the incessant way the Germans have of grinding toward major final after final, but seldom

does the thought strike us that, combining its 1990 successes with those of 1992, the German team has donated \$11,000 to that orphanage, and EuroCard has doubled the contribution.

Not for a moment will we overlook the publicity value of this initiative, but the causes are as genuine as can be. England's Stuart Pearce, the award winner of Game 5, put his money into the Leukemia Research Fund, an obviously poignant and personal choice given that England's captain has a son benefitting from exactly that fund.

S ADLY, leukemia has played a part in this tourna-ment, too. The reason Kim Wilfort temporarily returned home to Denmark was that his baby daughter is ill with the cancer, and her life now depends on the success of a bone marrow doner from France.

This, in itself, tells us that players are human, and In some cases, yes. The modern sporting breed live prone to all human strengths, failings and matters of

In Game 7, Karl-Heinz Riedle won another \$750 for the SOS fund in Mexico. From Game 8, Marco van Basten added to the African hunger appeal; Game S(!) player Tomas Brolin gave to Catastrophe Aid for War Victims in Croatia and Bosnia-Herzegovina.

Game IO allowed Lars Elstrup to make Denmark's second contribution to Red Barnet; after Game 11, Dennis Bergkamp was another Dutch winner, and in Game 12, Scotland's Paul McStay donated to the Variety Chub of GB charity for handicapped children. Hässler became the first semifinalist to add the raised stake of \$1,000 to the SOS fund, and on Monday, Peter Schmeichel not only stopped van Basten's penalty shot but gave \$1,000 to chanty. Up to that point, no player had made any kind of personal request outside of the team decision. Schmei-

chel, aware of the tragic background to which his teammate Wilfort is performing, has asked for cancer research to benefit from his award.

The final will be worth \$2,500 for the charity of a German or Danish choice and, by accident or design, seven of the eight nations who competed in Euro 92 have been able to play the MasterCard charity game. The team of the Commonwealth of Independent States returned home to an empire in disintegration never to play together again. It also had no individual award winner selected by international journalists though goalkeeper Dimitri Kharin put on a deserving

There may be one final card to play. The sponsor recognizing a good cause, is about to announce that an extra award of \$750 will be made available to the CIS - and the charity that will benefit is for the children who suffer from the fallout of Chernobyl.

MISSED: 'Marco Golo' Finds, That in a Shoot-Out Lottery, Lady Luck Is Elusive the moment a defense relaxes Basten playing for himself and try- it proves hard to make such deci-(Continued from page 1)

the three greatest goalscorers of his era had oot scored once in his four matches. He was not alone, for Gary Lineker, England's most pro-lific goalscorer of all time, also had a barreo tournament, although Jean-Pierre Papin, the Frenchman who will join van Basten for a fee of \$15 million at Milan next season, did score two wonderfully precise goals.

The psychology of the goalscorer oormally makes him a looely prowler up ahead of his team hoping, waiting, working for space and opportunities to strike. If be is hucky, and his team is dominant, he gets three chances, three split seconds to strike with the venom of a vider's toogue.

Vao Basten bad two such Michels, refutes that. "Marco van

trapped the opposent. Although the Dutchman headed the ball into the oct, a linesman whose eye was not as good or as quick as van Basten's mistakenly ruled out a perfect goal as offside. The one other "chance" was created purely in van Basten's mind. Against Germany, he received a

pass 20 yards from the net, a pass any other forward would have chested down and then tried to shool Vao Basteo volleyed it. He

swung his left boot up to an acro-batic height and struck the ball with the timing of a master, only to see it rebound off the crossbar. No goals in four games reads like

failure. The Dutch manager, Rinus chances in four games. Against the Basten played very well in terms of anthority. UEFA, has considered Christo CIS his ability to move at precisely the team," he said. "It was not van abandoning the penalty shoot-out, scored.

ing always to score. He was having a beautiful tournament creating for others.

"We need both, the van Basten players of each side take penalty who scores and the one who creates for the team. He was tightly in Mexico, France beat Brazil by a marked, and we didn't see his spesimilar nonsense, and then the men cialty of scoring goals, but this was still a very fine Marco van Basten." who failed to score penalties in-

The courage and willpower of the Danes had, over 120 minotes, matched the natural talent that made the Netherlands favorites to become the first nation ever to win back-to-back European Championships.

The fulltime score was 2-2, the players of both sides were cramped through effort, injury and emotion. But, although the European soccer

cluded two of the world's finest players, Michel Platini and Socrates, the captains of each team. Platini, who now advises the world body, FIFA, is one who would oever willingly subject play-ers to the shoot-out pressure. Denmark hit five successful pen-

BEST SELLERS

Last Weeks

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The New York Times based on reports from more than pres throughout the United States.

FICTION

OH, THE PLACES YOU'LL GO!, by Dr. Senss DARK FORCE RISING, by

THE FELICAN BRIEF, by

Terry McMillen ALL AROUND THE TOWN. by Mary Higgins Clark T IS FOR INNOCENT, by Sur Gration IAZZ, by Toni Monison THE ROAD TO OMAHA, by Pacher I address

Robert Ludium THE LIVING, by Annie Dil-

RISING SUN, by Michael

ES. by Cormac McCarthy POSSESSING THE SECRET OF JOY, by Alice Walker DOUBLE DEUCE, by Robert

NONFICTION

NEW MARTIN'S DISPATCHES

REVEAL A COMMON TOUCH AND LONE OF COUNTRY NOT

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DON'T COUNT THEM OUT

THE SILENT PASSAGE, by

2 HEAD TO HEAD, by Lester

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Gail Sheehy

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STORS.

alty kicks, three of them by men who do not even compete in fulltime professional soccer: Henrik Larsen, Lars Elstrup and Kim Christofte, Four Dutchmen also

of five," Schmeichel, the Danish keeper, said afterward. "I did that So we had van Basten's lottery, a contrived end during which five and I'm pleased. But I'm more pleased with the five the Danes shots. Back at the 1986 World Cup shot at the other end. They, not me, won the match." Yet, the contest, during which Denmark's Henrik Andersen acci-

"You would expect the goal-

keeper to save at least one penalty

dently broke a thigh bone after colliding with van Basten, will be remembered as Marco Golo's miss.

That is not an accurate description.

After 55 appearances for his country, and 24 goals, some are calling van Basten the ultimate fall guy. It might be better to see him as the victim of a measure that, for the sake of television programming, reduces sport from a fair trial into a parody of Russian roulette.

BOOKS

reacting to things, and the next morning

back off or intensify what you wanted to

oearly so interesting, that is to say, lurid; they tend to devolve into minutise, ac-

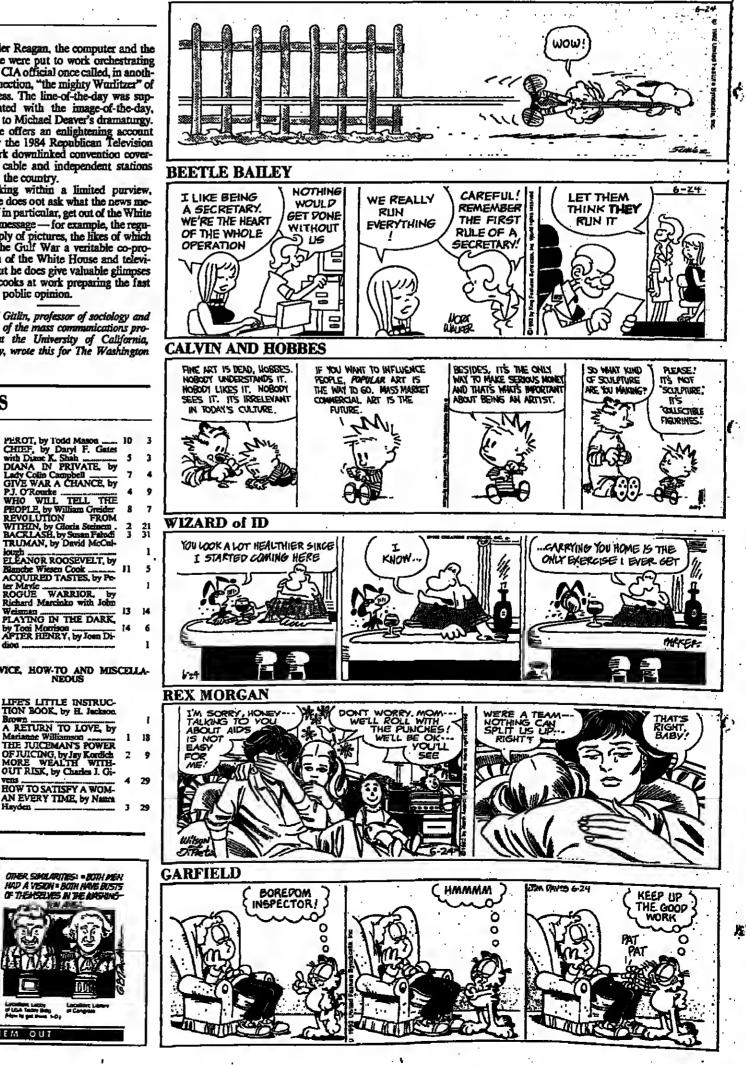
Maltese's post-Nixon chapters are not

say with almost simultaneous polling."

House Office of Communica-Presidential News

SPIN CONTROL: The White campaign commercials, why not stur up Ziegler to set the "line-of-the-day." At 9, telegrams of support once in office? Thus Colson discussed it with Nixon. Then, as was engineered the apparatus that Sid- he told Maltese, the White House would tions And the Management of ney Blumenthal has called "the perma- "reflect [those issues] in the next morn- er connection, "the mighty Wurlitzer" of ocat campaign," a seamless loop of ing's public statements. In other words, the press. The line-of-the-day was supyou could tell one night how people were

Under Reagan, the computer and the satellite were put to work orchestrating what a CIA official once called, in anoth-



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show against the Germans.

Rob Hughes to on the staff of the Sunday Times.



athletic stride

seem like the beginning and end of a man's world.

But we, the followers, also become myopic some-

stadium to five-star hotel to training ground.

Hold it right there. I break a cardinal rule by

There is nothing new in MasterCard's idea of hon-

By John Anthony Maltese. 297 pages. \$29.95. The University of North Carolina Press, Box 2288, Chapel Hill, North Carolina 27515-2288.

Reviewed by Todd Gitlin

T HE following quotation, which comes late in John Anthony Maltese's valuable book, might have served as his epigraph: Modern presidents "must try to master the art of manipulating the media not only to win in politics but in order to further the programs and causes they believe in; at the same time they must avoid at all costs the charge of

trying to manipulate the media." The writer: that modern prince, Richard Nixon. News management is, of course, an old story in the White House, but never before Nixon had an American president established an office specifically devoted to managing executive imagery. The resulting machinery has sped national politics toward a peculiar mixture of professionalism and demagoguery. In 1969, Nixon brought his campaign

marketing apparatus into his presidency. If you could solicit a fake vox pop for



INTERPORT STATES OF THE PARTY O

e-orchestration, sound-biting, leaking polling and opinion-making, all feeding back into policy. When the Of-fice's first director, Herbert Klein, balked at going beyond the solicitation of friendly letters to editors, and kept schmoozing with a press Nixon called "the enemy," Nixon turned to Chief of Staff H. R. Haldeman, who hired Jeb Stuart Magruder to go on the public relations offensive.

JUMBLE. By Hend Arnold and Bob Las

WHAT A GOOD

EXTERMINATOR IS

BE ABLE TO MAKE.

JUNDING CHAOS PLAID BASKET MARALID

It was so hot, the then UP IN THE "HADES"

ow arrange the circled letters to

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counts of who pushed which paper to whom. But perhaps this is not Maltese's fault: Even Scheherezade would find the story of Nixon's White House a hard act Haldeman, Maltese writes, told Mato follow. Gerald Ford trimmed back the gruder to stir up telegrams attacking Re-publican senators who dissented on Viet-Office of Communications, and Jimmy Carter, a stylist with an aspiration to substance, eliminated line-of-the-day nam. The ascendant Charles Colson, brought in as bad cop, told Magruder to meetings and further downgraded the engineer phone calls to radio station WTOP supporting Nixon's bombing and Office. The resulting diffusion left his administration on the defensive. So halfmining of Hanoi and Haiphong. Supplied with the results of a daily opinion way into his second year, Carter resurrected the Office under Gerald Rafpoll on how yesterday's line had played, shoon, in the process drawing too much Colson would meet at 8 every morning attention to it, thus violating one of Nixwith Haldeman, Ehrlichman and Ron on's rules.

mented with the image of the day thanks to Michael Deaver's dramaturgy. Maltese offers an enlightening account of how the 1984 Republican Television Network downlinked convention coverage to cable and independent stations

around the country. Working within a limited purview, Maltese does oot ask what the news media, TV in particular, get out of the White House message - for example, the regu lar supply of pictures, the likes of which made the Gulf War a veritable co-pro-duction of the White House and television. But he does give valuable glimpses of the cooks at work preparing the fast food of poblic opinion.

Todd Gitlin, professor of sociology and director of the mass communications pro-gram at the University of California, Berkeley, wrote this for The Washington mications pro-Post.

DIANA IN PRIVATE, by Lady Colin Campbell GIVE WAR A CHANCE, by P.J. O'Rourke WHO WILL THEL THE PEOPLE, by William Greider REVOLUTION FROM WITHEIN, by Gloria Steinen. BACKLASH, by Susan Faludi TRUMAN, by David McCal-lough

LEANOR ROOSEVELT, by Blanche Wiesen Cook ACQUIRED TASTES, by Pe-

ter Mavic ROGUE WARRIOR, by Richard Marcinko with John

ADVICE, HOW-TO AND MISCELLA-NEOUS

LIFE'S LITTLE INSTRUC-TION BOOK, by H. Jackson

A RETURN TO LOVE, by

Marianne Williamson THE JUICEMAN'S POWER

HOW TO SATISFY A WOM-

AN EVERY TIME by Name

OTHER SUMLARITIES: - BOTH MEN HAD A VISION - BOTH HAVE BUSTS

(FT)EXSENSE AN THE AN

14 PLAYING IN THE DARK.

by Toni Morrison

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HERE?: = IDAHO. = GEOREIA

LLNOIS 47 OTHER STATES

TODAY FOUNDER AL NEUHART

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IAAF Waives Rule On 'Contamination' In Reynolds Case The Associated Press

LONDON --- The International Amsteur Athletic Federation acked off Tuesday from its threat to bar from the Olympics my runher who competes against Butch Reynolds this week, and, at the same time, warned U.S. courts to keep out of its jurisdiction. Track and field's world govern-

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ing body wrived its "contamina-tion rule" to allow 30 runners to compete against the suspended world record holder in the U.S. 400-meter trials in New Orleans. But, amoved with U.S. courts, including the Supreme Court, for becoming involved in the dispute, the IAAF warned that such interference could affect the 1996 Games in Atlanta and other events

in the United States. It called on the U.S. Olympic Committee and The Athletics Congress, the U.S. governing body, to tition the U.S. government to egislate to "prevent civil courts from acting in the matters of amaur sports activities." The statement warned that "if

such legislation is not achieved, the Olympic Games in Atlanta in 1996 and other major amateur sports



Lewis's best jump Monday night was 26 feet, 8% inches (8.14 meters), enough to get him into Wednesday night's final as best of the rest but far dard and far behind world record holder Mike Powell (27-5%) and Mike Conley (27-4%). Lewis also leaped 26-1%, then ran through his third attempt. "Tm fine," Lewis insisted. "I just got overheated. It's too hot.

SCOREBOARD

events in the United States will risk grave damage to their programs and to the athletes' participation." The IAAF made it clear that its waiver applied only to the present trials and would be strictly enforced in other events. The statement said the IAAF council had decided "to exceptionally waive the application of IAAF rules 53.1 (ii) the case of 400-meters event at

SPORTS W

the U.S. Olympic Track and Field Trials in New Orleans." Reynolds was suspended for two years in August 1990 after allegedly testing positive for steroids. He has appealed the ruling to TAC and the IAAF. He won a Supreme Court ruling Saturday that allowed him to compete in the trials despite the IAAF's insistence he will not be allowed to compete in Barcelona. His suspension expires the week after the Olympics finish on Aug. 9. Regardless of the athlete Reynolds's eventual placing in the U.S. Olympic trials, he will, in no way, be eligible to compete in the Olym-pic Games in Barcelona in as much as this event takes place before his

suspension period expires," the IAAF statement said It said 30 other qualifiers for the 400-meter trials had "publicly de-

clared their support for the IAAF's position and demonstrated their complete willingness to follow IAAF rules." Only Reynolds and his younger brother, Jeff, had voted to run regardless of the IAAF rul-

The IAAF said it waived the rule to "protect the best interests of its athletes and their possibility to qualify for the Games." The IAAF Council said it would discuss Reynolds's behavior in this case at its next full meeting in Barcelona on July 30.

TAC Upholds Barnes Ban A last-minute reprieve for shot putter Randy Barnes, the world record holder suspended for two years in August 1990 for steroid use, lasted about six hours. The Associated Press reported from

Charleston, West Virginia. Kanawha County Circuit Judge Paul Zakaib Jr., citing discrepancies in Barnes's drug testing, roled Monday that Bames must be allowed to compete at this week's trials in New Orleans. But TAC said Barnes was not

Tomlin (10-3) joined Tom Gla-First, by athletic standards, vine of Atlanta, Dave Fleming of Randy Barnes is ineligible to compete in this event because he has not met the trial's qualifying mark," said Frank Greenberg, president of TAC. "In fact, Barnes these Olympic Trials," Greenberg said. "Second, at no time did TAC or a TAC arbitration panel find any inregularities or unfairness in the Barnes testing. "Finally, the decision came from a state court with no jurisdiction over the Olympic trials in Louisiana."



Jeremy Bates of England, above, was wildly happy about his 6-4, 6-3, 6-3 upset of the seventh-seeded Michael Chang, while John McEn-roe, the unseeded three-time Wimbledon winner, was stretched to overcome Luiz Mattar, 5-7, 6-1, 6-3, 6-3. McEnroe had five double faults in the opening set.

Jays' Bats Get Morris Past Rangers, 16-7

The Associated Pres Jack Morris didn't have his usual

stuff, but his teammates more than for the Rangers. made up for that with their bats. where everybody scores," said To-The Toronto Blue Jays matched eir season-high for runs as Dave Winfield led the way with a threerun homer and a two-run double in ronto's manager, Cito Gaston. "On

a 16-7 victory over the Rangers paper, it looks like that's the way Monday night in Arlington, Texas. we should play more often." Morris gave up home runs to The Blue Jays also got a two-run home run from Devon White and Kevin Reimer and Rafael Pal- vereaux singled home Leo Gomez bases empty homers from John meiro, but had a 10-2 cushion after in the ninth in Baltimore to beat

Compiled by Our Staff From Dispatches minth for his first save this season. The Cardinals' Donovan Os-Randy Tomlin ran his winning bome ran into trouble right away. streak to six games, tied for the major-league lead with his 10th vic- walking John Wehner and Jay Bell tory and perhaps put himself in line to start the game and giving up

for next month's All-Star Game. NATIONAL LEAGUE

AMERICAN LEAGUE

Seattle and Kevin Brown of Texas three first-inning runs. After the as 10-game winners Monday night walks, Andy Van Slyke grounded He allowed two runs on seven hits toward first but Andres Galarraga and struck out five in pitching the threw wildly for a two-base error Pirates to a 5-2 victory over St. and both runners scored. Van Styke nd and went to seco

Pirates' Tomlin Wins Sixth Straight Game

and start this season held Cincinnati to five hits in seven innings, helped by three double plays. He had shut out San Diego for six innings in his previous start.

Phillies 5, Expos 3: Pat Combs in his first major-league game since elbow surgery last August, pitched one-hit ball into the sixth inning in Montreal, and Mariano Duncan drove in a run and scored twice for Philadelphia.

Mets 8, Cabs 2: New York won consecutive games for the first time in three weeks when Willie Randolph's leadoff bomer began a fiverun eighth against visiting Chicago. Dodgers 4, Padres 2: A basesloaded two-run single by Eric Davis in the ninth in San Diego anded Los Angeles' 10-game slide.

Australia, 6-2, 6-2, 6-7, (2-7), 7-5; Boris Becker (4), Germany, del, Omor Camporase, Italy, 7-5, 6-2, 7-5; Olivier Delatira, France, del, Rick, Laoch, U.S., 6-1, 7-6 (7-6), 2-6, 3-6, 6-3; Ortistian

Tuesday

ds. 64, 64, 7-6 (7-3).

ner, Britain, 3-6, 6-1, 7-5.

Tuesday

ton, U.S., 7-5.64.61.

Chang First Major Upset, To the Glee of Britain

side the court while Chang slipped

But while the British fans went

"I won one match," he said. "It's

a very good win and I played very

well. But it's still one match and

come here to Wimbledon and pre-

Van Lottum, ranked 100th in the

ed States, seeded seventh, won by an

identical score against British wild card entry Sarah Bentley, while No.

the losing finalist in 1990 but less

successful on the tour this year,

also dropped just one game in de-

The Wimbledon fans were de-

John McEnroe, the American

but playing what could be his last

Wimbledon, beat Luiz Mattar of

Now 33. McEnroe plans to make

"No one can stay at the top for-

Did be think he could still win

Tuesday's play was suspended

shortly before 9 P.M. because of

rain and darkness. But before that,

the title. Only if "two or three guys

break their legs or someone gets

struck by lightning," he replied.

ry of the world in any sport will

can Chanda Rubin, 6-0 7-5. The 13th seeded Zina Garrison.

in the first round, 6-0, 6-1.

Brazil, 5-7 6-1 6-3 6-3.

go through

ever do it."

away virtually unheeded.

WIMBLEDON, England - Mi-chael Chang, whose Grand Slam and I am delighted," said Bates, career has been all downhill since who was mixed doubles champion he won the French Open three here in 1987 but has only once gone years ago, became the first seed to beyond the second round in the lose at the 106th Wimbledon cham- singles. pionships on Tuesday.

His opponent, Jeremy Bates, raised British spirits on a gloomy day by thrashing the seventh-seeded American, 6-4, 6-3, 6-3, in the first round.

Though Bates is his country's sought to put it into perspective. No. 1-ranked player, he is ranked only 113th in the world. Chang has not gotten beyond the

quarterfinals of a Grand Slam I'm not going to be ranked 10 in the event since he became the youngest world after this." event since he became the youngest French champion in history at the age of 17.

He failed to get beyond the first pare on the grass for a few weeks then lose in the first round," said round at last year's Wimbledon as well, losing in five sets to country-Chang, "It's disappointing." men Tim Mayotte.

There were no such worries for Though Chang played some great rallies Tuesday, he was rarely able to finish off the points. the women's defending champion, Steffi Graf, who raced through a 6-1 6-0 victory over Noëlle van Lot-

At 5-3 in the third set, he saved uun of France in just 47 minutes on one matchpoint with the help of a Centre Court. lucky net cord and had three breakpoints, but again was unable to produce the killer finish. world, saved three set points in the opening set before losing the He put a backhand into the net

fourth, but that was the only time she even came close to troubling on Bates's second matchpoint and the second-seeded German. the Court 14 crowd went applauded with delight. Mary Joe Fernandez of the Unit-

encounter. McEnroe nest plays Australian Pat Cash, the 1987 winner, who beat Jacco Eltiogh of the Netherlands, 6-4, 6-4, 7-6 (7-3) in his first-round match.

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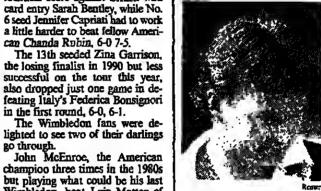
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Cash, a part-time player now and ranked only 191st in the world, Bates needed a police escort to needed a wild card to get back into get through the crowds waiting outthe Wimbledon draw this time. But he has been playing superbly of late and came within three points of upsetting world No. 2 wild over his triumph. Bates, 30, Stefan Edberg in the quarterfinals

Queen's Club two weeks ago. "It was a bit of a surprise that they put me on Centre Court," said Cash, who wears his long hair tied up in a top-knot like a sumo wres-

"Obviously it's frustrating to The ninth seed, Guy Forget, who with Leconte helped France to win the Davis Cup last year, stayed on course for a third-round encounter with his compatriot for the second year running. But he had trouble beating Alexander Mronz of Ger-many, 6-3 3-6. 7-5, 7-6 (7-5).

Gabriela Sabatini of Argentina, who lost to Graf in last year's final, followed the pattern of the other top women's seeds with a swift, straight-sets victory. Sabatini, seeded third, beat Switzerland's Christelle Fanche, a newcomer to Wimbledon, 6-1 6-1.



Connors: Too much pain.

Connors: Agony Without Ecstasy

New York Times Service WIMBLEDON, England - With his pyrotechnics eclipsed by the need for some personalized geriatrics, Jimmy Connors, 39, stumbled away from his 20th Wimbledon vowing not to return.

"It's not worth the pain anymore for three out of five sets, to be honest," Connors said after his 6-2, 1-6, 7-5, 6-3 loss Monday night to Luis Herre-

ra, 20, of Mexico. "I hurt every

Olerud and Candy Maldonado to three innings. Morris entered the New York after the Orioles blew a end a three-game winning streak game with a 1.56 earned-run averfour-run lead. Roberto Kelly's twoage over his previous four starts but run homer tied the score in the This was one of those nights gave up nine hits and seven runs ninth to end Gregg Olson's string over 6% innings. of 19 consecutive saves. Olerud's homer and Winfield's Twins 2, Angels 0: Chili Davis double keyed a six-run second, singled in a run in the first in Minwhen the Blue Jays erased a 2-0 neapolis and Greg Gagne's suicide deficit by sending 10 men to the squeeze bronght in Brian Harper in plate against Jose Guzman. the seventh, while John Smiley, Orioles 5, Yankees 4: Mike De-

who allowed eight hits in 81/3 innings, struck out seven to best Mark Langston in a duel of stellar left-handers. Langston gave up six hits in going the route for the fifth time in his last six starts.

this his last full year on the international circuit. White Sox 7, Indians 1: George Bell hit two home runs in Chicago, ever," he said. "No one in the histo-

his first in almost seven weeks, as the White Sox ended Charles Nagy's personal five-game winning

Tigers 4, Red Sox 2: Mickey Tettleton's two-run homer in Detroit in the 11th - his third gamewinning home run of the season handed Boston its fifth straight

the French Davis Cup hero, Henri Athletics 7, Mariners 2: Carney Leconte, always a big draw at Wimbledon, also reached the sec-Lansford drove in three runs, while Rickey Henderson homered and ond round with a 6-3 6-0 6-3 defeat McGwire had a two-run

det, Larisa Soviciento-Neiland, Latvia, 64,63; Laura Gildameister, Peru, def, Beverly Bowes, U.S. 64, 62; Potricia Hy, Conada, def, Eina Reinach, South Africa, 64, 62; Petra Thoren.

Reinach, Such Africa, 6-6, 6-2; Petra Thoren, Finland, del. Jannifer Sanitrock, U.S., 6-3, 7-6 (7-5); Pom Striver, U.S., 6-8, T. Elona Griooterovete, CIS, 1-6, 6-3, 6-1; Nonne Dahiman, Finland, del. Eugenic Manioloxo, CIS, 7-6, (19-5), 6-4; Jennifer Capriari (6), U.S., del. (Chanda Ru-bin, U.S., 6-0, 7-6; Shirli-Ann Siddali, Britein, def. Valda Lake, Britoin, 3-6, 6-4, 6-3; Shirli Gent (2), Germany, del. Noelle van Lathan;

Graf (2), Germany, del, Noelle van Lathan, France, 6-1, 6-0; Kataryna Nowak, Poland, del, Virginio Humphreys-Davies, Britain, 6-3,

6-0; Kimiko Oate (15), Japan, del. Cara

dof, Rene Simpson-Alter, Canada, 64, 63, Linda Harvey-Wild, U.S., def, Jo Curte, Brit-oln, 64, 6-2: Martanne Werdel, U.S., def, Mani-rue Javer, Arthoin, 6-2, 645, Naoko Sawo-matsu, Japan, def, Catherine Tanvier, Franca, 6-2, 7-5: Jano Novatna (11), Czecho-slovakia, def, Dominique Manaral, Beigluori, 6-1, 6-2: Gabriela Sabariini (3), Argentino, det, Christelle Fauche, Switzerland, 6-1, 6-1; Clou-din, Kohele, Kitach, Germany, def, Bochal

dia Kohde-Klisch, Germany, dei, Rachel

Acquillian, Australia, 2-4, 6-2, 6-4; Mariaan De Swardt, South Africa, det Lau

Mariaon De Swarth, South Africa, del. Lau-ra Garrone, Italy, 44, 43; Rika Hiraki, Jonen, del. Karin Kachwardt, Germany, 46, 43; Pair ly Fendick, U.S., def. Karina Habsudova, Czechoslovakia, 62, 44; Rennee Stubba, Aus-traila, del. Natalia Baudane, Italy, 42, 7-6; Rasaiva Fairbank-Nidetter, U.S., def. Veran-Ita Marinek, Germany, 7-6(7-4), 6-1; Marina Narvatiliova, U.S., def. Magdalena Maleva. Rubanta 42, 62; bullit Unknews 14, Austria

November 2, U.S., del. Magdalena Maleria. Bulgaria, 6-2, 6-2; Judilli Weisner, 14, Austria, del. Maya Kidowaki, Jopan, 6-2, 6-2; Gigi Fernandez, U.S., def, Danka Faber, U.S., 6-4, 6-63; Natalie Zvertva, CiS. def. Nathalie Herreman. France, 6-3, 6-2; Audra Kellor, U.S., def, Katering Kroupova, Cascho-tanache A. 4-21 ad Matial, U.S. def Cath.

slovakia, 6-3, 6-4; Lori McNeil, U.S., del. Cotto

erine Suine, Pronce, 6-1, 7-5; Isobelle Demon

d. U.S. del Ann De

In. U.S. 62.65

eot, France, del. Robin W

glum, 6-2, 7-6 (7-4).

"I don't think I was prepared for that first inning," Osborne said. Astros 5, Reds 2: In Cincinnati, Tomlin, 8-7 last year, has yielded only six earned runs in his last five starts. "Tm not trying to impress anybody," he said. "Tm just trying to get the hitters ont and give us a homers by Luis Gonzalez and Pete Incaviglia helped Houston win its chance." Tomlin lost his shutout on Tom Pagnozzi's two-run homer in the

fourth straight game and hand the Reds their fourth straight loss. eighth, Bob Walk pitched a perfect Brian Williams, in only his sec-

gle for home-standing Oakland. Ron Darling no-hit Seattle until the seventh before combining with Jeff Parrett and Dennis Eckersley on a five-hitter. The Mariners' Erik Hanson was victimized by five errors, three by right fielder Dave Cochrane, to become the majors' (UPI, AP) first 10-game loser.

left-hander Roberto Azar of Argentina. Leconte, who leapt more than 100 places in the rankings after

making the semifinals at Roland

Garros this month, produced some

sublime touches in a delightful,

day. First the hips go, then my knees get sore, my back stiffens up and I can't bend. My whole career, I'm the one who's been in there if it took five hours, but to lock up like 1 do now is not much fun."

light-hearted performance. In what promises to be a classic

SIDELINES

NHL Creates New Leadership Group

MONTREAL (AP) -- The NHL board of governors has created a new leadership structure, appointing the league's counsel, Gil Stein, as interim president until a successor can be found for John Ziegler.

At the same time, the board on Monday elected the Los Angeles Kings' owner, Bruce McNall, to replace William Wirtz as chairman and created a chairman's executive committee, led by McNall and consisting of four members of the board: Ronald Corey of the Montreal Canadiens; Mike llitch of the Detroit Red Wings; Peter Pockington of the Edmonton Oilers, and Ed Snider of the Philadelphia Flyers.

Among other things, the committee will have the responsibility of finding a new commissioner. Stein, a candidate for the post, will serve until a commissioner is found.

60; Kimiko Dote (15), Jopan, del Caroline Kohiman, U.S., 74 (7-2), 4-2; Canchita Marrinez (6), Soaik, del: Mary Lou Dankets, U.S., 6-1, 6-0; Zina Garrisan (12), U.S., def. Federica Bensignari, Italy, e4, 6-1; Catarina Lindevist, Sweden, def. Patricka Tarabiai, Argentina-5-2, 6-4; Andrea Simadova, Czechaslavakia, def. Lauise Field, Australia, 6-2, 6-2; Katrima Adams, U.S., def. Silvia Farina, Italy, 6-3, 6-2; Kristin Godridos-Australia, def. Aliriam Cremans, Holland, 6-3; Kimberley Fa, U.S., def. Rene Simpson-Albr, Canada, 6-4, 6-3. For the Kecord

Yuri Arvachakov of Russian made boxing history Tuesday when be became the first fighter from the former Soviet Union to win a professional title, knocking out Thai champion Muangchai Kittikasem in the eighth round of their WBC flyweight bout in Tokyo. (Reuters)

Sandy Amoros, whose famous catch helped the Brooklyn Dodgers win the 1955 World Series, remained hospitalized in Miami and in critical condition with pneumonia. (AP)

Herschel Walker, released this spring by the NFL Minnesota Vikings, was signed to a two-year contract by the Philadelphia Eagles. (AP)

Commissioner Fay Vincent said an investigation into whether the aspended owner, George Steinbrenner, had been involved in the New York Yankees' day-to-day operations had not "found anything trouble-(NYT)

Barry Bonds, the Pittsburgh Pirates' star outfielder, was pot on the 15day disabled list Tuesday, retroactive to June 15, because of a strained rib muscle. He had missed eight straight games. (AP)

Unotable

• Casey Stengel, on why the first player selected by the New York Mets in the 1962 expansion draft was a catcher, Hobie Landrith; "Yon got to start with a catcher, or you'll have all passed balls."

• Ben Crenshaw, on U.S. Open pressure: "It's like playing in a straitjacket. They just lay you up on the rack and twist on both ends."

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OBSERVER Honeysuckle Prose

N knock on New York, which is great, with its opera and theater and bridges and tunnels and subways and everything, but it would be even better with some honeysuckle vines in bloom. In June the perfect world has to have the smell of honeysuckle oo the morning air, and plenty of it.

For exercise, too, nothing beats walking out there into that honeysuckle with a scythe and pruning shears and a saw and some good heavy gloves and flinging yourself at it. It's like being in low-risk combat. As sport, it beats pounding that New York asphalt in jogging sneakers.

What's even better, it makes you feel like a real gardener even though you can't tell calendula from coreopsis. That's because real gardeners know that, sweet though Miss Honeysuckle's perfume is, her vines have to be torn off sweet old Mother Earth or they're going to sneak all the way across the back 40 and into the house so they can strangle the whole family.

You don't have to consult pruning experts to deal with honeysuckle. You just pile in with arms flail-ing, saw slashing and shears whacking away. Did you ever get a 10-cent haircut when you were a kid? You're doing the same thing to the honeysuckle that the barber did io your head.

Before going out there, though, better put on a farmer's straw hat. One with a wide brim. Pull that brim low over the eyes. It keeps gnats and mosquitoes off your face. Gnats and mosquitoes are terrified bout foraging under a straw-hat brim, even when there's a whole face under there to chew on.

You may have the same kind of terror about snakes, which is why you've probably slipped on some high-top, snake-proof shoes before wading into that honeysuckle enjoying the 10th year of a long-term lease in the old backyard woodpile. Chances are, when the snake sees you coming his way under your serious straw hat, brandishing all that steel, blood in your eye, it's going to take off for the creek and be far gone before your first "Banzai!" charge at the boneysuckle. Put yourself in the snake's shoes: If you were confined to traveling by wriggling on your belly and saw a

By Russell Baker LEW YORK — This is not a buge armed upright thing headed your way, would you stick around to defend the honeysuckle?

> Of course, there's plenty of poison ivy mixed in with that honeysuckle too. That's why you're wearing the heavy gloves and sturdy long-sleeved khaki shirt. Did I mention the long-sleeved khaki

your pants legs into your socks? You do that because the ticks idling out there in the honeysuckle and poison ivy are going to go absolutely food-crazy when they see a warm-blooded gardener, and hop right on looking for places to bur-

O.K. now, the reason the fantastically aromatic honeysuckle is 15 feet high in some places is because of those mulberry trees you'll find after hacking off the first hundred pounds or so of honeysuckle. What you do once that outer layer is cut away is go in deep with the saw, right for the trunk of the mulberry

until the mulberry tree falls forward,

engulfing you in purple mulbernes, honeysuckle blossoms, ticks, poison ivy, gnats and mosquitoes. 5

Did I mention the truck? And the pitchfork? Because all you do now is pick up all that sweet-smelling, ever-loving gift of nature's glo-nous June simshine, pick it up on your pitchfork, heave it onto the truck bed, and have the truck driver drive it someplace out of the way. Did I mention you'd need a truck

driver? either.

shirt? In fact, did I mention tucking

row in.

Don't worry. Mnlberry trees are useless except to the kinds of birds who use their digestive tracts to transfer the purple fruit from the tree to the laundry drying on the line. If there's no laundry they trans-fer it to your car. I know: Fish gotta swim and bird gotta transfer digested mulberry fruit to your car, but man gotta have his revenge too. Saw

Chances are you're surprisingly tired now, especially if you tried pulling 80 or 90 of those thick honcysuckle roots out of the ground by hand. Amazing how they'll travel 25 or 30 feet underground like that, isn't it? New York jogging doesn't have the old muscles feeling challenged the way honeysuckle does, does it? Doesn't smell half as good

By Jason DeParle New York Times Service BEECH MOUNTAIN, North Caroli-oa — Someone recently asked Ray

Hicks how he met his wife. He answered straightforwardly enough: The problem with his first girlfriend was that she was poor and raggedy, so Ray got her fixed up, but other boys then lured her away . . . so Ray courted her niece, but the niece's mother was a witch, who learned from reading tobacco stems that Ray wasn't really in love . . . so he went walking with a third girl, who brought him to a fortune-teller, who read some coffee grounds, which .

"Like I said, it's a loosong story," Hicks explained, about 45 minutes into an account populated with gravevards, haunted bedrooms, mountain lions and whiskey jars, but still no wife. "I cain't tell it short."

ramshackle mountainside home where the outhouse offers a splendid valley view -Hicks is spending the latter years of his hardscrabble life in a most unexpected fashion: as a legend in the newly popular

folk festivals of a generation ago, attracting corporate sponsors, and making possi-hie six-digit salaries for a wave of new practitioners. To these latter-day Bob Dylans, Hicks, 69, serves as a kind of Leadbelly, the old master who embodies an unself-conscious tradition now giving way to commercial mimicry. Farmer, laborer, herb-gatherer and

wart-healer. Hicks can scarcely comprehend a world in which storytelling is thought of as a profession. Unlike Garrison Keillor, Spalding Gray and a host of others, Hicks has derived little financial

His fame derives from his mastery of 18 or so "Jack Tales," which chronicle the adventures of a wily young poor boy, Jack, who overcomes releatless adversity with cumning and virtue.

Folklorists are fascinated by the stories, including the classic "Jack and the Bean Tree," because they have been transplanted from Europe and handed down to Hicks in an unbroken oral tradition

thought to be eight generations old. "The 'Jack Tales' is how it feels to be a poor person. to be up agin it," said Hicks, speaking in a mountain accent as thick as bramble. He regards the stories with the kind of reverence usually reserved for scripture and says he has tried to five by their dictates.

Telling at his own pace and place - a

world of storytelling. Storytelling festivals have been growing in size and number in a way that recalls the

"That's what I am, is Jack," he said. "Jack Tales," or stories much like them, were once told all across Europe, and were first collected in 1812 by the German broth-

Kenneth Marray for The New York Times Ray Hicks: "Like I said, it's a loooong story."

ers Jakob and Wilhelm Grimm. The tales, which had traveled to the United States in colonial times, were passed down to Hicks's ancestor, Council Harmon, who is thought to have died in 1896 at the age of 93. The details of the "Jack Tales" vary

greatly, but the structure is usually the same, said Bill Lightfoot, a folklorist at Appalachian State University. A young boy named lack, third son in a poor family, sallies forth into a dangerous world, conquers his adversaries with kindness or

suile and emerges a hero. In "Soldier Jack," Jack ties up Death in a magical sack. In "Jack and the Bean Tree," he steals a sleeping giant's bell-covered quilt, and escapes by hiding his boots. In "Big Jack and Little Jack," he maneuvers a king high into an apple tree, then pulls the ladder out from under him. While the monarch is daugling, Jack finagles a kiss from his wife.

One recent day, Hicks closed his eyes,

brought his hands to a clasped, prayerful rest in front of his face, and recalled the time Jack courted a farmer's daughter. To ward off pesky suitors, the farmer drew a circle 10 feet (3 meters) wide, and challenged any fellow wanting his daughter to make a wild rabbit stay within the boundary for 10 minutes. If the rabbit escaped, the farmer would can off the suitor's head. If the rabbit stayed within the circle, it was the farmer who would lose his head, and the suitor would get the girl. Jack's older brother, Will, gave it a try and lost his bead. Jack's other brother, Tom, met the same fate. Jack's mother was understandably concerned when he decid-ed to follow suit. "Gawd, Jack, you're all I

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got left," Hicks recalled her saying. But off Jack went, and, like his brothers, he encountered an old man along the way, asking for food. Unlike his brothers, Jack shared his lunch. The old man repaid his kindness by arming him with a magical 16inch stick, which Jack put in the middle of the farmer's circle.

"And that rabbit necessarily went to the" world," Hicks said, recalling how the bunny had bounced to the line before retreating. The story ends in a song, with Jack celebrating how he first taunted the farmer with a he about kissing his wife, then heheaded him.

Professors who study this sort of thing have noted that this courtship story, called "Fill, Bowl Fill," is Type 570 of the Aarne-Thompson index, a typology of lolk tales; that the old man with the stick bears a resemblance to the God Woden (for whom Wodens-day, or Wednesday, is named); and that the song at the end makes it a "cantefable," a story form that is rarely employed by white Americans.

As far as is known, when Hicks says "! am Jack," he does not mean that he has beheaded neighboring farmers. But he does mean that he was raised in imager-pang poverty and learned to survive on his wiles. His family farmed the 49 acres (18 hectares) on which he still lives, kept a small shop, and found occasional work at lumber mills. Hicks said his father killed him-

self during the Depression. The fourth of 11 children, he can recall going days without eating and being rescued from starvation by a preacher who fought a hlizzard to bring the family food. Hicks tried to join the U.S. Navy, but with only 150 pounds (68 kilograms) on his six-foot, seven-inch (two-meter) frame, could not get in.

He learned the stories as a child from his grandfather, Benjamin Hicks.

It is the continuity - of words, accents, "When I'm talking to Ray, I have the psychic history of a people from hundreds and hundreds of years, going back into antiquity," said Bess Lomax Hawes, a folklorist who recently retired from the National Endowment for the Arts.

Questions to Hicks bounce off at unexpected angles. Asked how he grew famous as a storyteller, he begins discussing the affect of cold weather on his toenails, explaining in time that a doctor's daughter once invited him to talk to the class she taught at a local elementary school. "Bout in the first of '60," Hicks said

He was so poor that he had to borrow a dollar to gas up his truck, he said, but the teacher paid him \$3, two days' wages as a farmhand. He made a splash and soon stepped up to a \$10 payday at a community college.

The word of his talent spread, and by and by folklorists and film crews were appearing at his mountainside home, since Hicks does not like to travel. "I'm the master," he said, neither modest por vain about his achievements.

A Home, Not a Castle

Spare a thought for Frederic Henrik Christian, 23, the crown prince of Denmark, He's off to al. tend Harvard University in Cambridge, Massachusetts, in the fail, but some of his neighbors are dis-mayed that the prince has been accorded a three-bedroom, centcontrolled apartment. Such apartments are for low- or moderati-income families, said William Walsh, a city councillor, although he didn't say how such a family could afford this place, which same

The speaker of the U.S. House of Representatives, Tam Foley, re-fused to join the flock of these ridiculing Vice President Dan Omyle for his mability to spell "potato." He said Quayle's real mistake was not in adding an esto potato, but in showing up at aspell-ing bee in the first place. Some of Foley's rules for polyticians . Don't wear bats, that sort of

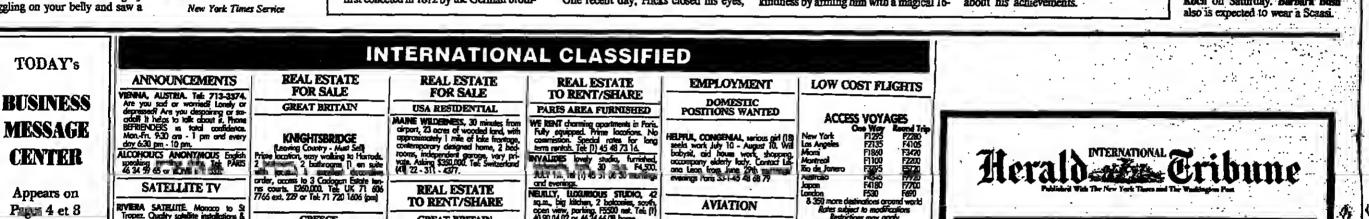
• Don't throw a baseball initiat you have a very high box to drop it. from.

· Don't shoot muzzle-loaden nifies at targets. • "Don't ride borses at rodens, Don't even ride them in paralles. • "Never ride in a Rolls Royce"

Salman Rushdle, the British an-thor who has been in hiding snorthe Iranian leadership sentence him to death in 1989 for blaspice min to deam in 1989 for disspecti-ing Islam, numed up in Dennari on Tuesday and urged Europe in pressure line to drop the addition his head. In a remarkable, mai of phrase, Rushdie said: "I an ayana, let s get this problem out of the say and then the West and Iran can happily go to bed with each other.

Zdenek Macal, the Czech-born music director of the Milwaukce Symphony Orchestra, has been named artistic adviser of the New Jersey Symphony Orchestra.

- **D** -Araold Scassi is designing the wedding dress of President George Bush's daughter, Dorothy Bush Lefflord when the LeBlond, when she marries Bobby Koch on Saturday. Barbara Bush also is expected to wear a Scaasi.



For Ray Hicks, the Story's in the Telling

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